Mar. 15, 1989

3921 COLUMBIA DES MOINES 10VA 50313 274 4380 .

### IOWA'S PROPERTY TAX RELIEF IS ANTI-FAMILY

Judging from the results Iowa's property tax relief system is anti-family. The results are families so weakened from their struggle to get a living and be part of: the community that many can't help their children get a free public school education or even help the kids to respect themselves and the community enough to not experiment in drugs, vice and crime.

The evidence also indicates that Iowa's property tax relief formula produces such bad results as big companies playing games with jobs and farm markets, more big farms, fewer family farmers, rising university tuition, rising housing costs, less good quality housing, rising health care costs, ever rising taxes and utility bills, low household incomes, struggling single parent families, loss of schools and businesses in small towns, homeless families and, still, an increasingly wealthy and powerful but relatively un-taxed land investor class.

### HOW IOWA TAXES FAMILIES INSTEAD OF TAXING LAND SPECULATORS

Iowa spends the equivalent of all of its sales tax and half of its personal income tax receipts on property tax relief. That mainly cuts total taxes for only a few land investors who, in turn, levy a crippling tax on households, farmers and businesses by speculating in land. By holding urban lots idle and competing with farmers to own agricultural land they increase the scarcity of land. Scarcity drives up land prices and debt service costs for households, businesses and farmers. Since human activity occurs only on land, unnecessarily high land prices often cause high interest rates, business failure, low wages and homeless families.

Here is how Iowa's property tax relief transfers tax funds from all households to those most well-off. On a per household basis, the \$672 million in sales tax spent on state-aid in 1983-84 amounts to \$638 and the \$352 million in personal income tax amounted to \$332 for a total of \$970 per household. Yet homeowners property tax amounted to only \$619 with property tax relief or slightly over \$1,000 without. Therefore all households pay \$970 more per household just to cut property taxes by \$400 per urban homeowner or to cut taxes on rented farmland and idle lots. There are better ways to cut household and business taxes.

PRO-FAMILY TAX RELIEF LEGISLATION:

TOTALLY EXEMPT BUILDING AND IMPROVEMENT VILLES FROM PROPERTY TAXES BY YEAR 2000

END ALL LIMITS TO LAND-VALUE TAX RATES

FUND SCHOOLS WITH STATE LAND-VALUE TAX (To replace state aid and property tax)

END SALES TAX BY 1998 (cut 1/2 cent/year)

RAISE INCOME TAX CREDITS \$20/\$15 A YEAR

ASSESS ALL LAND AT 100% MARKET VALUE

ADATE TAX INCPEASES FOR FAMILY FARMERS

ECONOMIC JUSTICE ADVOCATES 3921 Columbia Des Moines, IA 50313

MOST HOUSEHOLDS DON'T GET CASH EARNINGS FROM LAND THEY OWN
Thirty-one percent of Iowa's 1,053,000 households rent housing; 17% in
commercial class, 12% in single family residential and 2% on agricultural land.
They pay the sales and personal income taxes that Iowa spends on property tax
relief. They also pay more for housing, for land to farm, for business places and
for goods because speculators create scarcity in land and goods by keeping land out
of production.

Nine percent of households, the 91,000 farmer-landowners, own 52% or about 417,000 of 802,000 parcels of farmland with 80% of all 115,000 farmers owning less than 260 acres, 70% less than 180 acres and 40% under 80 acres and, although 80% of rented land is cropland, only 66% of farmer owned land is tilled. They also own about 80% of the taxable value of farm buildings. Farmers pay property tax on their buildings and on land they own and Iowa spends the sales tax on taxable household and farm purchases and income tax on farm earnings on property tax relief. Still, many farmers go broke paying more for goods and land to farm because of land speculation.

The remaining 60 percent are homeowners. Some of them own only the lot where they live. Others own (or share ownership) of one or more of the 129,000 rented single family dwellings; 89,000 developed commercial and industrial (C&I) parcels on which most of the occupants rent business space or housing; 105,000 vacant residential class lots; 45,000 vacant C&I lots; and 385,000 parcels or 48 percent of agricultural land. Also, some own businesses, wholly or in part.

Homeowners pay property taxes besides paying sales and income taxes to finance property tax relief but business owners and landlords pass the property tax on buildings, but not that on land, to consumers and all pay more for housing, business places and for land to develop because of land speculation. Some members of the group claim substantial earnings from land speculation and land rents in addition to wages and interest.

Yet, in 1979 only 285,000, or 27% of all households, had more than \$25,000 annual income or enough to indicate modest fiscal success as land investors. Still only 4% had incomes over \$50,000. That means over 33% of households pay property tax only on the lot and dwelling where they live and probably only 4% share in the Shillions made from speculating in land.

Henry George, in Progress and Poverty (1879), told how to end taxation by government and speculators. He said government should not tax households and businesses on what they earn as producers but, instead, collect public revenues out of the unearned rents land investors take from households, farmers and businesses. Instead of paying sales, income and property taxes, households, businesses, farmers and land investors would pay only one tax, a tax based on the value of their land. Thuse coming no land would pay no tax to government but still would pay rent to landlords.

Obviously, Iowa's schools and local governments would gain revenues with land value levies that exceed the amounts of property tax and state aid they now spend. At the same time, the tax on a junk covered quarter block would equal the total tax on an adjoining quarter block on which sits a ten story building where 200 people baye full time jobs. Yet, the workers would not pay sales tax, would pay less income tax and there would be no property tax on buildings but they would pay more tax on the value of land they own.

THE LAND-VALUE TAX ENCOURAGES DEVELOPMENT, CREATES JOBS Slumlords and speculators in underdeveloped lots must then decide whether to pay

the higher tax out of savings or invest in profitable improvements. Meanwhile, owners of developed parcels may pay less tax because most of their property tax is on building values, not land values. Since consumers will have more to spend with a single tax, developers can expect profits from investing in more and better buildings. More development means more housing, more jobs, more money for consumers to spend and more profits to invest in still more development until competition limits the profits that fuel development.

## BUT WHAT KIND OF DEVELOPMENT?

Here development means building or refitting structures, equipping and staffing them as dwellings, schools, hospitals, stores, factories, warehouses, recreation places, office suites for professionals, etc. beside locating, constructing and re-fitting buildings and structures to be most energy efficient, accessible and convenient to people and their enterprises. After all, development means letting more people fully participate in the economy.

### ADOPTING THE LAND-VALUE TAX AS A SINGLE TAX

Since taxes on real property are levied on both improvement values and land values, a tax on the land-values now on assessment rolls would become the only source of school and local tax funds when all statutory limits to state, county, city and township tax rates on taxable real property are abolished; taxable property improvement values lowered to zero; a statewide levy on land-values replaces the amounts of property tax and state aid that now fund schools and area colleges; the four-cent sales tax ended and personal income tax credits increased nine-fold. The land-value tax can be raised and the other taxes cut in ten annual equal steps hardly noticeable to any but land investors.

Except for not taxing building and improvement values and substituting a state levy for local school levies and state aid, property tax calculations won't change. County auditors will sum up only taxable land-values by township or city; each governing unit's annual budget will still set the amount to levy; its tax rate will then equal its budgeted levy divided by total taxable land-values within its borders; the tax on a parcel will be its taxable land-value times the sum of the county rate plus the state rate plus the city or township rate.

### CALCULATING TAX CHANGES WITH A LAND VALUE TAX

Judging from the data on page 4, the 306,000 households renting homes and the 24,000 farm tenants would pay less direct tax; the abatements stop tax increases for the 75,000 farmers who own less than 320 acres but owners of over 320 acres would pay \$187 million more; the 614,000 homeowners would save \$290 million or an average of \$470 per household even without homestead credits. The land-value tax would be \$47 million less than property tax on residential rentals and developed and idle commercial and industrial class lots combined but \$150 million less if one-third of the value of taxable lots is in vacant lots or places to park cars and equipment. Land investors, however, would pay one \$billion more in land value tax than they now pay in property tax.

Family savings could be even more since the estimates show households to pay only one-third of total sales tax when actually they pay it all, if not directly, then in higher prices for goods. Nor do the savings include utility tax cuts which could average \$82 per commercial, industrial and residential customer or include consumers savings expected from increased business competition. Finally, with proper assessment, the taxable value of residential class land should double, commercial class triple and industrial class rise twelve-fold (including utilities land); since this is where all private sector businesses and jobs take place. Therefore to meet budgeted levies land value tax rates need be only double present property tax rates instead of six times.

1983-84 AGGREGATE TAXES IN IOWA BY TAXPAYER CLASS IN CONTRAST TO A SINGLE TAX ON LAND-VALUES SET TO INCREASE LOC TAX REVENUES BY TEN PER CENT, END HOMESTEAD CREDITS AND ABATE \$433 MILLION OF THE TAXES ON FAMILY FARMS.

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PERCENT OF TOTAL		27	14	39	20	100	110	ĺ
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# HOMEOWNERS AND BUSINESSES TAX CHANGES IN SELECTED CITIES

Tax changes also were figured for homeowners and businesses in each of Iowa's 29 cities over 10,000 population and in the cities and townships in a six county sample. Consolidated tax rates per \$1,000 in the 29 cities, including the \$88.90 state rate, would have averaged \$206 and ranged from \$150 in Indianola to \$320 in Ottumwa and from \$125 to \$281 in smaller cities assuming local land value levies equal to 1983-84 property tax levies plus 18% more for cities, 16% for counties and 14% for townships to cover lost state aid and raise revenues by ten per cent. Tax cuts for homeowners in each of the 29 cities varied from a \$65 average in Ames, Cedar Falls and West Des Moines through \$518 in Waterloo, Dubuque and Marian to \$750 in Newton and averaged \$342 across all 29 cities. In the six county sample the average bounced from \$257 in Hardin County to \$564 in Delaware County while averaging \$390 over all six.

THE LAND VALUE TAX IS MORE PROGRESSIVE AND EQUITABLE THAN PRESENT COMBINED TAXES
The land-value tax varies by amount and value of land owned; progressing from
'no land-no tax' to 'most land value-most tax.' It is also more progressive during
the transition. First, the income tax credits vary by family size, not income and
can be allowed when no tax is due; second, lower income families tend to pay more of
their income on sales tax than the rich; third, low income households can't afford
to own land; fourth, the rich tend to live where residential lot values are highest
and they often own other land; and, fifth, abatements stop tax increases for farmers
and low income homeowners. Since homeowners' property tax averages under \$600, a
modest \$100 sales tax cut and \$320 more income tax credits covers up to a seventy
percent increase in land-value tax over property tax.

### THE LAND-VALUE TAX CUTS TAXES ON BUSINESS.

A land-value tax on commercial and industrial (C&I) parcels, in aggregate, would have been less than the property tax in 13 of the 29 cities and in most sample-county cities and under a 30 percent increase for nine of the 29. Those with thirty to forty per cent increases include Des Moines, Sioux City, Ames and Clinton but only in Waterloo with a 57% increase, Council Bluffs 62%, Newton 98% and Spencer 49% might there be significant increases on developed parcels.

Even with more aggregate tax on developed C&I land, most businesses won't pay more. Most rent space and main street businesses, whose relatively valuable multi-story buildings occupy most of the lot, would still save. Those likely to pay more, besides slum-lords and owners of weed and junk infested lots, include investor owned drive-in places such as shopping malls, convenience stores, discount marts or eating places each with low value buildings and lots of customer parking on valuable land fronting high traffic streets.

HIGH TAXES ON IDLE URBAN LAND HELPS BUSINESS GROW AND PRODUCE JOBS
If business is to grow and produce jobs, it needs the best locations, lower costs, more capital, and larger markets. The best locations are the urban residential, commercial and industrial class lots that get public and private sector services; schools, public protection, water, sewers, electric, phone, streets, highways, airports, parking facilities and other urban amenities. All cities have land that should pay more tax and which should be developed; such as vacant lots, lots with run-down buildings and lots used only to park cars and machinery and they will attract more workers as more and better housing is built on now idle lots.

Since the land-value tax funnels a large part of investors land rents through public employee salaries it keeps money circulating in the community to create the demand for new housing and other goods. That demand and the incentives to meet it are necessary if cities are to keep their independent businesses and their schools. On the other hand Iowa's present property tax relief system encourages households and businesses to abandon small cities.

## SAVING THE FAMILY FARMER

With farmland accounting for 77% of combined city and township land-values but only 39% of all real property values, landowners will pay far more with a land-value tax. Yet, family farmers —those who earn their living using their own capital and labor—need not pay more total tax. By owning most of the buildings and nearly all of the farm equipment they would save considerably with no property tax on buildings, no sales tax and larger income tax credits. Besides, the amount of increase in total tax can be abated for the 80% who own less than 320 acres. Or, with better assessment, the values of urban lots will rise to reduce farmland's share of taxable values to under 46% and cut rates to where cuts in sales and income taxes will offset increases in land-value tax over property tax for most. Finally, absentee landlords will pay a larger share of taxes to support schools and local government and abate farmers tax increases.

# FUTURE FARMERS BENEFIT MOST FROM THE LAND VALUE TAX.

It is present tenants and future farmers --some not yet born-- who will benefit most from a land-value tax. As fiscally responsible land buyers they, for example, will reason that they must invest \$812 at 8 percent interest or \$1,300 at 5% to earn enough to pay the projected \$65 average per acre land-value tax. They will then cut the price they pay for land by those amounts in the buyers market created when land investors, facing higher taxes, put their huge supply of rented land up for sale at a paper loss --if bought years ago or if inherited-- or at a real dollar loss if bought recently. Instead of paying interest to New York bankers, our future farmers will pay taxes to support schools and local government and avoid large payments of principal. Yet, they will have no tax increase to abate.

LAND-VALUE TAX HELPS FARM TENANTS AND BORROWERS

Also, lenders will write down present borrowers land debts rather than foreclose on highly taxed land and landlords can't arbitrarily raise rents. With better off-farm job and business opportunities and a buyer's market in farmland, few farmers need accept the risk of financial losses when dealing with lenders or landlords. Nor will speculators invest in high tax land with no expectation of higher land prices. On the other hand, the land-value tax lets family farmers increase farm income to offset higher taxes.

THE LAND-VALUE TAX HELPS DIVERSIFY FARM PRODUCTION

Needing less cash flow on low priced land, farmers can afford to experiment at diversifying production to better use land, labor and capital; hold down fertilizer, chemical and equipment costs and tap local markets. For example, they can skip cash grain crops to seed a small grain and forage crop one year and take hay crops the next. That means more livestock on the farm to make use of labor and forage crops and smaller, less costly equipment to complete seeding and harvesting on time on fewer acres; less fertilizers and chemicals to buy; and more profits when crop and livestock prices rise because of reduced grain supplies.

Or they can plant trees on less productive land, apply for the forest class land tax exemption and deposit the annual tree growth, tax free, in nature's savings bank or set aside land in wetlands or wildlife reserves to improve water quality, replenish acquifers, provide wildlife habitat and possibly earn income from paid recreation.

Farmers also will benefit when consumers have more to spend and entrepreneurs have more places for business. There will be more demand for agricultural products to process, warehouse and sell locally or out-of-state and more local processors and retailers willing to buy a variety of small lots of produce from local producers instead of from California factory farms.

TAX-FREE IMPROVEMENTS MAINTAIN FARM VALUES

Besides, farmers and landlords can invest in tax-free improvements to increase farm productivity and farm income such as animal and poultry production facilities; water systems and ponds; processing and storage facilities for fruits, nuts, vegetables, pulses and grains or even facilities for hunting, fishing and other income producing recreational services. Those investments, along with limiting soil erosion, maintaining soil tilth and fertility, controlling weed infestations and promoting tree growth will be necessary to maintain the capital value of their farms when only land is taxed. Yet, since improvement values depend on the farmer's own labor and capital, they do not increase taxable land values.

PRO-FAMILY TAX RELIEF AND ECONOMIC DEVELOPMENT LEGISLATION IS NEEDED NOW.
Since it lets landowners profit only when they manage their land to produce to satisfy human needs or when they let more households become family farmers, own a business, be independent professionals or become fully employed at a fair wage; the land value tax is the key to renewed communities and stronger families. Therefore there is no longer any excuse for Iowa's anti-family property tax relief rip-off. Governor Branstad and legislative leaders should now get the data on taxable land-values from the Department of Revenue, calculate the impact on households and business from each tax option and get on with real pro-family tax relief and economic development legislation.

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prepared by Robert P. Willis

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Table 4: AGGREGATE COMMERCIAL AND INDUSTRIAL TAX CUTS BY CITIES OVER 10,000 POPULATION AND BY CITY OR AGGREGATE TOWNSHIP IN A SIX COUNTY SAMPLE (Tax amounts in 1,000's)

_	er ar ar english in		Single			Single	
		1983-84	Land			1983-84  Land	-
٠,	•	Property		Tax	9	Property Value Tax %	
÷	Place			Cut	Cut	Place Tax Tax Cut Cut	-
		1037 554	64 673	/17 2201	7561		
	Des Moines	47,554	64,623	(17,330)	(36)	Gruver 12' 8 4 33	,
	Cedar Rapids	29,763	30,738	( 975)	(3)	Ringsted 60 52 8 13	<u> </u>
-	Davenport	24,982 14,815	26,567 19,347	(1,585) (4,532)	(6)	Wallingford 15 16 (1) (7	/)
	Sioux City	14.815	19.347	(4.532)	(31)	townships 152 88 64 42	ž.
	Waterloo	18,025 8,747 7,361	28,233	(10,208)	(56)	HARDIN COUNTY	•
	Dahiana	10/525	7 641	יבר די הרי	14	Ackley 94 122 (36) (38	١,
	Dubuque	2, (4)	7,541 11,904	1,206 (4,507)		MCVIEA 24 127 (20) (20	
	Council Bluffs	/,301	11,904	( 4,20/)	(61)	Alden 89 64 25 28	
	Iowa City	<b>8,83</b> 3	8,974	(141)	(2)	Buckeye 26 5 21 81	_
	Ames -	8,833 6,419	8,913	(2,494)	(39)	Eldora 433 364 69 16	,
	Cedar Falls	3,380	3.476	7 96)	(3)	Hubbard 83 68 15 18	į.
	Clinton	3,886	5,314	(1,428)	(37)	Towa Falls 760 871 (111) (15	3
	Mason City	2,000	A 143	1 404	13/	New Providence 3 4 (1) (33	
	Mason City	2,24/	4,443	1,484	25	New Providence 3 4 (1) (33 Owasa 7 5 2 29	
	Burlington	5,202	4,158	1,094	21	Owasa 7 5 2 29	!
	Fort Dödge	5,927 5,252 4,269	5,215	( 946)	(22)	Owasa 7 5 2 29 Radcliffe 28 29 (1) (4 Steamboat Rock 20 15 5 25	;)
	Bettendorf	4.818	4,843	( 25)	(1)	Steamboat Rock 20 15 5 25	j.
	Ottumwa	4,135	3.947	188	(*i) 5	Union 42 33 9 21	
	Marshalltown	4,882	3,857	1 775	2Ĭ	Whitten 6 5 1 18	į
	Muscatine	5,386	2,741	1,025 2,645	49		
		2,300	E 1 / 3 T	4,043	**		
	West Des Moine	s 7,092	5,544	1,548	22 (13)	LEE COUNTY	
	Marian	2,571	2,917	( 346)	(13)	Donnellson $89$ $93$ $4$	
	Urbandale 💮	4,018	3,387	631	16	Fort Madison 4,544 2,577 1,967 43	
	Ankeny	3,299 3,343	2,184	1,115	34	Donnellson 89 93 (4) (4) Fort Madison 4,544 2,577 1,967 43 Franklin 1 9	
	Newton	3,343	6.603	(3,260	(98)	Houghten 75 39 36 48	
•	Keokuk	4,364	2,992	1,372	`31'	Keokuk 4,364 2,992 1,372 31	
	Fort Madison	4,544	2,577	1,967	43	Montrose 56 39 17 30	
	Boone	1,137	1,233	96	(8)	St. Paul 17 15 2 12	
	Spencer	2,155	5/57	( 1 (EC)	} <b>,</b> ,2<		
		2,133	3,211	(1,056)	(49)		
	Indianola	N/A	588	N/A	N/A	townships 903 649 254 28	
	Oskaloosa	1,535	1,653	(118)	(8)	LUCAS COUNTY	i
	DELAWARE COUNT	<b>(</b>	• * *	14.1 / L.		Chariton 662 651 11 2	
	Colesburg	30	36	( 6)	(20)	Derby 2 3 (1) (50)	)
	Delaware	25 3 32 22 14	. 4	Ø	Ø	Lucas 9 6 3 33 Russell 18 16 2 11	1,
	Delhi	25	21	$\tilde{4}$	19	Russell 18 16 2 11	<i>(</i> ),
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	Earlville	າ້	24		วีรี		
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	Edgewood	24	24	( 2)	( <del>9</del> ):	MONONA COUNTY	
- 1	Greeley	14	. 5	9	64	Blencoe 34 14 20 59	
	Hopkinton	39	28	11	28	Castana 10 3 7 70	j.
]	Manchester	39 <b>51</b> 2	577 (	( 54)	(11)	Mapleton 153 191 ( 38) (25)	1
1	Masonville	21	4	17	`81	Moorhead 19 15 4 21	
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	townships	TTO	121 (	( 6)	(5)	Soldier 13 5 8 62	
	EMMET COUNTY		·	المعتبية الم		Soldier 13 5 8 62 Turin 6 5 1 17 Ute 31 31 0 0	
	Armstrong	87	117 (	3Ø)	(34)	Ute 31 31 0 0	1
	Dolliver	15	8	<b>7</b>	47	Whiting 82 30 52 63	
]	Estherville	712	684	28	4	townships 55 55 0 0	
					-		

Note: Each city tax was calculated by multiplying assessed property values times rollback percentages times the county auditor's consolidated tax rates or assessed land values times rollback times LVT rates calculated to include a state rate of 88.90 and to increase tax revenues 17% by county, 19% by city and 15% by township over 1983-84 property tax receipts (See table 2 for examples).

Although assessed commercial and industrial property values do not include improvement or land values for tax exempt property such as hospitals, private colleges, churches, etc. many local independent businesses will escape the expected LVT increases even excluding the exempt values. If idle lots account for even one-third of taxable C&I land values in the larger cities where C&I land is vital to the local economy, businesses would expect aggregate tax increases in only four of the top 29 cities. Besides, the many businesses which rent space do not pay land value tax and the land rich businesses are often drive-in food, gas, grocery, etc. chains and franchises owned by out-of-state entities.

At the same time businesses in towns in the six county sample will, in aggregate, pay less total tax with LVT; meaning more of their C&I land is developed than in larger cities. Yet, given the greater amounts of agricultural land in small cities, they have plenty of land for economic development and LVT helps to make that land available for homes, businesses and more intensive agriculture.

Table 2 PROJECTED TAX CUTS FOR HOMEOWNERS IN 29 IOWA CITIES OVER 10,000 POPULATION AND BY PLACE IN SIX RANDOMLY SELECTED COUNTIES ASSUMING SUBSTITUTION OF LEVIES ON LAND VALUES FOR 110% OF SALES, INCOME AND PROPERTY TAX RECEIPTS SPENT ON SCHOOLS AND LOCAL GOVERNMENT IN 1983-84.

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·	Number		8 <b>3–8</b> 4				Number 1983-84 Tax Land
- 113 <u>- 1</u>	Home-	Pr	0	Inc	Value	e Net	Home-   Prp   Inc   Value   Net
Place	owners					x Cut	Place owners rty Sls ome Tax Cut
Des Moines	45889		<b>3</b> 210	390	1,22	8 236	Gruver 34 214 172 402 376 412
Cedar Rapds	26812	898	3 220			11317	Ringsted 173 288 158 402 464 384
Davenport	22151	869	7 220	400	1,24	7 240	Wallingford 67 347 185 492 478 456
Sioux City	19773	74	198	386	878	8 452	townships 208 318 198 402 589 329
Waterloo	18455	824	215	385	900		COMPUTATION TO STO TO THE TOTAL SOLUTION
Dubuque	13111			439	97		HARDIN COUNTY
Cncil Blffs	12466	612	222				Ackley 591 358 172 414 732 212
· Iowa City	T2400	1 012	244		738		Alden 280 317 172 414 523 381
Ames	7079	1,041	223	364	1,366	262	Buckeye 45 134 144 414 244 308
	5764	929	233	380	1,47	2  70	Eldora 909 561 185 414 943 217
Cedar Falls	7509	958			1,510		Hubbard 308 347 185 414 568 595
Clinton	8368	581			736		Iowa Falls 1591 573 198 414[1,067[118]
Mason City	7972	625	198		902		New Providence 74 226 185 414 296 529
Burlington	7754	- 600	210	376	865	321	Owasa 21 170 185 414 305 464
Fort Dodge	6926	695	210	380	840		Radcliffe 199 250 185 414 376 472
Bettendorf		1,194		400	1,387		Steambot Rk 119 343 144 414 558 344
Ottumwa	7871	646	198	345	739	450	Union 159 236 172 414 301 521
Marshalltown	6677	682	210	398	1,020		Whitten 62 198 172 414 203 581
Muscatine	5661	748		430	1,081	308	townships 490 282 185 414 625 266
W.Des Moines	4956	1 154	255	39Ø	1,731	68	LEE COUNTY
Marian	4813	943	222	400	i,øøø	<b>5</b> 65	
Urbandale	4228	1,433	255	390	1 0 / 7	231	Donnellson 270 488 185 377 665 385
Ankeny	3169	982	244	390	1,847		Ft Madison 3356 528 198 377 862 254
	4230	958	198		1,504	1112	Franklin 49 303 198 377 411 468
Keokuk	3497	478		396	801	751	Houghten 40 612 210 377 804 395
Fort Madison	347/		198	377	721	331	Keokuk 3497 478 198 377 721 331
Boone		528	198	377	862	241	Montrose 240 438 185 377 605 401
	3438	629		384	878	358	St. Paul 34 497 210 377 403 680
Spencer	2914	626	222	396	773		West Point 287 515 198 377 677 413
Indianola	2346	714	210	435	906		townships 2081 406 210 377 484 509
Oskaloosa	2865	453	172	364	777	212	LUCAS COUNTY
DELAWARE COU		2	1.5	٠. ]	Land Control		Chariton 1463 454 172 364 572 310
Colesburg	150	711	172	435	359	665	Derby 63 91 144 364 147 452
Delaware	60	162	172	435	163	606	Lucas 78 149 158 364 192 480
Delhi	130	462	185	435	402	680	Russell 178 300 158 364 328 494
Dundee	66	192	158	435	114	671	Williamson 62 61 158 364 113 470
Earlville	230	370		435	316	661	
Edgewood	168	502		435	736	373	townships 305 192 172 364 149 579
Gréelev	ΩĞ	174	172	435	222	559	MONONA COUNTY
Hopkinton	201	291		435	339	545	Blencoe 75 289 158 370 549 268
Manchester	1346	507		435			Castana 64 66 129 370 158 407
Masonville	48		173		646	481	Mapleton 438 347 198 370 418 498
Oneida	16	135		435	290	452	Moorhead 113 119 172 370 266 395
	102	134		435	185	595	Onawa 957 416 172 370 537 421
Ryan	104	408		435	270	771	Rodney 25 180 144 370 174 520
townships	735	449	210	435	436	657	Soldier 82 142 144 370 164 492
EMMET COUNTY		19 A 30 A					Turin 37 150 172 370 166 526
Armstrong	333	414	172	402	288		Ute 167 220 144 370 398 337
Dolliver	44	143	158	402	290		Whiting 186 329 172 370 491 381
Estherville	1962	529	198	402	557	544	townships 298 20 185 370 154 421
	7 7C			· •		J	

Sources: 1980 Census of Population and Housing by Place, 'Housing Units by Tenure and Occupancy Status by Units in Structure' and 'Mean Household Income in 1979 for Occupied Units by Tenure'; local assessor's 1982 Abstracts of Assessment; Iowa Department of Revenue -- Iowa Individual Income Tax, Annual Statistical Report for Returns filed 1984; 1984 Federal Income Tax Instructions, sales tax tables. Property and land value taxes were calculated as in following example:

Taxing Unit Proprty Class #	1982 Taxabl	e Values	83-84	Calc.	Aggreg. Tax Cut	Tax C Prpty	ut/H	omeo Inc	
8-OWNER-OCCUD Home-	Total	Land	Local	LVT	with LVT	-LVT		ome	
Lots/Dwelling Owners State of Iowa		(\$1,000) 5.354mil	Rates	Rates 88.90	(\$1,000)	Ş	Ş	\$	\$
POLK X 1.17	5,782,082 1	,167,885	7.07	46.16	.*	:			*
Assessor	2,560,109	538,102	29	1.33		£			
Des Moines X 1.19	3,121,991	629,783	15.25	89.96	ing Standing to be				
Resid.74/80 45,889	1,658,803	338,416	36.55	225.02	(16,722) (17,453)	(364)	210	39Ø	236
Comm & Ind. Utility	1,300,951	288,884	36.55	225.02	(17,453)	-			
Agricultural	129,953 3,182	N/A	36.55	225.02					
West Des Moines* Xl.	19 522 777	96,482	30.33	225.02 52.48	(467)				
kesid.81/87 4.956	251,153		29 94	188.87	(2,859)	(576)			68
Comm & Ind	236,846	<b>29</b> ,5Ø5	29.94	188.87	1,519	(370)	ردي	320	00
Urbandala X 1.19	363,567	69,241	9.21	57.55	•				
Pesid.81/87 4,228		49,723	35.21	193.94	(1,750)	(414)	285	39Ø	261
Comm & Ind	114,104	17,565	35.21	193.94	611	•			

CALCULATED TAX CUTS BY PROPERTY CLASS IN ALL IOWA CITIES OVER 10,000 POPULATION AND IN ALL PLACES IN SIX RANDOMLY SELECTED IOWA COUNTIES Taxing Unit Aggreg. Tax Cut/Homeowner Proprty Class # 1982 Taxable Values 83-84 Calc. Tax Cut Prpty -LVT Inc-% Owner-Occup Home-Total Land Local with LVT ·LVT Sls ome Net (\$1.000) 273,738 148,641 103,962 Lots/Dwelling Owners Ankeny\* (POLK county) Resid.80/86 3,169 (\$1,000) 45,919 31,728 Rates Rates (\$1,000) 7.25 50.10 28.14 183.39 28.14 183.39 5.72 32.90 (1,544) (499) 244 424 169 1,204 Comm & Ind 11,423 LINN 3,321,361
Assessor 1,342,286
Cedar Rapids 2,199,340
Resid.77/82 26,812 1,090,393
Comm & Ind 932,697
Marian\* 284,590
Resid.82/88 4,813 189,811
Comm & Ind 80,349
SCOTT 3,139,661 652,113 322,995 329,118 12.57 97.41 187,375 31.91 219.12 137,740 31.91 219.12 46,687 9.53 67.39 30,294 32.00 190.41 15,051 32.00 190.41 613.802 5.03 29.06 -74 (7,534) (281) 220 400 339 (418 or 1%) (190) (40) 222 400 582 (295 or 12%) 80,349 3,139,661 1,342,286 1,797,375 891,985 756,469 557,770 89,571 164,340 1,870,666 387,727 2,483,614 1,100,954 1,452,895 713,085 603,758 613,802 5.03 29.06 279,758 .16 .74 334,044 12.77 60.02 189,439 33.02 197.56 131,918 33.02 197.56 Assessor Davenport Resid.72/78 22,151 (7,893) (356) 220 400 264 (1,079 or 4%) Comm & Ind Bettendorf' 89,571 557,770 8.31 60.02 Resid.83/89 6,340 178.63 30.18 (1,061) (168) 266 400 498 Comm & Ind WOODBURY 26,616 39.18 178.63 26,616 484,353 184,493 97,754 81,974 368,074 262,900 110,448 141,761 80,580 20,006 277,142 63 or 0% 5.24 22.86 17.56 120.41 38.21 232.08 38.21 232.08 5.61 24.93 Sioux City Resid.75/81 19,773 (2,254) (114) 198 386 470 4,141 or 28% Comm & Ind BLACK HAWK Assessor 12.73 Waterloo 81.62 31.14 195.36 31.14 195.36 10.64 55.77 30.52 170.42 Resid.76/82 18,455 (1,181) (64) 215 285 536 (9,67% or 54%) Comm & Ind Cedar Falls\* 603,158 483,754 318,192 139,496 1,450,866 10.64 30.52 30.52 5.15 13.76 Resid.81/87 (3,935) (524) 233 385 (29 or Ø%) Comm & Ind 170.42 20,006 277,142 125,749 51,779 439,179 100,999 59,335 33,753 313,736 DUBUOUE 30.48 1,450,806 841,638 497,949 268,967 1,386,510 656,658 342,595 193,474 1,460,607 Dubuque 106.85 226.13 226.13 15.70 113.91 218.41 Resid.76/81 13,111 32.52 32.52 (1,586) (121) 226 439 544 (2,823) Comm & Ind POTTAWATTAMIE 4.40 15.10 Council Bluffs Resid.75/81 (1,468) (109) 222 378 491 38.05 Comm & Ind 38.05 218.41 (11 or 0%) JOHNSON 5.37 12.31 742,436 388,670 280,408 1,249,381 601,138 322,353 244,351 1,152,637 24.40 Iowa City Resid.70/76 118,730 72,723 43,540 456,641 140,052 89.28 31.50 31.50 3.81 202.49 202.49 11.78 7,679 (2,319) (302) 223 364 285 (17 or 0%) Comm & Ind STORY Ames 49.86 10.02 Resid. 66/71 5,764 Comm & Ind 26.27 26.27 4.39 11.88 84,324 53,740 150.46 (3,020) (1,666) (524) 233 380 89 150.46 CLINTON 1,152,637 526,034 243,733 224,425 383,424 72,385 38,750 25,424 Clinton 100.11 Resid.76/82 203.85 203.85 17.27 (1,146) (137) 198 402 463 (1,297) 8,368 30.97 Comm & Ind 30.97 1,091,621 499,306 251,773 CERRO GORDO Mason City Resid.75/91 276,400 3.87 85,866 10.01 54,187 27.41 25,105 27.41 205,700 5.06 67.51 173.59 173.59 22.32 7,972 (2,073) (260) 198 380 318 1,569 or 27% 216,26Ø Comm & Ind 802,685 415,082 228,192 DES MOINES Burlington 12.92 65,313 95.23 Resid. 74/80 206.36 206.36 7,754 43,082 (1,931) (249) 210 376 337 1,173 or 23% 32.69 Comm & Ind 160,680 19,766 32.69
484,470 4.58
62,749 14.39
35,850 31.91
24,113 31.91
145,586 8.42
35,833 17.73
22,682 41.42
299,944 5.63
59,595 13.10
40,464 31.97
16,736 31.97 19,766 32.69 160,680 1,046,612 418,859 131,520 596,734 324,052 188,704 99,829 900,377 463,149 224,301 152,707 WEBSTER 11.19 Fort Dodge Resid.75/80 111.38 211.38 211.38 6,926 (873) (126) 210 380 464 (828 or 19%) Comm & Ind WAPELLO 39.02 Ottumwa 186.07 7,781 Resid.80/86 313.89 (521) (78) 198 345 465 305 or 78 Comm & Ind 313.89 MARSHALL 19.11 Marshalltown 118.13 226.05 Resid.73/79 6,677 (2,123) (318) 210 398 290 1,099 or 20% Comm & Ind 16,736 31.97 226.05

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MUSCATINE
Muscatine
A03,059
A05,349
Besid.73/78 5,661
Accomm & Ind
Accomm & Ind
Accomm & Ind
Accomm & Ind
BOONE
Boone
Resid.75/81 3,438
Comm & Ind
CLAY
Comm & Ind
Adaptic
Resid.75/81 2,914
Comm & Ind
Accomm & Ind
Boone
Resid.75/81 2,914
Comm & Ind
Accomm & Ind
Boone
Resid.75/81 2,914
Comm & Ind
Accomm & Ind
Boone
Resid.75/81 2,914
Comm & Ind
Boone
Resid.75/81 2,914
Comm & Ind
CLAY
Boone
Resid.75/81 2,914
Boone

                                                                                                                                                                                                                                         (1,766) (312) 210 430 328
2,695 or 50%
              Comm & Ind 87,630
RREN 584,365
Idianola 142,490
Resid.78/83 2,346 92,849
                                                                                                                                        20,502 24.59 154.26 (1,008 or 4/8)
180,170 5.11 18.71
26,173 6.41 40.46
18,143 26.05 147.98 (493) (210) 210 435 435
6,746 26.05 147.98
230,009 3.86 10.06
30,800 9.97 59.88
19,745 25.81 158.75 (1,123) (392) 172 364 144
10,415 25.81 158.75 (118)
       Indianola
               Comm & Ind
                                                                                       531,109
159,426
75,214
59,477
      MAHASKA
      Oskaloosa
             Resid.70/75 2,865
              Comm & Ind
                                                                  -1983-84 Taxable Values and Rates --Residential Property--
All Property-- '84 Tax Rates --Taxable Values- % Owned Total Land Consol. Local Land Dwelling Lnd Dwl
A B C D F G h

872,614 179,604 - 6.056 - - - -
 Place Total Land
A B

LEE 872,614 179,604
Assessor 360,491 130,018
Keokuk 250,366 21,518
Fort Madison 261,757 28,068
Donnelson 11,790 1,808
Franklin 1,012 137
Houghten 4,423 364
Montrose 9,786 1,406
St. Paul 2,082 282
West Point 12,605 1,771
townships 316,879 124,240
DELAWARE 417,734 161,243
Colesburg 4,373 393
Delaware 1,222 186
Delhi 4,964 597
Dundee 1,071 73
Earlville 6,684 545
Edgewood 9,068 713
Greeley 2,238 230
Hcpkinton 6,105 498
Manchester 77,181 11,487
Masonville 1,524 130
Oneida 239 227
Ryan 4,128 307
townships 298,861 145,542
EMMET 356,077 200,226
Armstrong 12,895 2,601
Dolliver 1,460 312
Estherville 85,098 26,725
     Place
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179,604
130,018
21,518
28,068
1,808
137
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27.677 10.679
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16,671 87,608
1,200 6,248
140 793
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79
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74
365
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13.509
8.047
                                                                                                                                                      31.514
25.917
26.529
23.882
27.063
29.110
25.266
28.780
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713
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81 85
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6.537
9.193
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90 97
79 85
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840
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3<u>95</u>
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7.921
10.870
7.458
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3,517
36,664
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                                                                                                                                                                                                                                                                                                        72
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73
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                                                                                                                                                      24,803
25,408
25,970
26,254
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28
139 2,
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8.909
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22,858
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72
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                                                                                                                                                       20.866
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4.199
10.9478
13.278
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10.232
7.999
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4.582
8.816
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1,21 475
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   Dolliver 1,460
Estherville 85,098
Gruver
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78
                                                                                                                                                      19.956
31.542
                                                                                                                              312
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615
2,719
1,109
5,933
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196
                                                                                                                                                                                                                        10,368
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                                                                                                                         196 19.008
1,380 25.043
695 26.263
79,367 18.817
                                                                         1,498
6,703
                                                                                                                                                                                                                                                                                                      69
   Gruver
Ringsted 6,703 1,309
Wallingford 2,241 695
townships 244,617 179,367
MONONA 382,301 238,505
Blencoe 3,232 708
Castana 1,276 362
Mapleton 178,398 3,062
Moorhead 2,257 282
Onawa 36,817 7,412
Rodney 578 64
   Ringsted
                                                                                                                                                                                                                                    656
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                                                                                                                                                                                                                            2,139
2,139
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568
8,775
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111
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                                                                                                                                                     22.588
25.340
26.432
28.868
24.937
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                                                                                                                                                                                      10.836
10.336
12.578
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                                                                                                                                                                                                                                    190
                                                                                                                                                                                                                                                                1,026
18,997
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75
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                                                        36,81,

578

1,905

880

4,726

830

8,009

1,451

302,803

209,543

209,543

90,970

66,766

7,946

780

1,774

238

4,538

851
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                                                                                                                                                                                      10.433
8.383
5.115
                                                                                                                                                                                                                                       26
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  Soldier
                                                                                                                                                 24.480
21.405
22.288
26.335
18.200
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77
77
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82
                                                                                                                                                                                                                                                                     1,022
   Turin
                                                                                                                                                                                                                                      49
                                                                                                                                                                                                                                                                             489
  Ute
                                                                                                                                                                                           8.001
                                                                                                                                                                                                                                    576
                                                                                                                                                                                                                                                                      2,454
                                                                                                                                                                                                                                                                                                                      82
  Whiting
                                                                                                                                                                                           8.100
                                                                                                                                                                                                                                   851
                                                                                                                                                                                                                                                                      3,353
                                                                                                                                                                                                                                                                                                                       78
 townships
LUCAS
Chariton
                                                                                                                                                                                           3.898
7.99
                                                                                                                                                                                                                                   826
                                                                                                                                                                                                                                                                     2,462
                                                                                                                                                                                                                                                                                                                     54
                                                                                                                                                                                      13.366
                                                                                                                                                                                                                           4,934
67
111
                                                                                                                                                                                                                                                                29,109
572
                                                                                                                                                 33.393
25.261
                                                                                                                                                                                                                                                                                                                     80
 Derby
Lucas
Russell
                                                                                                                                                                                                                                                                                                      78
                                                                                                                                                                                                                                                                                                                     84
                                                                                                                                                                                                                                                                                                     75
69
                                                                                                                                                                                                                                                                                                                     8Ø
74
                                                                                                                                                                                                                                                                            887
                                                                                                                                                     28.123
                                                                                                                                                                                       8.096
                                                                                                                                                     30.887
                                                                                                                                                                                           8.100
                                                                                                                                                                                                                                   530
                                                                                                                                                                                                                                                                    3,011
```

Williamson	757	203	28.589	8.100	78	575	62	67
townships	134,087	81,489	23。966	3.940	628	5,706	62	62
HARDIN	617,984	<b>334,77</b> 3.	electri	3.389			. 05-	02
Ackley	25,774	5,369	22.146	8.100	4,039	11,543	76	81
Alden	12,724	1,535	26.794	12.024	923	4,931	<b>7</b> 5	81
Buckeye	2,308	671	21.729	7.049	$\sim 88$	537	75	80 0.r
Eldorá	48,138	11,006	25.475	11.434	7,626	19,098	73	78
Hubbard	12,615	<b>2,</b> 846	21.978	8.469	1,587	6,293	79	8Ĭ
lowa Falls	88,816	21,350	29.422	13.641	15,209	~~38,ã95	69	74
New Providence	2,107	790	22.035	7.992	293	1,421	62	66
Owasa	732	318	22.821	8.789	<b>~</b> 59	205	91	1øø
Radcliffe	5,939	1,160	21.871	9.374	659	3,429	75	ิ 8ø
Steamboat Rock	3,497	505	30.291	15.786	387	1,965	77	83
Union	5,452	766	24.433	8.100	433	2,761	68	· '73 ·
Whitten	1,132	414	28.718	12.385	<b>1</b> 07	675	87	94
townships	406,825	<b>287,</b> 863	17.091	3.036	5.072	12.352	60	60

Notes: (1) A place is a tax district, a COUNTY, city or townships (townships include all aggregate township taxable values in a county other than cities). A = total taxable property value by place.

B = total taxable land value.

B = total taxable land value.
C = sum of school, county, assessor and city or township tax rates.
D = local property tax rate.
E = total residential land value by place.
F = residential dwelling values.
g = percentage of residential land values occupied by homeowners.
h = percentage of residential dwelling values occupied by homeowners.
Homeowners aggregate tax change by place equals:
COUNTY Assessor\* city or township state
C(gE + hF) - gE 1.16DA + DA + 1.18DA or 1.14DA + 2.24
B B B C5.35

2,249 \*(include assessor rate with other LVT rates for starred cities only.)
Sources: All land values and and residential dwelling values by place are from Abstracts of Assessment by city, townships and COUNTY after reduction of assessed values to the percentages of value subject to taxation. The total taxable property values and tax rates by city, townships and COUNTY were provided by the Iowa Comptroller's office, however, each county auditor supplied the consolidated rates. The percentage of value (g & h) held by homeowners was calculated by dividing homeowner occupied housing units by total of single and duplex units and land value percentages were cut by a token 6% to account for vacant residential class lots.

state rates

SUMMARY OF LOCAL PROPERTY TAX RECEIPTS AND 1983-84 STATE EXPENDITURES TO FUND LOCAL TAX CREDITS AND PROGRAM AIDS (\$1,000's)

Schools &

	1	SCHOOTS &			2. 7
Description;	Total	Programs	County	City	Township
City and County aid	20,000		5,350	14.650	TOMISHTD
School Aid	760,004	760,004	7 9 7 7 70	T4 020	
An I and Tax Credite			***	". <del></del>	_
Ag. Land Tax Credits	43,500	43,500			
Tax Credit Replacemt.	142,209	68,469	27,820	39,700	6,220
Livestock Tax Replmt.	8,000	5.170	2,080	374100	750
Misc. Program Aids	48,865		2,000	<del></del>	, 7 OW
	613 000	48,865	206 22		
Prop. Tax Levies (a) 1,	611,903	812,100	326,231	356.7Ø6ା	116,866
Prop. Tax Credits	(137,009)	(87,419)	(17,970)	(28 930)	(2,690)
	249,747	165.069	34,351	38.213	
Farm Tax Abatement	433.000		74,227	30,213	12,114
		433,000			Ø
Total LVT Levies (b) 3,	180,219	2,248,758	377,862	420.339	133,260
INCREASE FACTORS (b/a)	•	N/A	1.16	1.18	111
	A-		***	a a a a a	T e .L. 7

The land-value tax as proposed for Iowa will cut household and business tax and encourage economic development in all states. They, too, aid land speculation by spending part, or even all, sales and personal income tax receipts on property tax relief. Some also use oil, gas and coal severance taxes for that purpose.

Reading from table 8 data, homeowners in thirteen states (symbol '<>') would pay less total tax if their state relied only on the property tax but since homeowners' lot values likely account for under one-third of taxable parcel values their share of total taxable land values in any state is probably far less than their share of total taxes shown in column 6 and definitely less for homeowners in states that collect sales tax since households, as comsumers, pay nearly all of the sales tax but the data used underestimates even the direct cost of sales tax.

Finally, with 55 as the median state percentage of households who own single family residences (Michigan high at 64%, District of Columbia low at 28%) and since renters pay no sales, income or property taxes with LVT, over 70 percent of all households in most states would pay less total taxes if only half of the homeowners get tax cuts with LVT.

get tax cuts with LVT.

At the same time with no property tax on improvements the higher land-value tax on owners of poorly used commercial, industrial and acreage class land would encourage economic development.

STATES BY REGION (with assess- ment/land ratios)	TOTAL SALES INCOME PRPTY TAXES	981-82 (Smill 1981-8 Aggrega Homeo Singl Resider Sales	ions).  SFR  Ate Partie Farantial  Incom	Lots Prpty	ò	<u>P</u> ]	ROPE (E SER- F O e	ERTY Dy 8	VA VA va ca ca n	LUE A c r e a	- C r C F	ACR % P a s t u	EAC Y U	e	S A BY S A C I M A C I	CRETEN	n
-(1)- NEW ENGLA ME 49/31 NH 35/28 VT MA RI 44/NA CT NA/31	(2)   889 542 393 6,169 901 2,898	(3)   58 Ø 15	120 8 61	139 211 83 1,477 217 830	(6) 36 40 41 < 46	3 4]	7 26 20 26 26 3 12	- (7 26 31 24 31 35	) 12 0 3 4	1Ø 5 1Ø 1	5 6 12	1 2 10 3 5	(8) - Ø Ø Ø	93 91 77 86 85	25 15 13	- (9 23 15 28 22 20	55 29 42 45 55
NJ 27/33 PA 23/NA E.N. CENT	25,104 7,043 8,855 RAL	426 679 1	,966	3,078 2,227 1,699	29 50 49	31 52 54	12	90.00	3	11 14	24 26 25	5 8	Ø	65 64	29 18 26	43 39	74 68
OH 30/30 IN IL 25/NA MI 52/NA WI 66/31	7,758 4,014 8,282 9,117 4,707	413 940 1	496 ,140	1,251 540 2,018 2,089 889	42 36 49 <2 46 <2	49	11 5 11	27 41	2	12 16 11 11 21	67	1Ø 5	Ø	10	43 44 49 27 44	57 67 51	79 84 86 79 67
ND 4/62 SD 27/NA NE 72/50 KA 76/40	3,822 2,519 3,157 383 469 1,268 1,985	316 24 47 68 127	913 417 509 16 0 123 263	467 342 310 36 57 184 166	42 C) 37 C) 36 20 C) 22 C) 30 C) 28	31 44 19 22	7 1Ø 8 9 3	20 30 17 14 17	3	28 41 14 54 53 44 38	79	14 33 4 5	Ø Ø 26	33 4 28 1 1 1	43 51 55 56 57 48	66 31 43 24 34	8Ø 6Ø
S.ATLANTIODE NA/26 MD 33/NA DC 80/36 VA 83/33 WV 25/NA NC SC 2/NA GA 26/NA FL 74/NA	408 4,225 1,240 3,954 1,401 3,670 1,916 3,935 5,940	237 1 24 319 126 372 204 255 632	178 121 181 816 185 816 371 645	45 643 110 754 322 112 406 1,308	55 47 25 48 27 41 36 33 33	39 53 53 54 44 44 44 40	16 7 12	32 23 48 25 25 26 25	4355	2 5 0 11 13 16 10 13 7	16	11 16 16 8 10 23	9999	38 48 66 76 66 69 68 50	40 35 34 22 26 25 29 36	41	73
AL 9/NA MS 7/NA	2,035 2,402 1,746 1,343	175 352 206 210	435 27 3Ø1 96	188 271 120 109	39 <> 27 36 31	45	23 8 7 12	26	4	18 15 18 23	22 16	26 24 14 15	Ø	48 52 69 55	48 40 25 30	24 21 17 26	56 56
W.S.CENTRA AR 10/NA LA 6/28 OK 7/29 TX MOUNTAIN	1,133 2,534 2,011 9,343	128 196 162 747	201 122 376 0	89 184 154 1,032	37 20 34 19		10 9 15 9	21 30 25 25	35554	25 11 13 10	28 27 29 20	20 13 22 12	36	50 57 12 6	48	28 33 21 11	.36
MT 4/37 ID 86/37 WY 6/28 CO 10/NA NM 15/31 AZ 6/NA	602 589 691 2,796 781 2,324 3,587 561	48 21 87 89 169 118 47	68 118 0 295 7 241 198 0	52 70 22 349 47 208 122 50	20 40 6 26 17 27 12 17	35 36 37 37	11	26 18 25 30 25 325 325 35	4 3 12 12	27 26 27 4	24 34 19 28 5 3 14 12	46241053	61 36 84 59 87 92 72 81	10 23 4 8 7 5 8 3	64 51 65 65 69 59 59	31 18 18 15	18 46 6 25 3 6 11 3
WA 81/35 OR 76/55 CA 56/NA 2 AK 76/NA HI 41/NA Notes: (1	405 1,115 ) Percent Aggreed tax tall he sended taxed and	50 ntages: gate st oles fo ousehol X per k recei ercenta creage	ate a r 197 ds in cent pts. ges. land	65 90 essed v and loc 79 stat SFR X of res (6) A (8) L owned	16 22 alue to al salue e-medio income idention mounts and are by farm	28 32 32 35 35 31 31 31 31 31 31 31 32 32 32 33 34 34 34 34 34 34 34 34 34 34 34 34	16 18 inc ious ix r valu +(4	38 24 1 vome eho ece es )+(	and ld lipto to a store to a stor	e; ] d pr inco s. all (2).	Land coper ome X (5) S taxa (7	val ty nu FR ble ble	ue tax mbe hom pr er	to a es. r of eown oper cent	31 sses (3) own er's ty v	17 29 6 8 seed Amo ers pe alu ass	unt . (4) r cent es X essed (9)

## ROBERT P. WILLIS 3921 COLUMBIA DES MOINES, IOWA 50313

Robert Clancy Henry George Institute 121 East 30th Street New York, NY 10016 4/22/89

Dear Bob:

The Des Moines Register published another one of my articles April 20th. A copy is enclosed.

I also include material that I use to inform legislative leaders and organizations who lobby for farmers, church groups, labor and business. My extensive and easily verifiable data on tax cuts for homeowners and businesses helps to get my contacts to think about the land-value tax approach to economic development and tax equity.

Table 4, page 12, compares, by state, homeowners share of total taxes to their share of taxable property values. Since in most states homeowners share of property values is only a little greater than their share of aggregate taxes (sales, income and property) most would pay a smaller share of total taxes if taxed only on land values which are likely a third or less of their property values. In Iowa the tax burden would be shifted to farmland, in other states commercial and industrial parcels must absorb more of the tax burden but, since most businesses rent their places, business not engaged in land speculation are likely to pay less tax with LVT.

I am not attending the Georgist Conference this year but would gladly send along a 100 or so copies of my tax reform memo for distribution there if your group is willing to accept shipment and cart them to Philadelphia for me.

Sincerely

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