

9916



Fairhope, Ala.

Dear Sir:

Your inquiry for information about Fairhope at hand. I regret to say that the large number of inquiries called forth by the great publicity given our colony through the newspapers and magazines, makes it absolutely impossible to give each inquirer the personal attention which he and we would desire.

Especially is it impossible for us to advise individuals regarding the desirability of their coming to Fairhope. That is something every one must decide for himself.

We have a beautiful and desirable location and a flourishing colony, and will extend a cordial welcome to all who desire to cast their lot with us, but we guarantee nothing to any one save an *equal opportunity* with *all others* to enjoy the benefits of our location and policies.

We confidently believe that Fairhope offers greater opportunities for the man of moderate or small means to secure a home and maintain an independent existence, than can be found anywhere else, and that, under the workings of its policies, its conditions will steadily improve instead of the contrary, as elsewhere, but individuals must take the full responsibility of coming here.

I send you a late number of the colony paper, the FAIRHOPE COURIER, on the last page of which appears a condensed statement in regard to the plans, location and development of the colony, which will give you much of the information desired, and would particularly recommend you to send for the handsomely illustrated booklet on Fairhope recently issued, which will be mailed you postpaid on receipt of 10 cents.

Very sincerely yours,

Fairhope Industrial Ass'n,

E. B. GASTON, Secretary.

The COURIER one year and the booklet, 50 cents.

I beg pardon for delay in replying to your inquiry about Fairhope. From New York to Fairhope you can come via

Mallory S. Line, (See ad in  
Courier) for \$30.25 First class,  
\$20.25 Second Class, by <sup>post</sup> rail to  
Savannah Georgia and thence  
by rail \$28.75 but the cost of  
meals etc. by the part rail  
route would no doubt,  
equal the difference.

I will ask the Mobile  
agent of the L. N. running  
between Cincinnati and New  
York, to quote you rate from  
Cleveland.

Yours Very Sincerely  
E. B. Garrison