

The Fairhope Courier.

OUR MOTTO "WE WILL MAKE GOOD THEORIES WORK"—AND WE'RE DOING IT.

VOL. XI, No. 5.

FAIRHOPE, ALA., NOVEMBER 1, 1904.

50 CENTS A YEAR.

Howarth on Fairhope, In September "What's the Use."

Early in the summer just passed I visited Fairhope, Ala., known as the only Single Tax Colony in the world. I am frank to say that while I am a Single Taxer, I was prepared to find that the glowing descriptions which I had read of this colony had been overdrawn, because I did not believe that a fair demonstration of the feasibility of this proposed reform could be made on a tract of about 1,600 acres of land wrapped up as such a community must be, in all the trade restrictions and organized systems of monopolized highways and raw material prevailing in the rest of the world.

I am equally frank to say that the colony, as I saw it was a most agreeable and surprising revelation to me. I have been something of a globe-trotter in my day, and I say deliberately, that in its most striking and substantial features, Fairhope surpasses the most beautiful and thriving communities which up to June 1, 1904, I had ever seen. In the evidences of thrift, independence and contentment which it discloses; in the vigor and effectiveness of its public administration; in its pure and successful democracy; in the absence of poverty as we see it almost everywhere else, Fairhope is without a peer.

This language may seem extravagant, and to those who want to witness the guilty splendor reflected from unearned fortunes, tarnished with the shadow of unmerited poverty and of vice it would appear extravagant. There are no great fortunes in Fairhope; but everybody there is earning a good living and vicing the future with complacency. At least I found no exceptions.

I had intended to write of this colony at greater length in this issue; of its interesting history of about ten years; of its system of land tenure and public revenue; of its enterprising farmers, gardeners, merchants, physicians, etc., of its excellent hotel, of the FAIRHOPE COURIER, deserving of high praise, of its public enterprises, its wharf and steamer, its highway, its school, its public library, its democratic government; and its plans for the future. But these are so neatly set forth in a little illustrated booklet just issued by the association (Ernest B. Gaston, Secretary, Fairhope, Ala.) and the editor of *What's the Use* having monopolized so much space (to good purpose, I trust) that I have thought best to say my foreword here and give our readers a more extended essay at some future time. Meanwhile, let it be said that the Fairhope Industrial Association has made good. Its motto is: "We will make good theories work;" and its justifiable boast now is, "and we're doing it." If such results have been accomplished on a little tract of land on Mobile bay, by the application of Single Tax principles, who shall say that Henry George's most enraptured vision of the ideal republic, founded upon the general application of these principles, was in any particular beyond the limits of achievement?

Professor Bellangee's Letter.

Sioux City, Iowa.

Editor COURIER:

I have spent several days in this wide awake young city on the Missouri. I found our old single tax friend J. H. Quick up to his elbows in work. He is one of those who can never be idle and he is nev-

er so happy as when he is where something is going on.

There are a few old time and new time single taxers here and they have all heard something of Fairhope through Mr. Quick and Mr. Beardsley who have been there.

Mr. Williges is one of the most prominent and devoted. He tells me that his son is very proud of the name his father gave him and insists upon every one knowing that it is not merely Henry Williges but Henry George Williges. He celebrates the 2nd of September regularly by reading a chapter of Progress and Poverty.

Here as every where else I have been this year I find the resources of the people seem to be taxed to the utmost so far as work in hand is concerned and while I have received at all places some ready cash the aid which single taxers wish and expect to give to our land fund depends much upon the contingences of the future. There are no doubts of their sympathy and the only question is as to what the future will permit them to do.

As an aftermath of my tour last year I have received since coming north from some who were compelled to pass the opportunity to contribute last year, some very substantial contributions this year. Among them is from Geo. C. Madison of Chicago who pledges another \$20.00, as a second payment on the membership which he now purposes to secure at an early date.

Another was from Fred C. Miller of East Orange, New Jersey, with whom I spent a pleasant night at his home last year. He was editor of the *American Machinist* as I remember and a brother of T. H. Miller, foreman of a large factory employing about 600 to 800 hands at Poughkeepsie, New York. I spent a Sunday with his younger brother and found him a very intelligent representative of our faith which he likewise evidenced by a contribution of \$25.00.

In addition to what I have been able to secure here I have the promise of Mr. Quick that he will take the matter up with "the boys" and make them shell out. This he promises to do in the most effective way by saying "come on boys." I know from what the boys tell me that they think they must do just as he says.

I have other proofs of Mr. Quick's leadership. I had not been in his office twenty minutes until he had telephoned to a representative of the *Tribune* who came over and arranged with me for a half page write up of Fairhope. It was to be put in the Sunday's issue. I prepared the manuscript and handed it in and came down to the office the next day to read the proof of it when to my surprise I learned that it had been run and that the rival paper had also printed an interview with me which Mr. Quick had furnished. The premature publication of my Sunday article had been rendered necessary to keep the *Tribune* from being outflanked by its rival.

Flushed with success Mr. Quick called up the pastor of the Unitarian church and persuaded him to come down to the office. He proposed to him that I should occupy the pulpit of the church Sunday morning. Seeing that the pastor hesitated he proposed as an extra inducement that he would make an exception to his usual custom and attend the services himself. That settled it.

I had a very good congregation and sure enough

(Continued on fourth page.)

Local and Personal

A fine girl baby was born to Mr. and Mrs. Fred Mathison on October seventeenth.

C. K. Brown is putting up a cottage fronting west on Bay View avenue near the livery stable.

The foundation is in for the new school-house, and much of the material is on the ground.

A. O. Berglin brought over a handsome new meat wagon on the Fairhope on Friday last and another on Saturday.

Mr. C. E. Littlefield has the contract for building a cottage for the Fairhope Improvement Company, and has it well under way.

Captain Nichols, we understand, contemplates the erection of several more cottages on his tract adjoining the Corporation's land.

Mr. G. W. Campbell, of Mobile, was over a couple of days last week to take a kink or two out of our Corporation telephone system and install some new phones.

Mrs. N. J. Hatley, of Lewiston, Ill., sister of Mrs. Dan. Shepherd, has arrived to spend the winter with her. She is much pleased with our climate so far.

The Fairhope Mercantile Co. has put in a large coffee mill to grind coffee for its patrons. When the first party of Fairhope colonists landed at Battles, even roasted coffee could not be had along the shore.

Mike Houston our enterprising colored neighbor and one of the best farmers in Alabama, has a couple of acres of sweet potatoes which are hard to beat. A sample of them may be seen in Mershon Brothers' show window.

Mrs. Chas. Gill, who accompanied Mr. and Mrs. Powell, from Philadelphia, has secured 2½ acres, from the north end of the Bell tract, on Section st., which she expects to further improve at once. Her husband will join her here soon.

Japanese persimmons being so showy a fruit and standing shipment such long distances, have been doubtless, the most widely distributed product of Fairhope. They have been sent by mail to the extremities of the continent and arrived in perfect order.

The schooner Louise, of Point Clear, discharged a cargo of 22,000 feet of lumber, at Fairhope wharf, one day last week, and the steamer Fairhope brought over 50,000 shingles. These with the usual run of business, kept wharfing Patterson very busy.

Mr. Howard S. Clingan, of Winsted, Connecticut, was a passenger on the Mallory liner Sabine, arriving at Mobile on last Friday morning. He is a young electrician who comes to try his fortune at Fairhope, and we trust will like it and prove of much service.

We failed to note in last issue the return of W. S. Baldwin, from a northern trip, which, of course, included the St. Louis Fair. He brought back with him his son Ernest, who had been away a couple of years, and had, in the meantime, grown to be quite a young man.

Dr. Henry Borst, of Oelwein, Iowa, who has been a guest of "Rest Cottage" and has been looking over Fairhope with a view to locating, has rented the Bellangee cottage for the winter, and will take possession with his family, who are expected to arrive soon, as soon as the Mulkeys vacate, which they will do when the building at the wharf is completed.

Mr. and Mrs. A. O. Berglin and family returned on Sunday, the sixteenth, from their extended trip north, having had a very pleasant time, but being glad to get home again. They said the north was all right for a visit in the summer time, but they would not care to go back there to live.

Mr. and Mrs. G. G. Black, of Norwalk, Iowa, their son, J. W. Black, and daughter, Mrs. John Pipher, of Griswold, Ia, arrived on the sixteenth, for the winter, and we hope the former to remain permanently, as they have put up a neat cottage for themselves. Mr. Black Jr. went to work at once in the Fairhope Pharmacy, succeeding Mr. Northcutt.

Captain G. A. R. Lawrence and family have determined to help supply the need for accommodations at Fairhope by opening a family boarding house at their home, fourth door north of the Mogg corner, where they propose to furnish comfortable sleeping accommodations and abundant, wholesome fare at a moderate rate. See their card elsewhere.

M. V. Mathews expects to leave in a few days, for the "Mineral District" about Birmingham, his late home, with a carload of Smith's famous syrup, for which he is sure a ready sale can be found there. His wife will accompany him. Their cottage will be occupied during their absence by Messrs. Worthmayer and Favor, late arrivals from Chicago.

S. S. Mann has returned from his several months stay in the north. He brought with him for a short stay, his sons, S. E. Mann, of Gladbrook, Iowa, and Frank N. Mann, of Edmund, Okla. S. E. Mann has been like his father, a member of the Colony, since its inception. He made a short visit here several years ago, but it is the first visit for his brother. Mr. Mann, Sr. distributed a number of copies of the Fairhope booklet while away and thinks a number of winter visitors, if not permanent residents, will result.

Neighbor E. Smith, who has gained the sobriquet of "Sugar Cane Smith" by his development of the cane-growing and syrup-making industry, has his syrup-making plant in full operation now, employing 25 to 30 hands in the various operations from cutting and stripping the cane to canning the syrup. Mr. E. C. Wolcott, of Ohio, who rendered him such valuable assistance last season returned just in time to help him again and fathers Knowles and Duncell of Fairhope are right-hand men as before. The COURIER job-office has printed him 16,000 very neat labels, which ought to help sell the product.

Mershon Brothers have hardly let a year pass since their arrival at Fairhope, without substantial improvements in their store building, and are at it again. They are now having a new east wall put in, which will be carried up to the full two story height, greatly enlarging and improving their second floor room, and will extend the full two story height thirty-six feet to the rear. Their rapidly growing business, the logical result of doing business in a business-like way, and under the favorable conditions afforded at Fairhope, makes the enlarged facilities necessary. And we might observe that Fairhope, unlike all other towns, will not reward their enterprise by an annual fine in the guise of an increased assessment.

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The Corporation automatic telephone system, is now working in first class shape and giving great satisfaction, though there are not a great many 'phones installed as yet. The Corporation has put in three, one at either end of the wharf, and one at the switch-board, (the latter being chiefly for convenience in testing the lines though it comes in very handy also in calling up tardy members on Council meeting nights), and there are others installed as follows: Mershon Brothers, Fairhope Pharmacy, A. O. Berglin, Mrs. Call, (for her store and Cal and Thomas' livery, Fairhope House; E. B. Gaston, residence; residences of N. Mershon and Dr. C. L. Mershon; twelve in all. The connections are made for several others which will be put in just as soon as the 'phones arrive. At the Fairhope Pharmacy connection is made with the Eastern Shore Telephone Company's lines, which now reach practically all important places in Baldwin County and by connection with the Home Telephone Company's system at Mobile, all of its subscribers in that city. The Corporation's system uses the Clark Automatic Switchboard, which does away entirely with an operator at central. The central which is located in a small room in the corner of the public building, consists simply of a locked cabinet containing a lot of switches (24 at present, but with a capacity of 72) one for each line, each connected with every other. Beside each telephone is a dial, a little smaller than the ordinary alarm clock with numbers on the margin corresponding to the numbers of the phones and switches. With the dial set to the number desired, the connection, is made automatically through the subscribers switch at the switch-board. The connection, is made instantly, days, nights, or Sundays and any number of connections can be made simultaneously without interference. Under the Corporation's plan, the service is free, but each person is required to provide his own 'phone and pay for his dial and switch the total cost being about \$26.

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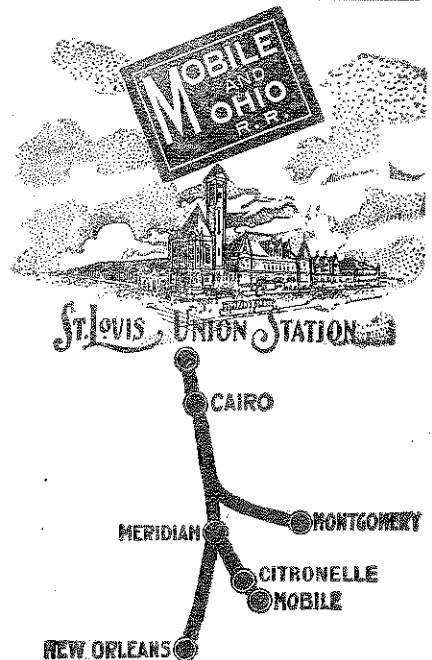
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No. 4 ".....	9.50 a. m.
No. 8 [week days].....	4.00 p. m.
No. 10 ".....	10.15 a. m.
No. 12 [week days].....	5.00 a. m.

SOUTH — ROUND

Arrive

No. 1 [daily].....	7.25 a. m.
No. 3 ".....	7.00 p. m.
No. 7 [week days].....	8.25 a. m.
No. 9 ".....	1.25 p. m.
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ERNEST B. GASTON, - - - EDITOR AND PUBLISHER.
MARIE HOWLAND, - - - : - - ASSOCIATE EDITOR.

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Unless so requested before or at the expiration of subscriptions the paper will not be summarily discontinued, but will be continued with the understanding that it is desired and will be paid for. A star after your address on the paper or wrapper indicates that we understand your desire to have it discontinued at expiration of time paid for.

Entered at Fairhope, Alabama, Post-office as second class matter.

Lawson Purdy, the famous tax reformer of New York, ordered ten copies of the booklet and said: "Fairhope grows daily in interest both for the faithful and the Philistine."

H. W. Noren and other Allegheny, Pa., single taxers are running an ad in the local dailies asking people to write for information about single tax and are having many responses.

Through our friend John J. Murphy, of New York, attention is called to an error in the booklet in quoting Prof. Ross' analysis of Fairhope drinking water as showing 2.4 grams of solid matter when it should have been 2.4 grains.

The better use any holder of Fairhope land puts his land to, the better results he gets from Fairhope's policy. That, and the easy access to land, which is another result of our policy, is the reason why Fairhope grows faster than any other town in this vicinity.

A tendency of people to hold more land than they can possibly make use of, is noticeable even in Fairhope. Our policy however, can be relied upon to correct the evil in time. No one is likely to hold land out of use long when he is obliged to pay just as much for it as others who want it for use.

The Editor and Publisher is very strongly inclined to try and make a weekly of the COURIER beginning about January first next. He is impelled to do this for two chief reasons: first, to put the news of Fairhope before the paper's readers oftener and fresher; and, second, to have more space in which to tell the interesting events of Fairhope and give more of the news of the movement throughout this country and the world. To make it possible to do this, it will be absolutely necessary to raise the price to \$1 a year. He would be glad to have an expression of opinion from the loyal friends of the paper on the proposed change. Please give us your idea upon the matter, on a postal card.

School began yesterday with a large enrollment and with Prof. S. M. Dinkins of Montgomery, as principal and Miss Celeste Shepherd as assistant. Mr. Dinkins is recommended to us as a teacher of exceptional ability. He is a graduate of West Point Military Academy and taught very successfully for several years, up the state though for several years past he has been engaged in the practice of law. He has been a single taxer for years and it is chiefly through his interest in the single tax, we believe, that we have been able to secure

him as a teacher. Miss Shepherd after a years training under Mrs. Johnson, has secured a teacher's certificate. She is very popular with the younger pupils. The school will be under the charge of the Single Tax Corporation for the first two months, and will be free to pupils resident on Corporation land, but non-residents will pay a tuition of \$1.25 a month. After the first of the year the school will be maintained out of the public school fund and be free to all. Work has begun on the new school-house and it is expected to have it ready for the winter term.

An eastern friend, Mr. W. S. Clingan, of Winsted, Connecticut, thanks us for enclosing in a recent letter to him a copy of a circular giving Prof. Comings' article, "Reasons for Living in Fairhope." "The speaker quoted," said Mr. Clingan, "expressed my own feelings. I think true religion inheres in feeling, rather than what one believes (which may be expressed by the word 'theology') or even conduct (which perhaps might be covered by the word 'morality'). Our desire to make the world better and the enthusiasm with which we contribute our little efforts to this purpose—ah! is not this the true religion which men need?"

The experience of Mr. L. H. Read, of the Southern Floral Nursery Co.—Fruitdale and Fairhope—affords an excellent illustration of how some men will find profitable opportunities where others never suspect them. A common wild flower growing in the vicinity of Fruitdale, which no "native" ever dreamed of being of any commercial value, has been taken up by Mr. Read and advertised as a "novelty" and he has sold hundreds of dollars worth of the seed picked from wild plants, at from \$1 an ounce, to \$12 a pound. He has met with similar success in pushing other native plants. In a recent letter he cited as an illustration of the work he was doing there and proposed to do at Fairhope, that he grew this year some roses, of one of the easiest grown and hardiest varieties, and priced them to dealers at \$5 per hundred. The first dealer written to responded at once with an order for 2000, which would just about take his supply. "With a good season" he says, "10,000 to 20,000 can be grown on an acre, with no more work than any farm crop save the setting and digging." His present crop was grown on an old cotton field without any fertilizer.

Professor Bellangee's Letter.

(Continued from first page.)

among them was Mr. Quick occupying a seat close to the door.

The text chosen was the question of Cain: "Am I my brother's keeper?" The answer was: "Not my brother's keeper but his brother," and of course the opportunity was open to show that only through the single tax could true brotherhood be established.

After the service I was requested to talk to the adult class in the church parlor upon our effort to establish brotherhood in Fairhope.

Subscriptions To Land Fund

Under this head, the COURIER will report all contributions toward enlarging the land area of Fairhope, which is the one thing for which we feel that we are entitled to ask financial support of Single Taxers. We hope that we may have something to report in every issue.

SUBSCRIPTIONS PREVIOUSLY ACKNOWLEDGED: \$ 287.50	
H. W. Noren (membership)	35.00
W. L. Ross	5.00
Theodore E. Lane	10.00
	\$337.50

(Does not include collections by Prof. Bellangee.)

Farewell Fairhope Industrial Association, Hail Single Tax Corporation!

The final step in merging the Fairhope Industrial Association into the Fairhope Single Tax Corporation and taking advantage of the favorable law passed in behalf of our colony by the last Alabama legislature, was taken on Wednesday evening last; and the Fairhope Industrial Association thereupon ceased to exist. It was not without some feeling of sentimental regret that the old members saw the finish of the corporate organization which has carried us safely and well so far, but the new charter puts us in far more satisfactory shape in every way. Its chief advantages are that it gives the corporation a perpetual existence instead of requiring a renewal every twenty years, as with ordinary business corporations; that it does away with certificates of stock (an anomaly in corporations not for pecuniary profit) substituting therefor certificates of membership, and exempts us from the license tax exacted from stock corporations in proportion to the value of certificates issued. The new corporation has adopted the constitution of the old, with such changes in phraseology as were obviously necessary, and assumed all of its obligations. The officers of the old corporation were elected as the officers of the new for the terms to which they were elected by the old.

We enjoyed since last issue, a very pleasant visit from Mr. W. L. Ross, Supt. of the Public Baths Ass'n, of Philadelphia. Mr. Ross is every inch—and a great many inches—a man and single taxer. He ran down here from St. Louis, to see Fairhope and attend a meeting of the stockholders of the Fairhope Improvement Company. His appreciation of Fairhope may be partially understood, when it is known that Mr. Watros of the Fairhope House, received a card from St. Louis after his visit, in which he said: "The Fair is a great thing but I enjoyed Fairhope more." While here Mr. Ross left an application for membership on which he will begin paying regularly after January first.

— Mrs Howland's Letters. —

October 16th.—Dear Alice. They are here at last, my sister Ada and her husband. They arrived at dusk on the fourteenth and as soon as supper was over we missed Ada. She had mysteriously disappeared. "I'll bet a nickel I can tell where she is," said brother, "She's in the flower garden." As there was no moon that explanation seemed inadmissible; but a little investigation revealed a stout figure with a lantern circumambulating among the flower beds. * * * I feel as if all my troubles were over now that this great good has come to me. The whole air of the Pines is made clearer and brighter for me' .

* * * The Women's Henry George Club reception at Mrs. Minnie Brown's was a most pleasant reunion. I especially enjoyed the little address of Mr. Powell, which was just right every way, and all appreciated it. Mrs. Powell was also present. She is charming, and as popular as her husband. You know he is the manager of the new company organized to build in Fairhope. They will put up nice cottages with modern improvements for which there is an increasing demand.

* * * Did I not tell you, Carrie, yes and all my friends, of my discovery that red raspberries would grow here? My neighbor, Mrs. Keller, had quite a crop last summer—enough for her table, I think, and some to put up. Well, the same relative of her family, Mr. Black of Iowa—who supplied hers, sent me 24 fine plants, I have very rarely received a package

through the mail (or any other way) that gave me so much delight. I could scarcely wait for the morning before preparing the ground and planting them. The digging of the holes, tho' in mellow ground, was for me, a hard task, for I wanted them deep and well prepared. I used 8½ quarts of water in the 24 hills and have watered them every day since, for we have had no rain for weeks. And how well I am paid! more than half germinated, and I hope all of them will, after a little. Mr. Black is now in our colony and I think intends to stay. At any rate he has a house almost completed.

* * * We are having a very interesting correspondence with two cultured English gentlemen, a firm of fruit growers in Ontario, Messrs. Bush and Glead. The latter said in his last letter;—"We both hope to visit Fairhope this winter,—and we shall endeavor to get work of some kind, and so lengthen our stay." In five years they have built up a successful fruit growing business, have a charming home, decorated, and the furniture modeled, by Mr. Glead, and he says they have never for a moment regretted the change from London commercial life. They have been four years on the fruit farm "and each year has been a financial success, although we cannot say we have made money; but as we neither expected nor desired to do so, we are not disappointed."

These gentlemen desire a southern home, the winters in Canada being long, severe and affecting much loss of time in the fruit business. To show that they understand I will quote another sentence: "We have had a good season with our fruit this year, prices being good. We shipped 3000 quarts of raspberries, and when our peaches are all harvested shall have had about 1500 baskets. Our grapes are not yet ripe but the crop is good." I am looking forward with much pleasure to the coming of these friends, yet with some apprehension lest they find fruit raising in the south more of a task than in the north. Yet it should not be; and if they can raise the red raspberry, or the black, either, they will find markets for them all around us, as it is a rare fruit here not being adapted to long shipping distances. I have just learned by the success of a neighbor that fine, large red raspberries can be raised here, but whether profitable remains to be seen. In my opinion, since we know they will grow, it would pay to raise them even if we have to irrigate.

* * * A few days ago I was out at Red Roof Farm, the most unique place in town. You remember, perhaps of my writing of a former visit to this home of Mrs. Burton when it was a tiny cottage, charmingly furnished. The walls were decorated with large paintings, all of her own work for Mrs. Burton is an artist. Since then there has been made a veritable transformation through the addition of a large front building with wide veranda faced with six immense pillars. Red Roof has thirteen rooms and several of them are devoted to boarders. But all this is not the important part, nor is the furnishing and decoration of the house which is artistic and effective. The important part is that every stroke of the carpentry, building and painting has been done by two inexperienced builders and one of these is Mrs. Burton herself! All the spring and summer that woman has been sawing, planing, hammering, joining, painting, etc., etc. Her helper, and very efficient he proved, was her son Rolland. The daughter, Hazel was as efficient indoors as her brother without, and thus a very remarkable work has been accomplished. This family of three seem to be the happiest possible, and it is a pleasure to visit them. Mrs. Burton is a large, handsome, whole-souled woman with the executive ability of ten ordinary people. She had to give up Boston where she was ill most of the time; and just before making her last and final return to Fairhope was very dangerously so with what the doctors called appendicitis, and was about to sub-

mit to an operation. Instead of that she roused all her energies and flew to her beloved Fairhope where she has almost completely recovered. Fairhope has few more ardent friends and admirers than Lenora Burton.

Additional Personal and Local.

Mrs. Bessie Call, returned from her extended northern trip on Sunday morning last.

Mr. Powell is making quite extensive betterments on his home place—the former De La Mare place.

The Eastern Shore Telephone Company's line is working finely to Mobile now, and is a very great convenience.

Mr. Sayles, of Grand Rapids, Mich., arrived on Friday the 28th, to spend the winter. His father spent last winter here.

Mr. Trenholme has secured a lot just west of the Webster place, and opposite A. H. Mershon's, on Magnolia avenue, which he expects to improve soon.

The Congregational Christian Endeavor Society gave a very successful supper and social on last Saturday evening, for the joint benefit of the C. E. and the school fund.

Mrs. Selanah Patterson has gone to Mobile, to act as Matron of the Old Lady's Home. Misses Winnie and Alice, will both be with Mrs. Call, until after the holiday season at least.

The enterprising ladies of the V. I. C. are planning a big New England dinner for Friday evening, November 18th, for the benefit of the school fund, and will expect everybody to dine with them.

Mrs. R. F. Patterson of Terra Haute, Ind., sends a dollar with her renewal of subscription and says: "I gladly pay a dollar for the COURIER as it is." Thanks for the dollar and the compliment.

Wm. V. Beroujon of the well known firm of undertakers, Beroujon, Sands & Co., came over on the *Fairhope* on the evening of the 28th, and prepared the body of Mr. Hansen for shipment to Wisconsin the following morning.

Capt. Jno. Foster, of the steamer *Fairhope*, enjoyed a visit over Sunday last from his brothers Henry and Alfred Foster, of Biloxi, Miss., where both are connected with the extensive Julian Packing Co. cannery of that place.

The schooner *Louise* landed at Fairhope yesterday the second time within a few days, leaving 11,000ft. of lumber for Wm. Stimpson; and the *Lottie* landed on Sunday with 5,000ft. of lumber and 30,000 shingles for the same party.

Mr. and Mrs. N. T. Murray, of Los Angeles, Cal., are here and will probably spend the winter here. Mrs. Murray was formerly Miss Vanneman, a niece of Rev. and Mrs. Shupe, and spent much of the time with them here prior to her marriage.

Note the card of Mr. Lieker, in another column, announcing the establishment of a new industry at Fairhope. Mr. Lieker is a skilled workman in the leather goods line, and his pocket books, in material, style and workmanship, are strictly first-class and guaranteed to give satisfaction in every case or money refunded.

The many friends made by Mr. and Mrs. Comings during their stay here, will be delighted to know that they have purchased the late Mrs. Sykes' place, and will be back to make their home with us soon. They are extremely pleasant and helpful people in a community and it is a pleasure to know that Fairhope attracted them so strongly that they "could not stay away".

FAIRHOPE ADVERTISEMENTS.

Patronize home institutions.

FAIRHOPE PHARMACY.

FAIRHOPE, ALABAMA,
A GENUINE DRUG STORE, with a new, fresh, clean and complete stock of drugs, proprietary medicines, stationery, toilet sundries, and everything usually kept in an up-to-date drug-store.

Prescriptions Carefully Compounded by Competent Pharmacist.

On the bay shore,
Open all the year.

THE FAIRHOPE HOUSE.

FOR RATES, ETC., ADDRESS
M. V. WATROS, PROP

Fairhope, Alabama

Made to Order
Garments,

Suits \$15 and Up Pants \$4 and Up
Fit and Workmanship Guaranteed
Fine Line of Goods to Select from

LESSONS GIVEN IN CUTTING AND FITTING.

GEORGE STEENSTRA, TAILOR.

BERQLIN, the Butcher

Fresh and Salt Meats, Home and Western Killed

Fairhope Livery

— LIVERY AND FEED STABLE —

GOOD RIGS TO ALL POINTS AT REASONABLE RATES.

WM. CALL & W. B. THOMAS, PROPS.

The Fairhope Mercantile Co.

Has a new, clean stock of General Merchandise—Groceries, Dry-goods, Clothing, Boots & Shoes, Hardware, Feed, Fertilizers, Paints & Oils, &c.

As low as they can be sold.

Come in and see us

NEW STEAMER FAIRHOPE.

Running direct between Fairhope and Mobile.

Leaves Fairhope daily [except Sunday] 7:20 a. m. Returning leaves Mobile, 3:00 p. m. Connection made with morning train north.

Fare 25 cents each way. Children between 5 and 12, 15 cents Low rates on freight.

Shipments to Fairhope should be marked "Fairhope, Ala., via Steamer Fairhope at Mobile."

MERSHON BROTHERS.

DEALERS IN

General - Merchandise,

Fairhope, Alabama.

Our aim, to keep everything you want—or
get it for you on short notice.

We were Fairhope's first

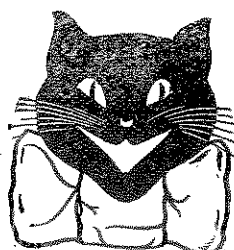
merchants

and

intend always

to be at the front.

A full line of the famous Black Cat Hosiery.

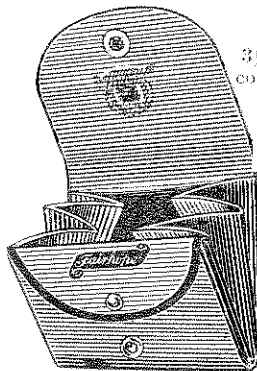


Mr. Jno. B. Hanson of Racine, Wisconsin, died at Fairhope on Oct. 27th. Mr. Hanson was a sufferer from lung trouble, who delayed too long to seek respite from his malady in a warmer climate. He had been in Fairhope about two weeks. His wife who was with him here left for her northern home with the remains the morning of the 28th. Mr. Hanson was a Mason, and the members of the local lodge rendered every assistance they could.

Mr. and Mrs. E. E. Lange of Cincinnati, spent Sunday in Fairhope. They were in Mobile en route to the Isle of Pines, where Mr. Lange goes as manager of a sanitarium enterprise being promoted by the Doctors and Dentists National Health Company, with headquarters at Cincinnati. He has been quite active in reform work for several years, and having heard considerable of Fairhope was anxious to visit it and took advantage of the opportunity.

Mr. E. E. Clement, of Ocean Springs, Miss., District organizer of the fraternal order, Woodmen of the World, launched a camp of the order at Fairhope on the evening of the 25th, with the following officers: Consul Commander, E. B. Gaston; Vice Consul, A. H. Mershon; Banker, E. L. Page; Clerk, F. A. Creswell; Escort, Geo. W. Lawrence; Camp Physician, C. L. Mershon; Watchman, C. E. Littlefield; Sentry, Geo. Weaver; Managers, Wm. Call and A. F. Hutchings.

Miss May Russell, state organizer for Mississippi of the W. C. T. U., spent a week at Fairhope visiting Mrs. Dr. Hail, leaving last Saturday. While here she and Mrs. Hail held a meeting at Daphne, and also organized a Loyal Temperance Legion here, with Miss Myrtle Stearns as leader. Mrs. Hail will join her tomorrow at Semmes, Alabama, just out of Mobile, where they will attend a District W. C. T. U. Conference; and they will then proceed together to Hattiesburg, Miss., where both will be speakers at the Mississippi State Conference of the W. C. T. U.



Manufactured
and sold by

F. Lieker, Fairhope, Ala.

THIS POCKET BOOK,

Of finest tan calf,

3 1/4 x 3 1/4 inches closed, two expansible coin pockets and five bill or card pockets, WITH EMBOSSED LIKENESS OF

HENRY GEORGE,

on cover and word "Fairhope", on inner flap; by mail, postpaid, \$1.

LADIES' SIZE, 2 1/4 x 4 1/4 with gold plated clasp otherwise same, \$1.

CARD AND BILL CASES

Of finest morocco, leather lined,

3 1/4 x 4 (closed) with secret bill pocket taking bills without folding, and 2 card pockets, - - - \$1.75

2 1/4 x 4 1/2, 4 pockets, - - - .50

2 1/2 x 4 " " " " - - - .25

THE LANDLORD'S GAME,

You don't know what a cinch it is to be a landlord. The Landlord's Game is a board game demonstrating the present land system and showing clearly the advantages of landlordism—to the landlord. There's more fun and instruction to the square inch than in any other game ever invented—unless it be THE CAT.

"HAVE YOU SEEN THE CAT?"

If not, you will soon see it if you play THE CAT, which is a board game similar to the above, and which beautifully demonstrates the practical working out of the single-tax plan. It may be played either independently or as a sequel to The Landlord's Game.

Both games, same board, one dollar.

LIZZIE J. MAGIE, Brentwood, Maryland.

John Z. White's Assignments.

November: " Illinois.
December: " Pennsylvania.
1905.
January: Washington, D. C. Baltimore, Md. Wilmington, Del.
February: Ohio.
March: Michigan and Indiana.
April & May: Pacific coast tour.
June, July & August: Chautauquas.

DIRECTORY OF MEETINGS.

EXECUTIVE COUNCIL; meets every first and third Monday evening.
VILLAGE IMPROVEMENT CLUB; meets on fourth Thursday of each month with Mrs. Gaston.
PROGRESSIVE LEAGUE; meets in hall every Sunday afternoon at 3 o'clock.
PUBLIC LIBRARY; open every Tuesday and Friday, from 2 to 5, and from 7 to 10.
W. C. T. U.; meets every second Thursday afternoon at homes of members.
WOMAN'S SUFFRAGE ASSOCIATION; meets every third Thursday.
WOMAN'S SINGLE TAX LEAGUE; meets every second Wednesday in each month.
GREENO LODGE No. 598 A. F. & A. M.; meets at their Hall in Fairhope 10 a. m. 1st Sat. in each month. All M. M. welcomed.
RELIGIOUS:
DISCIPLES OF CHRIST; services in church, as follows: preaching 11.00 a. m. and 7.30 p. m.; Sunday-school, 10 a. m. Y. P. S. C. E. 7 p. m.; prayer meeting, Thursday evening.
CONGREGATIONAL CHURCH, services in hall, same hours as above.

MRS. ANNA G. PILCHER,

Teacher of Piano, Organ and Harmony

AS TAUGHT IN CONSERVATORIES OF MUSIC
AT BOSTON AND NEW YORK. TERMS REASONABLE. RESIDENCE AT DR. ATKINSON'S,
FAIRHOPE.

"RED ROOF FARM."

Ten minutes' walk from Postoffice: free transportation twice a day. Those wishing to secure room and board for the winter, address
MRS. C. H. BURTON, Fairhope, Ala.

WALTER A ZELNICKER SUPPLY CO. RAILWAY & MILL SUPPLIES,

Roofing and Cold Water Paint a specialty.

S. W. cor. Commerce and St Louis Sts. - Mobile, Ala.

R. O Harris & Co., Fancy Groceries.

N. E. Cor. Dauphin and Joachim Streets. MOBILE, ALA

Leinkauf Banking Co.

ESTABLISHED, 1883, INCORPORATED, 1890.

H. W. Leinkauf, President,
Chas. H. Brown, Vice President,
Alfred Proskauer, Cashier.

CAPITAL, \$150,000, SURPLUS, \$60,000

Transact a general banking business. Buy and sell foreign exchange.
MOBILE, Deposits solicited. ALABAMA.

SWOPE'S RESTAURANT. FOR LADIES & GENTLEMEN.

Regular meals 25c., Excellent lunch 15c., Short orders at low prices.
NO. 9 N. Royal Street, Mobile, just south of Post-office.

• Beroujon Sands & Co. •
Funeral Directors & Embalmers
We will make special low prices to Baldwin County people.
SHROUDS, \$2. and up. COFFINS, \$2. and up. N. W. Cor. CONCEPTION & COMM. MOBILE, ALA.

FAIRHOPE INDUSTRIAL ASSOCIATION.

The "Single Tax Colony".

Organized and incorporated at Des Moines, Iowa, February, 1894.

Established Fairhope, Baldwin County, Alabama, January, 1895.

F. L. Brown, Pres.

Vice Pres.

James Bellangee, Treas.

E. B. Gaston, Sec'y.

Fairhope Industrial Association was organized to practice a theory which its founders think good. Its basic principle is the Law of Equal Freedom. "That every man has freedom to do all that he wills, provided he infringes not on the equal freedom of any other man." This law is applied by :

IN GOVERNMENT, by personal vote, initiative, referendum and imperative mandate.

IN LAND HOLDING AND USE, by the principle of the Single Tax, the association holding the title and leasing to individuals for 99 years at annually adjusted rentals "which shall equalize the varying advantages of location and natural qualities of all tracts." The association, out of the sum thus received, pays all taxes levied by the civil authorities on improvements and personal property held upon its lands, thus making the rent of land the only charge against individuals.

IN NATURAL MONOPOLIES—transportation, telephones, water, light, power, etc.—by association control and operation as fast as practicable, with low charges and all profits, if any, flowing into the Association treasury, for the common benefit; or free of any direct charges, the cost of maintenance being borne from the land rentals.

In securing public improvements requiring expenditures beyond its immediate revenues by, so far as possible, applying the "Guernsey Market-house plan" of issuing certificates, without interest, redeemable in the use of such services and in other services and land rentals.

An independent medium for facilitating local exchanges is also incidentally furnished, to a considerable degree, by such certificates.

The above simple program has been in practical operation at Fairhope for more than nine years, and its advantages are constantly becoming more apparent.

It should appeal to those who believe the path of progress does not necessarily lead to the substitution of a government trust for the multiple private trusts which in the enjoyment of special privileges have grown to be a national menace, but that EQUAL FREEDOM is a sovereign remedy for all our economic ills.

The association has a most beautiful, healthful and attractive location on the eastern shore of Mobile Bay, within sight of the important sea-coast city of Mobile, its lands having a frontage on the bay shore of about three fourths of a mile, and extending back—not wholly connected—three miles. They comprise over 1500 acres, owned free of incumbrance; and a very favorable option is held on nearly 2500 acres more. The land is especially adapted to truck and fruit growing for northern markets, as well as general farming and stock raising.

The fine, new, propeller steamer FAIRHOPE, built at Fairhope, by Fairhope labor, and chiefly out of Fairhope material and manned by a Fairhope crew, gives direct daily service between Fairhope and Mobile, with a 25 cent passenger fare and low rates on freight. The association owns the wharf, 1800 feet long, at which its boat lands.

Fairhope is, of course, a post office. It has a daily mail and does a money order business.

There are 85 dwellings on the ground, 3 general stores, dry-goods and millinery store, drug store, bakery, butcher-shop, barber shop, shoe repair shop, blacksmith shop, a hotel, saw and planing mill, rice-mill, livery stable, printing office, a public hall, used also for school purposes, a free public library of over 2000 volumes. A fine new church is on land just adjoining.

A Colony telephone system has just been installed with latest improved automatic switching apparatus. Individuals furnish their own phones pay their proportion of the Switch board cost—about \$26 in all, and have nothing further to pay, the system being maintained by the Association out of its land rentals. The system connects with another, reaching all important points in the County and Mobile.

A twelve foot Aermotor, on a tower fifty-two feet high, pumps water of unsurpassed purity, from a well 152 feet deep, into a 7500 gallon tank, whence it will be piped about the village.

The cost of membership in the association is \$100, which may be paid in instalments; but membership, though desired, is not requisite to the occupancy of land or the enjoyment of the economic advantages afforded by the association.

Beautiful bay-view building lots and desirable lands for farming are open for settlement by desirable parties, with no financial requirement further than the payment of the annual rent based on the value of the unimproved land, all of which will be expended in the interest of those paying it.

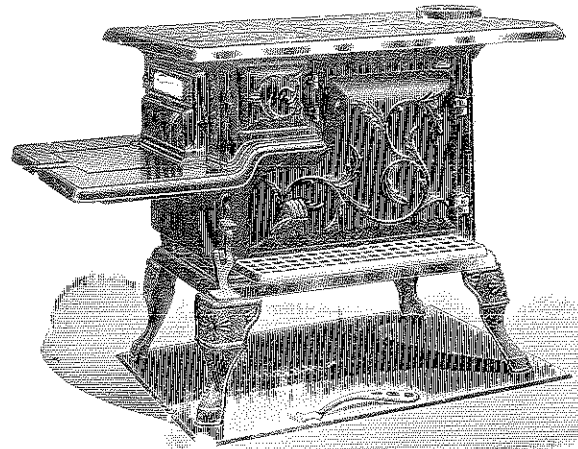
Fairhope Association pays no dividends, interest or bonuses to any one, and has but two salaried officers the Secretary, receiving a salary of \$500 yearly and the Treasurer \$50. It was organized and exists solely to apply its principles, for the equal benefit of those who participate and for a practical, visible example to the world. Its resources are all expended to that end; and to that end it invites the membership and moral and financial support of right-thinking men and women.

The following list of industries which should prove profitable at Fairhope is offered for the benefit of inquirers:

Truck farming, fruit growing, general farming, stock raising, poultry raising nursery, cotton gin, cane mill, cannery, ice factory, laundry, pottery, banking, tannery (using probably caneigra roots), water toboggan and other devices of like character for amusement of excursionists from Mobile and elsewhere, keeping boarders, building and renting cottages to summer and winter "sojourners," &c.

For further particulars, address with stamp, E. B. Gaston, Secretary, Fairhope, Ala., or the FAIRHOPE COURIER—

BUILDER'S HARDWARE, DOORS, SASH, BLINDS, WINDOW GLASS, CUTLERY, GRATES, ETC.



Cooking stoves, No. 7, \$5.50; No. 8, \$8.50. Heating stoves, \$1.75 and up. We handle the best air tight heaters, so popular & cheap.

Stikes Hardware Co.

No. 7 North Water st. Mobile.

We invite you

to come and inspect our new and modern Department Store, which is considered the finest in the South.

We shall carry at all times full lines of Dry Goods, Millinery, Carpets, Ladies' Ready to wear Goods; Boys' and Mens Clothing, etc., at prices which few Houses will Duplicate.

Goods sold on five floors.

L. Hammel & Co.

7-15 SOUTH ROYAL ST., MOBILE.

JAMES M'DONNELL CO.,
Wholesale Grocers & Liquor Dealers,

NOS 9-11 & 13 NORTH COMMERCE ST.

Warehouses 14-54-56 S Commerce St

MOBILE.

ADRIAN B. DURE & CO.

Paints, Oils, Wall Paper, Etc.

Estimates furnished for all kinds of work.

Write for advice and color card. Give us a trial.

74 DAUPHIN ST., MOBILE, ALA.

THE WHITE FRONT.

DRUGS

WHOLESALE AND RETAIL.

SEEDS

G. VAN ANTWERP & SON

Corner Royal and Dauphin Sts.

MOBILE, ALA.

Residents of Baldwin County invited to use our store as a meeting point, when in Mobile.