

Wills

16

Jan. 26, 1983

Dear Bob:

Thanks for sending me your testimony, etc. Glad you're making progress. You seem to be getting better results than last year, which shows that it pays to keep trying.

Your question-and-answer format is eye-catching, and shows you to be a good student of "Progress and Poverty" as well as being able to relate it to current Iowa data.

One suggestion is, instead of introducing the subject with "land value taxation," lead up to it with an appealing phrase, like "Incentive Taxation." This has been producing good results elsewhere. Incentive Tax groups are springing up, as you may see from the enclosed folder. As a matter of fact, you might consider forming one in Iowa. Even if it's no more than a letterhead and a "one-man show", you may get more attention than as an individual.

I hope to use some of your material in the next (Spring) Georgist Journal.

Keep us in touch with your progress. If we latch onto any Iowa Georgist names, I'll send them to you.

Sincerely,

Robert Clancy

1851