

## *Incentive Taxation*

580 N. Sixth St., Indiana, Pa. 15701 — 412-465-7119

### **VICTORY IN HARRISBURG!!**

Dear IT Reader,

Well, we finally did it! And by "we," we most certainly include you, the paying subscriber who has made it possible to send Incentive Taxation on an eight-times yearly basis to city and state officials everywhere. The result: the Harrisburg City Council just adopted Incentive Property Tax rates of 29 mills (2.9%) on land, 16 mills (1.6%) on buildings!

Previously, they had become stuck at 23/17 mills, but our repeated phone calls and letters plus the invaluable constant contact of IT produced a concrete political victory, not just mere publicity.

And now we come to you and ask that you renew your subscription support so we can get still more victories in the coming year. Let's not count pre-hatched chickens, but we have a number of hot prospects, and with your help we can maintain the vital constant contact with them which IT provides.

Can we still count on your support? Or will you drop off just before we get a real bandwagon going?

With your help we have been sending the land value tax message to 1,500 public officials (soon 2,000). We hope that you'll think this is worth \$5/yr. to you for your re-subscription, and as a bonus, for \$2/yr. we'll send Incentive Taxation to a politician or friend of your choice (or you can let us pick likely prospects, as many do). Donations are much appreciated.

But whatever you do, please act today. Together, let's make a bandwagon!

Sincerely,



Steven Cord  
Editor

**10312**

