

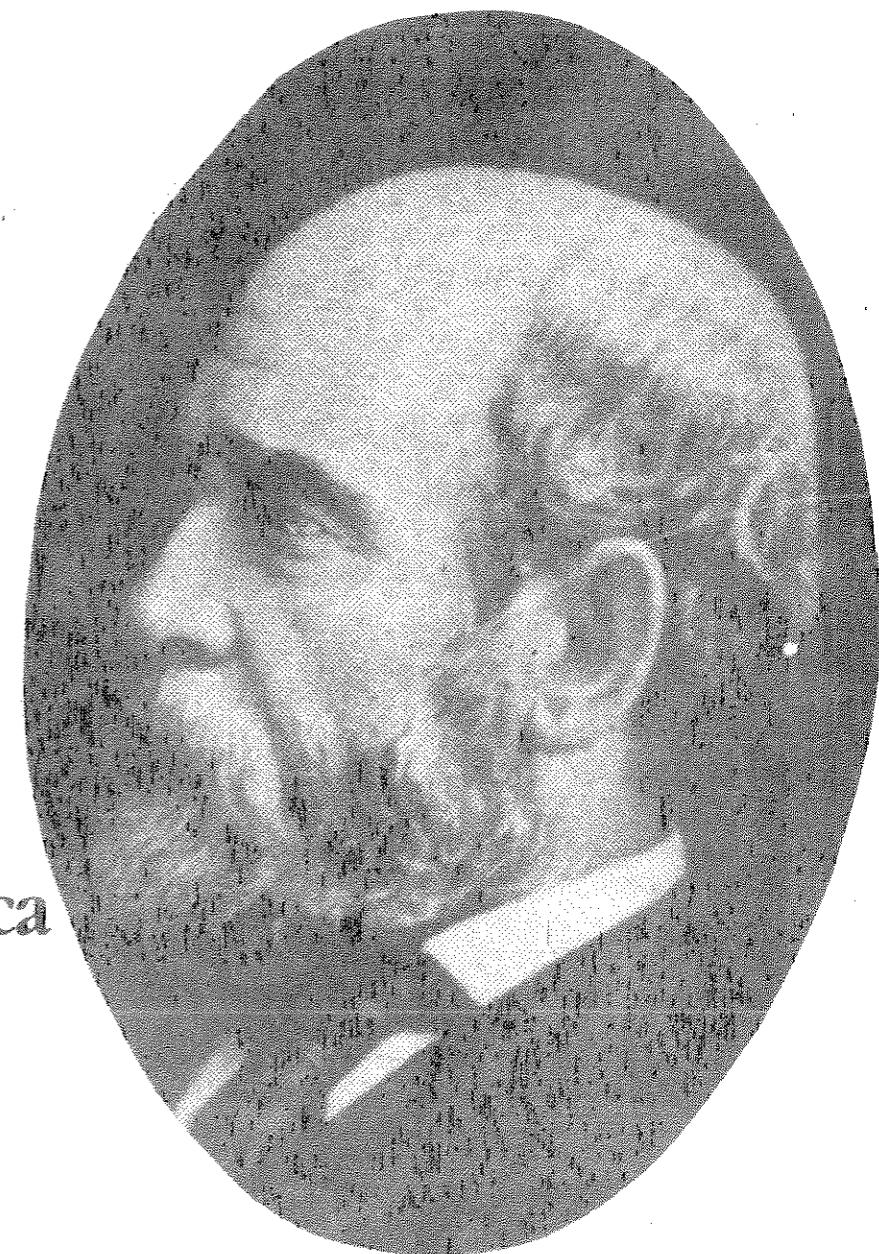
Schess' dining picks * Blankfort on South Asia

SAN DIEGO

NEWSLINE

VOLUME 10 ISSUE 40

July 21, 1987



Isn't it time America
Adopted an
American
Economic
Philosophy

The Profit
of San Francisco

WHITING-MEAD LUMBER CO.

PITTSBURGH® PAINTS

SALE

Latex Flat Wall Paint

Goes on creamy smooth
(with less roller spatter).
Dries fast and withstands
years of scrubbing.



Acrylic Latex

Semi-Gloss

House & Trim Paint

A soft sheen finish that you
can use on both siding and
trim. Covers beautifully and
braves the elements for years.



Latex Flat House Paint

Pro-Painter Pack—
\$12.11 retail value,
yours for just
\$3.99 with the
purchase of 1
gallon or more of
Pittsburgh Paint!

Get professional looking results with
Pittsburgh Paints and the Pro-Painter Pack, a selection of
fine quality painting tools from Pittsburgh Paints.

Acrylic Latex House Paint

A durable house paint that

goes on smoothly, easily,

keeps that "just painted look"
despite sun and weather.

"While supplies last



Made especially for Western
living. Use on wood, brick,
stucco, concrete and masonry
surfaces.

NOW
ONLY \$14.99

NOW
ONLY \$10.49

REG. PRICE \$14.49

NOW
ONLY \$10.49

REG. PRICE \$14.49

NOW
ONLY \$13.99

REG. PRICE \$13.19

NOW
ONLY \$14.99

NOW
ONLY \$10.49

REG. PRICE \$17.69

NOW
ONLY \$14.99

REG. PRICE \$13.49

NOW
ONLY \$10.49

REG. PRICE \$14.49

NOW
ONLY \$13.99

REG. PRICE \$13.19

NOW
ONLY \$14.99

REG. PRICE \$17.69

NOW
ONLY \$14.99

REG. PRICE \$13.49

NOW
ONLY \$10.49

REG. PRICE \$14.49

NOW
ONLY \$13.99

REG. PRICE \$13.19

NOW
ONLY \$14.99

REG. PRICE \$17.69

NOW
ONLY \$14.99

REG. PRICE \$13.49

NOW
ONLY \$10.49

REG. PRICE \$14.49

NOW
ONLY \$13.99

REG. PRICE \$13.19

NOW
ONLY \$14.99

REG. PRICE \$17.69

NOW
ONLY \$14.99

REG. PRICE \$13.49

NOW
ONLY \$10.49

REG. PRICE \$14.49

NOW
ONLY \$13.99

REG. PRICE \$13.19

NOW
ONLY \$14.99

REG. PRICE \$17.69

NOW
ONLY \$14.99

REG. PRICE \$13.49

NOW
ONLY \$10.49

REG. PRICE \$14.49

NOW
ONLY \$13.99

REG. PRICE \$13.19

NOW
ONLY \$14.99

REG. PRICE \$17.69

NOW
ONLY \$14.99

REG. PRICE \$13.49

NOW
ONLY \$10.49

REG. PRICE \$14.49

NOW
ONLY \$13.99

REG. PRICE \$13.19

NOW
ONLY \$14.99

REG. PRICE \$17.69

NOW
ONLY \$14.99

REG. PRICE \$13.49

NOW
ONLY \$10.49

REG. PRICE \$14.49

NOW
ONLY \$13.99

REG. PRICE \$13.19

NOW
ONLY \$14.99

REG. PRICE \$17.69

NOW
ONLY \$14.99

REG. PRICE \$13.49

NOW
ONLY \$10.49

REG. PRICE \$14.49

NOW
ONLY \$13.99

REG. PRICE \$13.19

NOW
ONLY \$14.99

REG. PRICE \$17.69

NOW
ONLY \$14.99

REG. PRICE \$13.49

NOW
ONLY \$10.49

REG. PRICE \$14.49

NOW
ONLY \$13.99

REG. PRICE \$13.19

NOW
ONLY \$14.99

REG. PRICE \$17.69

NOW
ONLY \$14.99

REG. PRICE \$13.49

NOW
ONLY \$10.49

REG. PRICE \$14.49

NOW
ONLY \$13.99

REG. PRICE \$13.19

NOW
ONLY \$14.99

REG. PRICE \$17.69

NOW
ONLY \$14.99

REG. PRICE \$13.49

NOW
ONLY \$10.49

REG. PRICE \$14.49

NOW
ONLY \$13.99

REG. PRICE \$13.19

NOW
ONLY \$14.99

REG. PRICE \$17.69

NOW
ONLY \$14.99

REG. PRICE \$13.49

NOW
ONLY \$10.49

REG. PRICE \$14.49

NOW
ONLY \$13.99

REG. PRICE \$13.19

NOW
ONLY \$14.99

REG. PRICE \$17.69

NOW
ONLY \$14.99

REG. PRICE \$13.49

NOW
ONLY \$10.49

REG. PRICE \$14.49

NOW
ONLY \$13.99

REG. PRICE \$13.19

NOW
ONLY \$14.99

REG. PRICE \$17.69

NOW
ONLY \$14.99

REG. PRICE \$13.49

NOW
ONLY \$10.49

REG. PRICE \$14.49

NOW
ONLY \$13.99

REG. PRICE \$13.19

NOW
ONLY \$14.99

REG. PRICE \$17.69

NOW
ONLY \$14.99

REG. PRICE \$13.49

NOW
ONLY \$10.49

REG. PRICE \$14.49

NOW
ONLY \$13.99

REG. PRICE \$13.19

NOW
ONLY \$14.99

REG. PRICE \$17.69

NOW
ONLY \$14.99

REG. PRICE \$13.49

NOW
ONLY \$10.49

REG. PRICE \$14.49

NOW
ONLY \$13.99

REG. PRICE \$13.19

NOW
ONLY \$14.99

REG. PRICE \$17.69

NOW
ONLY \$14.99

REG. PRICE \$13.49

NOW
ONLY \$10.49

REG. PRICE \$14.49

NOW
ONLY \$13.99

REG. PRICE \$13.19

NOW
ONLY \$14.99

REG. PRICE \$17.69

NOW
ONLY \$14.99

REG. PRICE \$13.49

NOW
ONLY \$10.49

REG. PRICE \$14.49

NOW
ONLY \$13.99

REG. PRICE \$13.19

Part poet, part activist, Ernie McCray believes in children

by Gig Conaughton

When you meet him, you're struck by his youthfulness—after his height, that is (he's 6' 5"). He says he is 49 but except for the flecks of gray in his beard he could be in his 30's. Perhaps this is a side effect of working with children for so many years. He moves now with the same grace that earned him the nickname "Easy Ernie" when he was a basketball star at the University of Arizona. His voice is deep and mellow. Laughter comes easily to him. Unlike some educators, he has resisted didacticism. He has a way of presenting his ideas simply. They make sense, like $2 + 2 = 4$.

Ernie McCray like all of us, is different things to different people. He is the principal of Fletcher Elementary School. He is also black, a father and a grandfather. He is the man suing the school district to stop the use of undercover narcotics agents in high schools; he's also a poet whose social commentary is often featured in readings at the Grass Roots Cultural Center. And he's been rapidly developing as a columnist, whose writings on racism, Sagon Penn, the SPPD, and life as a Black in San Diego frequently grace the pages of publications ranging from *Newsline* to the *Voice & Viewpoint*, to even the *San Diego Union*.

But most of all, Ernest Charles McCray is one who has definite ideas about what education should and should not be. If you talk to the people who know or know of Ernie McCray they all agree on one thing. He is an idealist. The kind of man who believes in the rhetoric that "One person can make a difference." From the lips of some, this description sounds too quickly, as if it were a dismissal.

When was it that idealism in our society became faint praise? After all, America's history is littered with idealists and their legacies. Webster's defines idealism as: *the practice of forming ideals or living under their influence*. One person can make a difference.

From the lips of some, this description sounds too quickly, as if it were a reason for the tone of dismissal. It simply isn't practical to strive for ideals. But don't tell that to Ernie McCray.

He joined the San Diego Unified School District in 1962, working first as a teacher and later as an administrator. In 1974 the Press Club named him "Headliner of the Year" for being the first principal of the newly formed John Muir Alternative School—an ambitious project, unique in San Diego, where children would be considered equals with parents and educators and would help select not only who would teach them, but what they were taught.

He has always had a reputation among his peers for speaking his mind. But it wasn't until about ten years ago when he was inspired by two of his former students who had been arrested at U.C. Berkeley for protesting South Africa investments, that Ernie began taking his feelings directly to the public through his writing. He'd always felt poignantly about growing up in Arizona where Jim Crow laws were still in force and he couldn't eat at restaurants in his own neighborhood. Now, in his writing, he's found a forum to express some of his pent-up anger. He's had articles published on subjects from apartheid, to gang violence, to the lack of money for education, to Bill Kolender's tenure as police chief, to racism here in San Diego. And he's seemingly struck a responsible chord in the community.

The issue that has stirred the most controversy for him has been his opposition to the school district's use of undercover police officers to combat drug sales. Ernie's outspoken criticism of this policy brought him to the attention of Gary Marshall, an American Civil Liberties Union attorney, and led to Ernie being named co-plaintiff in a suit against the school district to stop the policy.

Marshall felt he needed someone from the field of education who agreed that spying on children and tricking them into committing crimes was wrong. Someone who wouldn't be afraid to stand up and say so. That's when he thought of Ernie.

"Here was an intelligent, articulate man who worked with children every day saying just that, publicly," Marshall recalls. The fact Ernie was willing to stand up for his beliefs impressed Marshall. "I think that says something about Ernie McCray," he says. "There's a fearlessness about him. I admire him very much."

In explaining the school district's point of view, Superintendent of Schools Tom Payzant says, "We have to assume most (students) know the differ-

ence between right and wrong. I think it's important we don't let kids off the hook, and let them know they have to face the consequences when they get caught."

But, to Ernie, there is a deeper issue they really struggle to understand where they come from," he says. "They think I'm condoning drugs and that's not my point at all."

His point is, children are impressionable. The world is confusing enough. If you send an adult disguised as a high school sophomore into a school and allow him to encourage the very behavior he will then punish students for, what kind of message are you sending to children? If deceit and dishonesty are used as tools in education, how then can we be surprised at the Boeckys, the Iran-Contras and the Watergates of this world?

"With drugs," says Ernie, "We should do all the positive things that we're doing 'Just Say No,' may be a little trite. But, hey, it's an attempt. It's fine if you can get a kid to say no. And having someone come in (to talk to students) who's been strung out and is now going straight is good too. Do all that stuff. Some people say that's not enough. But, hey, that's got to be enough. Because if you do the other and send in the secret police, then you're being harmful too. Then the kids will wonder, 'How do adults operate?'

For now, his suit is pending and the undercover operations are continuing. Ernie feels the best way to educate kids about drugs, or about anything else for that matter, is to be able to share the learning process with them rather than impose it on them. This is something he's always felt education lacked.

The educational system, says Ernie, has trouble relating to students as human beings rather than as just "children" and wants to organize things to such a degree that it tends to stifle creativity. For instance, the practice of allotting a specific number of minutes to each subject to be covered in the day. The results of this are that teachers—feeling confined by time constraints—become frustrated, and students, forced to spend allotted amounts of time covering material they may already be fluent with, lose interest.

Ernie feels he came closest to the ideal in his days at Muir. When he went to interview for the job, he was delighted to find students were helping to make the decision.

NEWSLINE

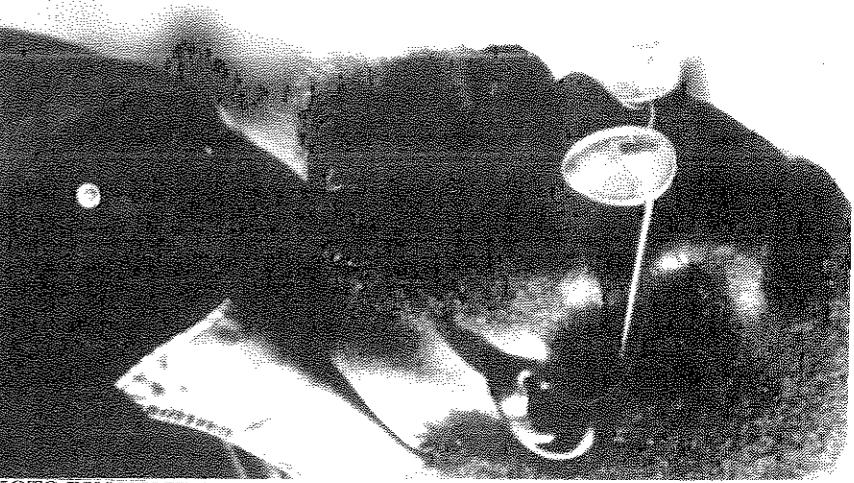
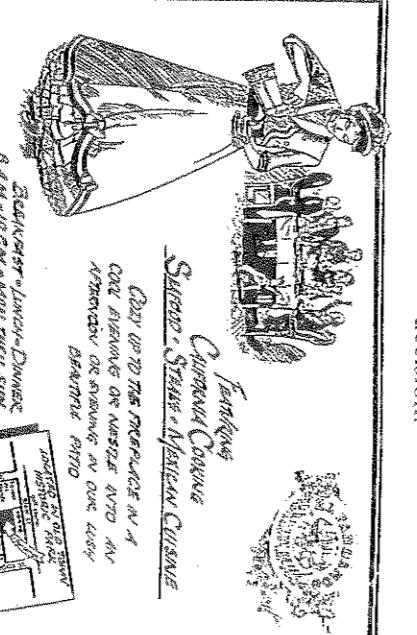


PHOTO BY NANCY ROBERTSON

PARKING COMPANY OF AMERICA



Subscribe to the NEWSLINE
and never miss an issue!

FOR MONTHLY INFO

CALL...

234-4222

40 DOWNTOWN
LOCATIONS

3609 Fourth Avenue, S.D. 92103

Clip coupon and mail to:

3609 Fourth Avenue, S.D. 92103

Name _____

Address _____

Zip _____

\$25 per year, \$50 first class mail

TYPESETTING, DESIGN AND GRAPHIC PRODUCTION

Annual Reports
Brochures
Newspapers
Books
Business Forms
Newsletters
Logos

L I N E
GRAPHICS

(619) 295-6640

Pick Up and Delivery Available

3609 4th Avenue
San Diego, CA 92103

Please turn to page 4

THE SKY'S NO LIMIT

Male Whistle Power

By January Riddle

I happens every day. Every morning. Every time I venture outside my door. And, let me tell you, it's a real pain.

It's not really personal, this male system of threat, because it happens to every woman I know, and it happens to them every day, too.

We can be made as hell about it and we "vent," saying, "we're not going to take it anymore!" But we can do little, really, for it. (Unlike many rape victims, however, we are in public places when it happens, and it usually does not occur when we are sleeping.)

It refers to the male propensity for declaring territoriality and domination by catcalls, whistles, gestures, body blocks, and, with the most arrogant, verbal announcements. IT says, "I can hear the objections from the male quarter now.

1. "You're preaching to the converted!" (Corollary = "I'm not guilty of that!")

2. "We're only being friendly!" (I hate this one. It shows not only a distinct lack of originality and a great deal of childishness, it also attempts to discount a very real threat to women's safety and peace.)

In the interest of simple organization, I shall address those disclaimers, one at a time, in listed order.

3. "Women do it, too!" (I hate this one. I confess that I had just that misconception. *Newstime* readers, I thought, would certainly not do those things. My male friends do not do those things, either.)

(*I can honestly say that they do not do those things when I am with them. But then, neither do those men who do do them, neither do those men who do do those things when I am with them. Actually, now that I think on it, that last statement is not always true, either.*)

My original misconception was corrected only a few days ago, when I returned from a particularly grueling run

along the shoreline to find my roommate and his friend sipping beer in the kitchen. They offered me one. I took a long pull on the Corona bottle before I "vented," "Where do all these *!@# yahoos come from, anyway?" I began. I did not just one short hour's time I have been hollered at, whistled at, grunted at. I have had to dodge one particularly gross creep who stepped in front of me and stood there grinning and gesturing at me as if he were in a shampoo ad and I was running through fields of daisies to get to him. I stopped, tipped the bottle again, and waited for my anticipated expressions of sympathy from these two men, who I know do not do those things.

"Maybe they just wanted to meet you," Dennis said.

"Richard added, "You look so healthy, all flushed and tan."

"You are witnessing the flush of anger," I reported.

"Hey, I've had women do that to me," Dennis said.

"Me, too," Richard said.

So much for faith. My room-mate is one of the most sensitive, caring men I know. He is more of a feminist than many women whom I know. In short, I would NEVER have entertained the idea that he would respond with objections 2 through 4. I can only suppose that he, and all the other caring, feminist, etc., men in the world simply need a teensy bit more enlightenment on this issue.

2. FRIENDLY

I had had a particularly nasty day. Rather than take it out on my cats or my television, I went for a brisk sportswalk. After several miles, I stopped, leaned against a seawall and stared out at the water.

He pulled up in a little red sportscar. "Hi," he said. "Nice night." Actually, the sun had not set and it was grey and drizzly. And I told him so.

"What's your name?" he said, un-daubed.

"None of your business," I answered, turning bluntly back to the view.

"I saw you standing there when I drove past a while ago," he continued. "So I made a U-turn and came back to say hi."

should graduate from a school and be apathetic!

"Very few people seem to vote. Very few seem to understand how much power they have... We have a democracy! You know the United States is a hell of a place, man... But people just go... Oh, you can't fight city hall!"

He laughs at the thought, then, frowning anger retors, "Whaddya mean? You ARE city hall!"

"Schools have to be able to develop people who can see," he says.

This really is his main concern, that the system fosters the kind of teaching that teaches facts, but doesn't teach the difference between role learning and true understanding. It should start, says Ernie, by treating the students themselves as human beings and not automatons who need to memorize their times tables and get perfect scores on their weekly spelling reviews.

To some, this may sound like a throwback to the days of do-your-own-thing in the 60s. But not to Ernie, who believes that an education that truly starts by emphasizing the dignity of the individual leads in reality to students who do more work and who work harder because they're better motivated. And the work world and it will tell you exactly what's apathy there is in the world. Nobody

I ignored him. "Am I bothering you?" he said displaying more sensitivity than I would have given him credit for.

"Yes," I said.

"I only wanted to be friendly. I thought you were alone and I thought I'd come over and talk to you. That's all. But if I'm bothering you, I'll leave."

"You are bothering me," I said.

Richard had wanted someone with whom he could talk, someone who would be interested in that damn sports car until there was no more road and he had to stop.

If I had wanted someone with whom to be "friendly," I would have sought out a friend. If I had wanted to meet a new person, I would have gone somewhere where there are people waiting and milling and open to being met. If I had decided to attract a friend, I would, in short, appear friendly.

Since I had not wanted, sought, done, or appeared any of the above, I wonder how in the hell this jerk thought being friendly was in order?

Trying to be alone is sometimes, make that often, more trying than trying to be in a crowd of Yankee fans.

Smiling at a passerby, saying "good morning or waving a casual hello is often in order, especially when one encounters

the same people daily. That does not mean, however, that I am encouraging any more attention or recognition from that passerby. Nor, does a return greeting, etc., imply anything more from that person to me.

People of manners and awareness know that.

3. COMPLIMENT

Picture this. I have just walked and run six miles and I am dripping sweat into my shirt is baggy enough to fit another person inside with me. Ditto the vintage sweat pants.

Now, you tell me what there is to compliment. I look like something the cat dragged in—yesterday.

Even if that image of feminine pulchritude is his "cup of tea," how the hell can he tell from fourteen stories up? Or several hundred yards distant?

kids off to war. To me that makes an incredibly negative statement about schools.

So how do we fight this? First of all Ernie feels education should take the leadership role in society as opposed to just reflecting it. "Because," he says, "it's the only place that makes the statement that it's going to do something as far as helping people learn and grow."

To do that he feels we must break down the barriers between students and the educational process, and to allow students and educators to have more say in the process itself.

"I think we'll come closer to doing better job when we get to know it," Ernie feels, "kids," he says. "I feel a lot better about trying to teach you five times five if I'm just reflecting it. Because," he says, "it's the only place that makes the statement that it's going to do something as far as helping people learn and grow."

He offers another example, pointing to the numerous sewage spills that have plagued San Diego. "Lately I've been thinking, 'Our oceans are full of shit!'" Pausing for a moment to let the words hit home, he continues slowly, "Here we can't even contain our own feces," his eyes squint, his disbelief almost palpable, "and we're talking about containing nuclear waste? People should be questioning that stuff."

"Look at war. Something's got to be wrong with schools, I'd say that the leaders of every nation have probably had a good deal of education, formally and informally, and they can't even sit

Conversely, why should I be flattered that some fat, dirty, bald, ugly old fart who looks like he just crawled out from under a bridge complements me? Or is that sexist and ageist and weightist of me? Yuck.

4. WOMEN GUILTY

I seem to recall a backlash against male taunting by a group of women who gathered near construction sites during some lunch hour to whistle and clap and otherwise turn the workbench on male construction workers.

I also know that the female audiences at male strip shows can really give tomcat callers a run for their money.

The men take it as a compliment. I am told. They should. That is how it is meant.

The major reason why women intruding thusly on male space and/or ogling male asses on stage is not in the same conversation. I took back the modicum of credit I had given him, turned and walked away. Even then, he followed me in that damn sports car until there was no more road and he had to stop.

If I had wanted someone with whom to be "friendly," I would have sought out a friend. If I had wanted to meet a new person, I would have gone somewhere where there are people waiting and milling and open to being met. If I had decided to attract a friend, I would, in short, appear friendly.

Since I had not wanted, sought, done, or appeared any of the above, I wonder how in the hell this jerk thought being friendly was in order?

Trying to be alone is sometimes, make that often, more trying than trying to be in a crowd of Yankee fans.

Smiling at a passerby, saying "good morning or waving a casual hello is often in order, especially when one encounters

the same people daily. That does not mean, however, that I am encouraging any more attention or recognition from that passerby. Nor, does a return greeting, etc., imply anything more from that person to me.

People of manners and awareness know that.

3. COMPLIMENT

Picture this. I have just walked and run six miles and I am dripping sweat into my shirt is baggy enough to fit another person inside with me. Ditto the vintage sweat pants.

Now, you tell me what there is to compliment. I look like something the cat dragged in—yesterday.

Even if that image of feminine pulchritude is his "cup of tea," how the hell can he tell from fourteen stories up? Or several hundred yards distant?

kids off to war. To me that makes an incredibly negative statement about schools.

So how do we fight this? First of all Ernie feels education should take the leadership role in society as opposed to just reflecting it. "Because," he says, "it's the only place that makes the statement that it's going to do something as far as helping people learn and grow."

To do that he feels we must break down the barriers between students and the educational process, and to allow students and educators to have more say in the process itself.

"I think we'll come closer to doing better job when we get to know it," Ernie feels, "kids," he says. "I feel a lot better about trying to teach you five times five if I'm just reflecting it. Because," he says, "it's the only place that makes the statement that it's going to do something as far as helping people learn and grow."

He offers another example, pointing to the numerous sewage spills that have plagued San Diego. "Lately I've been thinking, 'Our oceans are full of shit!'" Pausing for a moment to let the words hit home, he continues slowly, "Here we can't even contain our own feces," his eyes squint, his disbelief almost palpable, "and we're talking about containing nuclear waste? People should be questioning that stuff."

"Look at war. Something's got to be wrong with schools, I'd say that the leaders of every nation have probably had a good deal of education, formally and informally, and they can't even sit

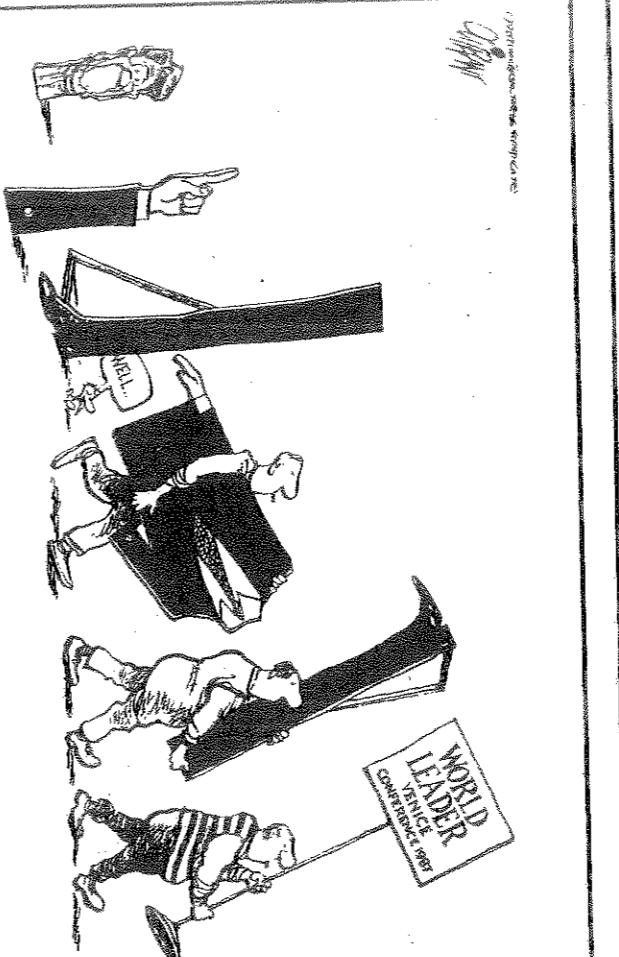
down and talk. Instead they'll send their phone calls.

I pose the question, perhaps he

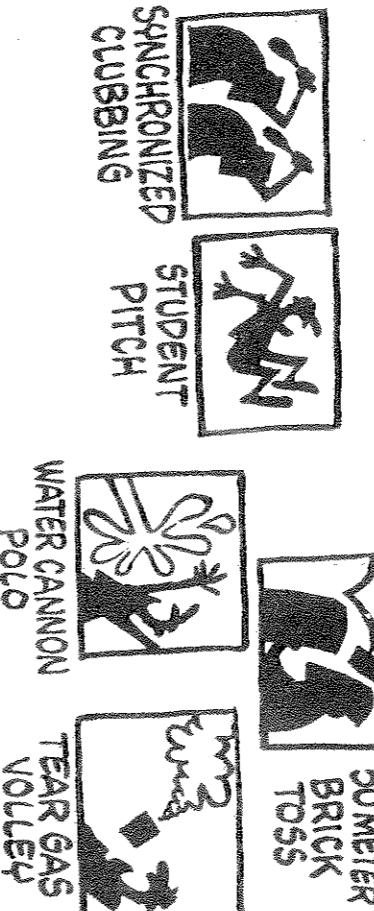
argued, "What's wrong with schools, and what's wrong with the students and staff while Ernie was at Muir are a testament to this."

The Cartoonists' Corner

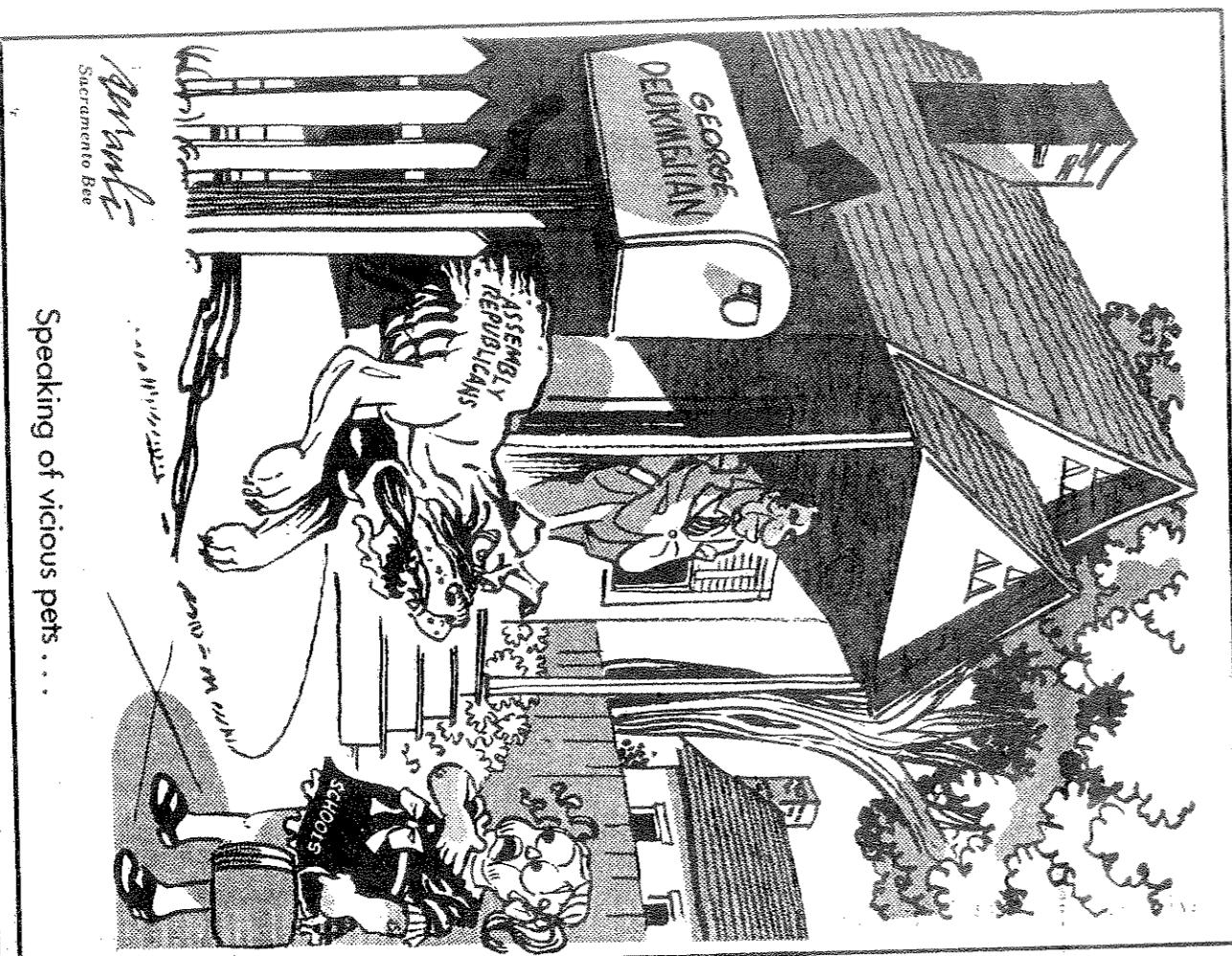
"I WONDER WHO'S
BEST SUITED TO TAKE
THE RAP FOR THIS
CONTRA DEAL?"



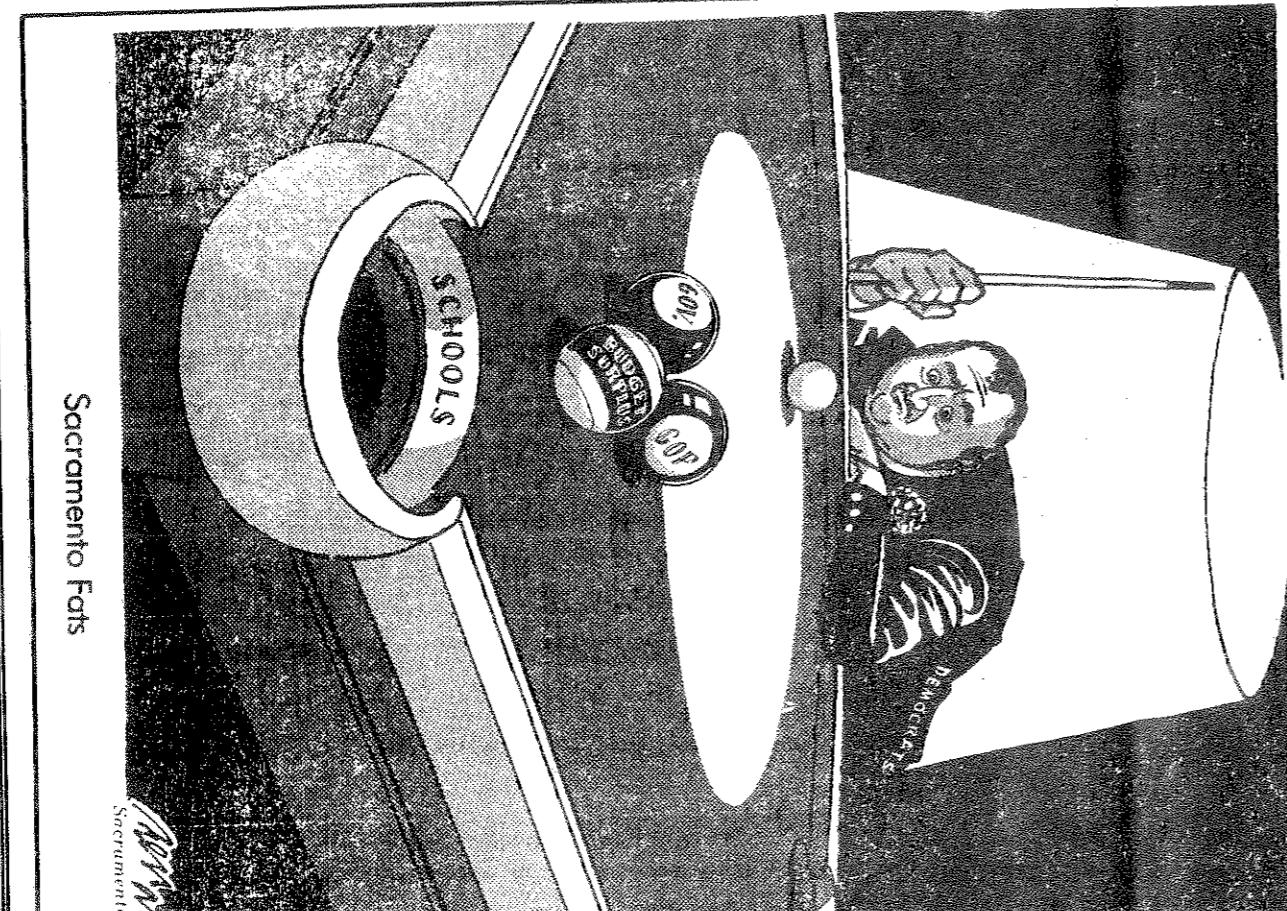
'88 SEOUL OLYMPICS NEW EVENTS:



Pat Oliphant
Peters Dayton Daily News



Sacramento Bee



Sacramento Bee

SAN DIEGO NEWSLINE

Production & Business offices:
3609 Fourth Avenue, San Diego, CA 92103
(619) 295-2134

Editorial offices:

3609 Fourth Avenue, San Diego, CA 92103
(619) 295-2083

"It is the duty of the press to comfort
the afflicted and to afflict the
comfortable."

EDITOR & PUBLISHER: Larry Remer
ASSISTANT EDITOR: Susan Slavik
ADVERTISING MANAGER: Sheri Lawson
PRODUCTION: Line Graphics
CIRCULATION: Nathan West
CONTRIBUTING WRITERS: Lowell
Blankfort, Jim Jacobson, Jess Haro,
Neal Purnam, Mel Shapiro, Mark Conlan
January Riddle, and Mark Zebre

The *Business and Industrial Outlook* was
declared a newspaper of general circulation by
the Superior Court of San Diego County on
June 26, 1974. That judgment was affirmed on
March 15, 1978. On March 15, 1978, San Diego
Newsline was adjudged in newspaper of general
circulation in aid for the city and county of San
Diego by Judge Alfred Lord. Judgment No.
410977.

SAN DIEGO NEWSLINE BUSINESS INC.
DUSTRIAL OUTLOOK Published every Tues-
day by San Diego Newsline Copyright 1981. All
rights reserved. Reproduction or use without
permission is strictly prohibited.

SUBSCRIPTION RATE: Single copy
price 50 cents. Standard subscription price
\$2.50 for one year (50 issues); First class \$5.00
Foreign subscribers add \$1.00 per year. Back
issues are not available.

NORTH AMERICAN GEORGISTS CONVENE IN S. D.

Advocates of Economic Justice from around the country, Canada and Latin America are arriving in San Diego to participate in the 7th Annual Council of Georigist Organizations Conference July 21-26 at Point Loma College. The conference, hosted by Basic Economic Education of San Diego, brings together writers, educators, political organizers, and lobbyists who advocate the economic theories of American philosopher Henry George.

George pointed out that land and natural resources are inherently different from buildings, equipment and other capital. In his best selling book, *Progress and Poverty* he pointed out that poverty has not been eliminated because the land and natural resources are monopolized by a few people who use their power to maintain their privilege. He designed a remedy which nonviolently discourages land speculation, eliminates

income and property improvement taxes, reduces government intervention, encourages free trade and private enterprise. The economic rent collected by assessing property at its site value would be used to fund necessary public services.

Conference highlights include panel discussions ranging from - *The Constitution: What Our Founding Fathers Intended: A Positive Alternative for Nicaragua: Free Trade and Protectionism* - to panels on *The Impact of the New Tax Law and Capital Money & Interest*. Notable participants include Tom Hall, Assoc. Executive Director of Habitat for Humanity; Arlo Woolery, president of the Lincoln Foundation; and Frank Goble, author of "The Third Force" - the story of Dr. Abraham Maslow's development of Humanistic Psychology. Nicaraguan Bismarck Jaime Leyton, Vice-director of INIES,

Georigists' colorful past in San Diego

by Tom Sherrard

Before the 1950's, the caretakers of Georgist concepts in San Diego were several reliable and responsible people. Some were prominent. There was Superior Court Judge C. N. Andrews and Marine Corps General Joseph Pendleton. They founded the Henry George School of San Diego as a branch of the New York School. Classes in economics were offered to members of the public with meetings held in public school classrooms. Bessie Truehart was the first Director of the School. Class materials consisted of *Progress and Poverty* and Socratic Questions based on the text. Many people became familiar with the concepts by this method.

Three people come to mind as most durable and devoted to this class effort. There was Louise McLean, a wealthy spinster, whose specialty was tying her

political campaign contributions to class attendance. As political aspirants suffered Miss McLean, in effect, would say - "If you want a contribution from me, you'll have to go to the Henry George classes".

Former Congressman Lionel Van Deerlin got the treatment. So did former State Senator James R. Mills. Some dropped out of classes-like former Assemblyman and Supervisor James Bear. Others, such as this writer, became deeply involved with the classes but lost elections. Others became closet Georgists. Sidney G. Evans and Henry B. Cramer. They, too, recruited prospective Georgists among political candidates. Their number one prize and show piece was Floyd L. Morrow. He was a City Councilman for 12 years and was able to implement the Georgist concepts--to a degree--while in office. He has stayed with it ever since.

Daily news articles illustrate the central truth which George saw and addressed over one hundred years ago. The rich are getting richer while the poor are getting poorer. Pick up any daily news paper and you will find the subject discussed. For example, the S.D. Tribune of Friday, July 17, 1987, F-2, "Land costs put squeeze on home affordability". The connection between our inability to provide decent shelter and land cost are not obvious. George made the relationship clear.

San Diego land values increased \$9.5 billion in 1985 according to Assessor Gregory Smith in another article of Friday's paper. The F-2 article continues, "The cost of land has become an increasing component of total housing prices throughout the country, offsetting the efficiencies of new materials and building techniques. Long term, that trend is likely to continue and worsen." In a nation of 3,543,883 square miles, and in San Diego, our nation's

seventh largest city, 6,000 people are

Is Henry George Relevant Today?

by Floyd L. Morrow, President Basic Economic Education, Inc.

Has poverty disappeared? Are we progressing? If progress, have the benefits of such progress been equally distributed to substantially improve the conditions of working people. These are the questions Henry George addressed in his seminal work and best seller *Progress and Poverty* in 1879.

Daily news articles illustrate the central truth which George saw and addressed over one hundred years ago. The rich are getting richer while the poor are getting poorer. Pick up any daily news paper and you will find the subject discussed. For example, the S.D. Tribune of Friday, July 17, 1987, F-2, "Land costs put squeeze on home affordability". The connection between our inability to provide decent shelter and land cost are not obvious. George made the relationship clear.

San Diego land values increased \$9.5 billion in 1985 according to Assessor Gregory Smith in another article of Friday's paper. The F-2 article continues, "The cost of land has become an increasing component of total housing prices throughout the country, offsetting the efficiencies of new materials and building techniques. Long term, that trend is likely to continue and worsen." In a nation of 3,543,883 square miles, and in San Diego, our nation's

homeless.

George made it clear that land was crucial not only for shelter, but for all human activity. Another article in Friday's Tribune is headlined "Food stamp use decreases by 7 percent in two years". Is this progress? After reading the article, one wonders what is meant by the term "progress". The number of households applying for food stamps declined from 16.8 million to 12.6 million in 1985! Simply put this means that world's wealthiest nation found it necessary to ask for a helping hand. A closer analysis of the article indicates that 2.6 million applicants were denied. If one needs more proof of increasing poverty in the face of apparent abundance, check Lester C. Thurow's article, "A Surge in Inequality", May 1987, SCIENTIFIC AMERICAN.

Every day we face pragmatic problems of land use and abuse at every level of society. Open any newspaper. Land use conflicts dominate, from simple rezonings to environmental pollution. Admittedly, I have been overexposed to the "land problem". Even some of my friends despair that I might never see the world thru their more conventional eyes. So be it. The relevance of so pervasive an activity and so ubiquitous an institution as "private ownership" of land (all of nature in the economic sense) simply cannot be ignored.



HENRY GEORGE

Future generations will look at our "enlightened" Twentieth Century people and wonder out loud, "How could a civilized and intelligent people think that way about owning nature". Just as we now wonder that mankind could rationalize and institutionalize the practice of slavery. How could one person claim to own another person? Perhaps their response will be much like our own, "They" weren't very intelligent or civilized.

It makes no sense, to equate private property ownership of man made things to something like the earth. We are children of the earth. Our food, shelter, security, and humanness are dependent upon land. Equal opportunity and freedom has no meaning if we are excluded from the best and most productive parts of the earth because they are already owned. The concept of private ownership of the earth is analogous to the institution of slavery, only slightly more subtle.

reports on Georgist success in Taiwan, Japan, etc.

Saturday panels on *Condition Building and Bridging the Left and Right* will address broadening the economic justice movement by including natural allies. After lunch there will be a tour at the Henry George Center, 2240 Moreley St., the foundations new headquarters. Registration begins at 10 a.m. Wednesday at Point Loma Nazarene College with the first session after lunch, a workshop on "How to Teach and Debate." At 5:30 p.m. Convair Toastmasters will demonstrate how to develop sp. Thursday afternoon a workshop on *Mission, Objective, Strategy and Tactics* will facilitate a coordinated approach to making economic justice a front burner issue. Friday morning money, interest and the new tax law will be discussed. In the afternoon the focus shifts overseas with *Default or Development in the Third World* and

will participate in Thursday evening's panel. INIES is a non-government agency party funded by US and Canadian churches, collects data for economic enterprise. The economic rent collected by assessing property at its site value would be used to fund necessary public services.

Conference highlights include panel discussions ranging from - *The Constitution: What Our Founding Fathers Intended: A Positive Alternative for Nicaragua: Free Trade and Protectionism* - to panels on *The Impact of the New Tax Law and Capital Money & Interest*. Notable participants include Tom Hall, Assoc. Executive Director of Habitat for Humanity; Arlo Woolery, president of the Lincoln Foundation; and Frank Goble, author of "The Third Force" - the story of Dr. Abraham Maslow's development of Humanistic Psychology. Nicaraguan Bismarck Jaime Leyton, Vice-director of INIES,

will participate in Thursday evening's panel. INIES is a non-government agency party funded by US and Canadian churches, collects data for economic enterprise. The economic rent collected by assessing property at its site value would be used to fund necessary public services.

Most durable, as a mentor and financial supporter, was Sidney G. Evans. It was mostly Mr. Evans who established and maintained a Georgist Headquarters near the main entrance to San Diego State University.

Mr. Evans was willing to experiment in efforts to generate public interest in Georgist ideas. It was he who instituted and funded Basic Economic Education, Inc., with its view to generating interest in a broad, flexible program. Floyd L. Morrow has been at the helm of this organization for the past several years. It has an educational purpose; five directors and twenty some members, B.E.E. Most durable, as a mentor and financial supporter, was Sidney G. Evans. It was mostly Mr. Evans who established and maintained a Georgist Headquarters near the main entrance to San Diego State University.

Mr. Evans was willing to experiment in efforts to generate public interest in Georgist ideas. It was he who instituted and funded Basic Economic Education, Inc., with its view to generating interest in a broad, flexible program. Floyd L. Morrow has been at the helm of this organization for the past several years. It has an educational purpose; five directors and twenty some members, B.E.E. Most durable, as a mentor and financial supporter, was Sidney G. Evans. It was mostly Mr. Evans who established and maintained a Georgist Headquarters near the main entrance to San Diego State University.

"The great cause of inequality in the distribution of wealth is inequality in the ownership of land..."

Landowners would have us believe as an economist once said: "There was an economist who planned, To teach economics without land, He would have succeeded.

But found that he needed Food, shelter, and a place to stand.

Lords of the Block House by Jack Canaan

Before getting into the subject matter of today's column I'd like to publicly thank Oral Roberts for bringing me back from the dead last week. As a matter of fact, I didn't know I was dead until a lady I was having sex with announced it. I remember she called Oral during the act and saying: "My boyfriend just died. How about reviving him." He did, by prayer, over the phone. I thanked him very much and promised to send him \$6 million. Incidentally I'm looking for a new girlfriend. Anyone out there who knows a sex maniac who owns a liquor store and can play the piano please give her my number (270-7517).

All this being brought back from the dead somehow leads me to talk about Henry George. Or is it George Henry? OK, whatever.

Henry George was a guy who died in 1897, but while living, wrote a book called *Progress & Poverty*. The book was a best seller. It's been translated into 198 languages and at the height of its popularity, only the bible sold more. It is about economics. Simply stated he believed that all natural resources were the common birthright of every human being. The way George envisioned all humanity benefiting from their common birthright was thru a tax on the value of sites without considering man's improvements.

Simple? That's the trouble. It is a simple solution to many social problems, and it is fair. Now comes the problem of how do you get it.

America's wealthy generally got wealthy from buying and selling land and changing all the rest of us for using it. Not only for productive uses such as farming, fishing, mining, but for just plain living. So every time a follower of Henry George shows up at Congress, or some state capitol, or some city hall and says: "Hey, gang, here's a good idea. Lets tax the rich people with all the land, and the railroad companies, and the oil companies and all the people holding land, stockpiled so to speak, waiting to gouge people with exorbitant mark ups at resale. At the same time let's stop stiffing the little guy who might paint his house, put in a swimming pool or improve himself by hiring labor and spending money. Why nail

the busy poor when we could soak the idle rich?" they get ridiculed.

Now this is capitalism in its purest form, but to the rich it's pure communism in its scariest form. So for the past 100 or so years society has allowed Henry George types to wander around congressional halls, and city hall lobbies, urging, tax change based on honesty and fairness (Georgists) as opposed to our present policy of greed by milking the middle class.

The Georgists are meeting here at Point Loma College starting July 22 to help solve national and local problems thru sane and decent tax methods. The S.D. Union may even assign a writer to cover the same people and the convention with a serious story about high Editorial will point out the obvious merits of the George program but will stress that the convention was indeed covered by economic fruit-loops who will serve the common will better by staying in the toly pop factory and not botheicing elected politicians to change unfair laws favoring the greedy - the very greedy who elected the politicians in the first place.

In the same edition the SD Union which are growing under the George system with zero unemployment and forgot about America's wealthy ever paying taxes. That's not the American way. Georgists learned the hard way that in life everyone gets an equal amount of ice - only the rich get their ice in the summer-time.

Now lets take a look at an example of what started out in the spirit of Henry George locally but somehow wound up in the spirit of Jim and Tammy Bakker. It's called the San Diego Port Authority.

About 25 years ago the people of San Diego, Imperial Beach, Coronado, National City, and Chula Vista voted to create a PORT Authority which would:

A. Eliminate greed and land speculation on tidelands and other water related real estate.

B. Conduct the bayside/ocean-oriented contracts and leases on behalf of we the people.

MARY THE FAILURE

by Tom Sherrard

While sitting in Balboa Park I struck up a conversation with a poorly but neatly dressed woman at the other end of the bench.

"I'm Tom," I opened. "What's your name?"

She replied, "Just call me 'Mary the Failure.' I'm about to become one of those better. Nothing fails like failure. Don't sit too close, it might be contagious. Those who think its tough on top should try it at the bottom."

Suspecting she was castigating herself too much, I tried to expand her vision and education. Maybe we could find a way out of the mess we're in," I volunteered.

This triggered Mary's anger. Her voice rang with bitterness and scorn. "Life isn't an intelligence test, she snapped, I've been through all that thinkin' and philosophical stuff. It won't put beans on the table or a roof over my head. There's God, angels, planets -- and horseshit, so bug off."

Mary was too angry to learn, the conversation ended. But, I couldn't help thinking of my favorite philosopher, the once famous Henry George. He lived in San Francisco over a hundred years ago. At one time in his life he was just as hungry and desperate as Mary is today---and he had a wife and children to support.

But Henry George had a big plus that Mary did not show. He was willing to think and dream. That makes all the difference. We are well within the mark to say it is the dreamers and thinkers who shape the world; realists are content to fill their bellies.

We Georgists of today are troubled by the Mary the Failures who warn the benches of the world. They have neither dreams nor full bellies. They are not in a

local scene via beautification programs, viz, plant lots of flowers and trees.

Well, overnight the PORT became the biggest slot machine in the county, wheeling and dealing with business as usual, the rich cleaned up while the people got cleaned. Yacht clubs got virtually free rent and the tax-payers got to look a the yacht clubs through \$2.25 tele-scopes.

While the seven commissioners jetted around the world renting \$1000 a day hotel suites and leasing \$400 an hour stretch limousines the people were given a free bay with unlimited rowing privileges.

Originally, a near perfect George model. Public land for private use with the profit to be plowed back to the people. But it was only 50% Georgist. The PORT got the money (that's half right) but they couldn't get it to the people (that's all wrong).

So what did the port do? They kept the money. Oh, they gave the commissioners, commissioners' family, staff, girlfriends, lawyers, etc. a couple million a year for travel, and they spent 20-30 million a year on other ventures, and the \$'s kept pouring in.

That's why Dennis Connor failed in his recent ploy to go to Italy and lose his ass because of no winds. He'll argue "Let's go to Hawaii to defend America's Cup." There's wind in Hawaii. See! But, he forgot about the PORT's wealth and how Henry George, you should pardon the expression, got drygulched at Pier 1.

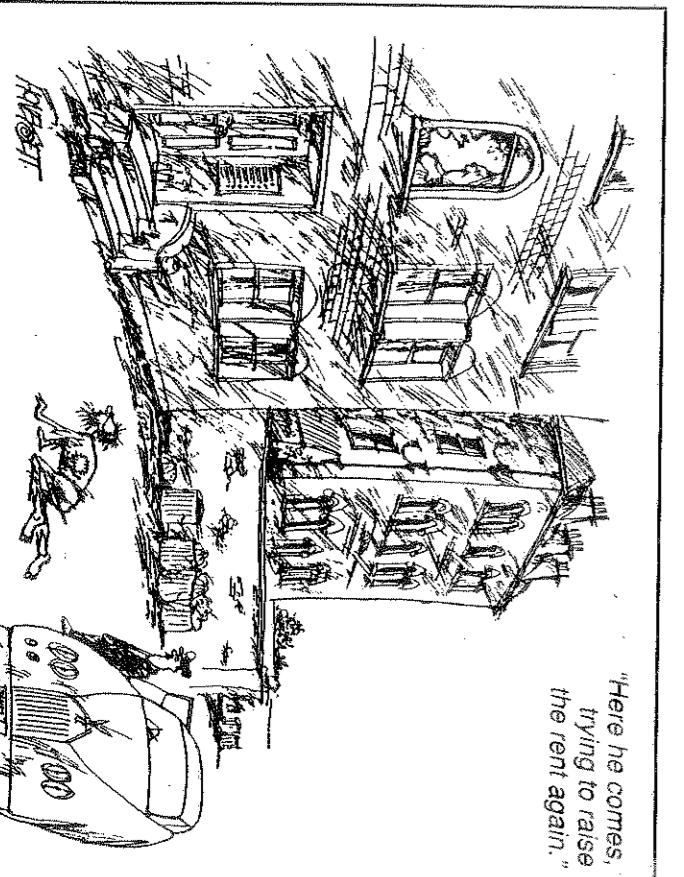
When push comes to shove and Connor decides he's going to Hawaii for wind, the PORT will buy \$200 million worth of wind machines. Those are huge machines that can generate up to 80 knots in 3 minutes.

So much for Hawaii. Somehow the

"Taxes applied to the source are an inducement to use land wisely."

memorial inscription at Fairhope, Alabama

Henry George 1839-1897



"Here he comes, trying to raise the rent again."

PORT left the poor people at Pier 1 while shifting its largesse over to the San Diego Yacht Club. Now here's the three big problems facing San Diego today. Three problems readily solvable by the PORT gang:

- 1) Street People
- 2) Prisoners
- 3) AIDS

The PORT using the Henry George inspired people's money can buy an aircraft carrier that sleeps 5000, dock it at the B Street Pier and voila! No more street people.

The PORT can buy another carrier turn it over to Sheriff John Duffy and presto, prisoners have a nice warm home.

The PORT buys the 108 destroyers and destroyer escorts parked (make that anchored) at the 32nd Street Docks and fill them up with AIDS researchers and AIDS labs. Whammy, good bye AIDS.

Now that's what the PORT was designed to do and should do serve the body politic ala Henry George.

But no! The PORT and its mealy mouthed commissioners will continue to buy wind machines for rich men's lease stretch limos, fly SST's, blame the independent taxi owner's for all that's wrong with the port, and drink champagne out of Tammy Bakker's slipper. They work out of the "Rock", an old windowless conair building on Hwy. 101. Whether the commissioners can see out or the public can see in is too

metamorphically rich to even comment on.

So I'll close with a switch on our children's fairy tales... and so the Henry George types challenged the windowless conair building on Hwy. 101. Whether the commissioners can ever after."

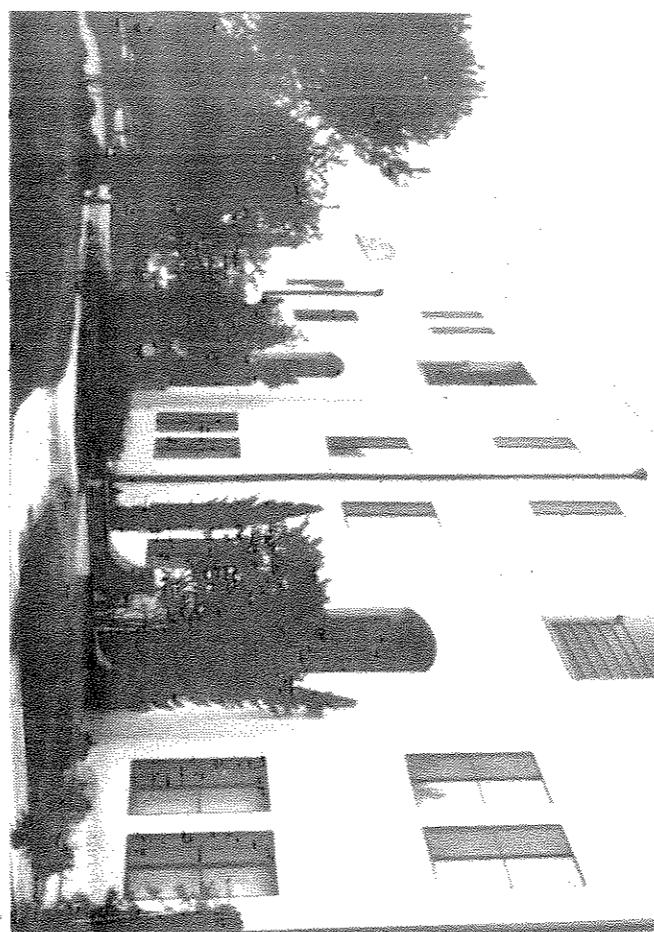
Henry George Center Opens In Linda Vista

by Keith Mesecher

The Grand Opening of the Henry George Center in San Diego will take place at 7:00 PM, Tuesday, 21 July 1987. The Center is located at 2240 Morley Street in San Diego across the street from the Linda Vista Center. Floyd Morrow, former City of San Diego Council member and President of Basic Economic Education, Inc. (BEE), which owns the building, will join with local dignitaries in the opening ceremony.

The building is designed to provide comfortable and affordable living quarters to 20 families at below market rates and office space to small businesses. It is intended to foster and create a sense of community through its spacious central courtyard and the large community meeting room, complete with its own kitchen.

This building embodies BEE's desire that humankind live lightly on this earth, providing for itself, without unnecessarily consuming natural resources or polluting our environment. Energy conservation was therefore a major concern. So



A WORLD BEYOND WAR REQUIRES ECONOMIC JUSTICE

*S.D./Tijuana Housing Project
Planned*

Tom Hall, associate executive director of Habitat for Humanity, will participate in the Georgists conference this July. His participation is to build a Coalition for Economic Justice and Development in Third World countries. Habitat, whose board of directors boasts former president Jimmy Carter, specializes in building houses in the third world.

Carter has been making news building houses in Nicaragua and the Bronx. Such a project is planned for Tijuana.

Tensions between the Soviet Union and the United States strain the thread-like link to our continued survival. This alone is ample reason to look for alternatives to these two giants. More and more third world countries not held in the grip of dictatorship are saying to extremists of the left and the right - *we want to chart our own way*. Countries like the Philippines, Mozambique and Nicaragua are experimenting with a variety of mixed economies.

With more and more people realizing the need to go beyond war the focus is beginning to shift from whether peace is possible to how to build peace. Those who have accepted their share of the responsibility for the "fate of the earth" now look for secure underpinnings which will be a solid foundation for a world which seeks solutions to conflicts through negotiation and not war. Future societal relations to insure our survival must be based on justice and opportunity, i.e. economic justice.

Few have so clearly and succinctly grasped the issues with which we are

forced to deal. Over a hundred years ago a prescient traveler and journalist, Henry George, observed that even though humanity was embroiled in advances, tremendous pain and hardship were the lot of most. They were not, in the imagery of the cliché, lifted from their misery by the "rising tide which lifts all boats." It is folly to assume that all humans have the same ability to reach their potential by the sheer willpower of "pulling one's self up by one's bootstraps." Until someone's basic needs of food, shelter, clothing and health are easily dispensed with, they will be almost totally preoccupied with making sure they are. In his seminal work, "Progress and Poverty" George explained how the monopoly domination of land and resources by the disproportionately powerful few prevented the many from working their way out of poverty. Those trapped in poverty are forced to take dead end jobs for pay which merely keeps them alive and offered no avenue to self-improvement.

As long as poverty continues to grind out the dignity of millions of people the more developed world continues to live in ever increasing danger. History

was keeping down the cost. These two aims are entirely compatible as has been learned in the energy field in recent years. Consequently, the buildings energy efficiency features are numerous. They include: energy efficient fluorescent lighting; sensors in the community room which turn lights on when people enter and off when they leave; and, 2x6 wall construction which allows for almost twice normal insulation. It also includes a cogeneration system, and therein lies a tale.

Cogeneration is a way of overcoming inefficiencies of central power generation. When a local utility generates electricity approximately 70% of the fuel burned becomes waste heat dumped into the ocean or the atmosphere. Thirty percent is converted into electricity. In other words the process is 30% efficient.

The utility has no use for the heat and there is no economical way of moving the heat around the city. One way to improve upon this situation is to locate small power plants at many sites around the city where there is a need for the heat. In doing this total fuel efficiency can approach 90%. The process is

called cogeneration because we are producing two useful kinds of energy, heat and electricity. It can save enormous amounts of fuel and money. It can also reduce the energy sales of electric utilities, which is where it starts to get interesting.

We wanted to install a cogeneration facility to reduce the cost of housing to our tenants.

We wanted to install a cogeneration facility to reduce the cost of housing to our tenants. SDG&E mandated by the Public Utility Commission to devise a way for us to do this, came up with a new tariff which may raise our electric rates \$200.00 per month, taking away half the savings we might expect from our cogeneration unit. Their solution also requires mastermetering and submetering which cost us \$7,000. A simple accounting change would have accomplished the same thing but the utility will not do it.

In addition SDG&E charged \$348.00 for Electric Metering Review and Material (a \$30.00 meter), \$1.200 for a simple 5 minute test and one page diagram and \$1033.00 for T&X. If this is not a transparent attempt to discourage people from using energy more efficiently and saving themselves money, then what is it?



shows that people accept such humiliation for only so long, and then, often against overwhelming odds, they rise up and overwhelm their oppressors. In this nuclear age the danger of that even-tually is exponentially increased by the sophistication and increased firepower of terrorism. Nuclear terrorism is around the corner and the only question is how long a block it is.

Einstein said at the threshold of the nuclear age, "With the discovery of the splitting of the atom, all has changed except our thinking and thus we drift toward unparalleled catastrophe." It behoves those who tackle this seemingly unsolvable dilemma to consider the wisdom that George demonstrated. George avoids both the exaggerated reliance on the free market to solve all problems as well as the conviction that one has to surrender one's autonomy to a "dictatorship of the proletariat" in order to achieve justice.

Dr. Anderson and her husband Fred an engineer at Maycom Telecom, communication were accompanied by Professor Dennis and Georgia Briscoe and their son Forest, Rod Schultz and Sally Evers. Evers has recently joined staff of Habitat West, the regional office. Mission Valley 1st Methodist Church where the Briscoes attend has been financially supporting Habitat for United States.

etc. which some people mistakenly claim as their own. Since, no one really owns the land or resources it is reasonable to expect that those who occupy the best land or use our finite resources for commercial purposes should compensate the rest of us for that privilege.

Land is the root cause of wars being waged in the Philippines, Israel and Palestine, South Africa, Nicaragua, etc. It is obvious that no lasting solution will be found to these conflicts till this attitude toward land and resource ownership is widely adapted. In the meantime, we drift closer to nuclear holocaust, nuclear terrorism, or ecological catastrophe because this fundamental truth is obscured by our misunderstanding of what private property is and isn't. It may be that this Georgist attitude toward land and natural resources - that they are our common heritage - is a crucial part of the new thinking that Einstein said we needed to to survive this volatile and dangerous period in human history.

A Georgist's perspective by John B. O'Donnell

THE VALUE OF MONEY

There are not many things that interest all of us. One of them is money. Money or at least the value of money is what I will be addressing here.

Economists agree that the value of money is affected by the quantity of money and that the method to control money quantity is the FED's (Federal Reserve System) open market operations. Why do they not agree that its value can be kept constant by the FED?

Most answers to this question seem to relate to notions that economic growth is also affected by money quantity. That this relationship is believed prevents use of the common sense approach to controlling money value. When such unsubstantiated beliefs are encountered it is good to heed the advice of my hero - Thomas Paine:

"When precedents fail to assist us, we must return to the first principles of things for information and think, as if we were the first men that thought."

Before we get into the specifics of this argument it is necessary to define our terms. There are many ways to express the value of money: the price of gold, a price index, etc. For this discussion the Consumer Price Index will be used. Inflation, in turn, is defined as an increase in the Consumer Price Index. With these definitions, we can now examine the control of money value.

One irrefutable characteristic of controls is that a single control can only control one thing. That is, if a light switch is wired to control the lights in one room it cannot at the same time have independent control of the lights in another. A switch can be rewired; other controls are not so flexible.

THE BENEVOLENT TAX

Often government is accepted by people to ensure their security and then they find it has become an intolerable tyranny. Why are people willing to have government when it so often becomes tyranny? Do people have an instinct like lemmings that leads them to self destruction? There must be something about government that people want and something else that leads to its decline.

People probably want the efficient division of labor as explained by Adam Smith in his *The Wealth of Nations*. With government monopoly on legitimate force, we are set free from personally defending our lives and property. This labor division lets us work and enjoy the fruits of our labor in reasonable security. But, government is not free; it must be financed.

Another characteristic of controls is cause-effect, correlation between the control activity and the desired outcome does not change that reality.

If economic production has been observed to correlate with a measure of economic activity, that does not mean it can be used to control economic activity. But if an effect of the control is already known, such as the effect of money quantity on money value, correlation does verify its effectiveness.

While details of the correlations are too lengthy to present here, I have found several such verifying correlations for money value. The first predicts inflation based on the detailed analysis of the uses people make of their financial assets and the other does so based on people's psychological response to inflation. For those who understand statistics, the significant ones for the second correlation are shown on the graph. For others, I will say only that a perfect correlation has a coefficient of one. It would be best to ask a friend to explain the rest.

Economists are aware the quantity of money affects the value of money; that the quantity of money can be controlled; that it can be manipulated to control only one economic indicator; and that economic indicators other than money value have only a circumstantial relationship with money quantity. Still they insist that the value of money can not be controlled by the FED.

Governments maintain order by granting licenses (i.e. land titles, corporation licenses, etc.) and by enforcing laws. Government could be paid by charging fees for these. Licensed Americans with import restrictions that force us to pay 2 1/2 times the world price for sugar. Every cookie, soft drink, breakfast cereal, and cup of coffee costs American more. The Federal Reserve Bank of New York recently estimated that American "protection" imposes a hefty 65% income tax surcharge on the poor, yet only 5% on the rich. Tariffs join other sales taxes as the most regressive taxes of all.

It was the American philosopher and economist Henry George who saw the privilege of land monopoly as the reason economic progress for some is always accompanied by poverty for others. His findings are largely ignored by modern political experts. The reason may have been said best by Leo Tolstoy:

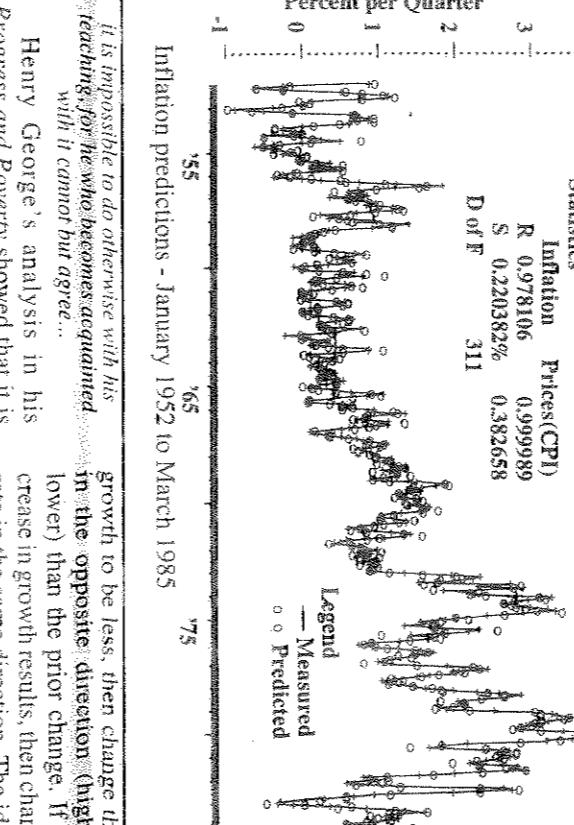
"People do not argue with the teachings of George; they simply do not know it. And

that there must be a cause-effect relationship between the control and the outcome to be affected. If a control is effective, then its use can cause the desired end. If the relationship between a control and the desired end is not cause-effect, correlation between the control activity and the desired outcome does not change that reality.

If economic production has been observed to correlate with a measure of economic activity, that does not mean it can be used to control economic activity. But if an effect of the control is already known, such as the effect of money quantity on money value, correlation does verify its effectiveness.

While details of the correlations are too lengthy to present here, I have found several such verifying correlations for money value. The first predicts inflation based on the detailed analysis of the uses people make of their financial assets and the other does so based on people's psychological response to inflation. For those who understand statistics, the significant ones for the second correlation are shown on the graph. For others, I will say only that a perfect correlation has a coefficient of one. It would be best to ask a friend to explain the rest.

Economists are aware the quantity of money affects the value of money; that the quantity of money can be controlled; that it can be manipulated to control only one economic indicator; and that economic indicators other than money value have only a circumstantial relationship with money quantity. Still they insist that the value of money can not be controlled by the FED.



INFLATION

Hopefully, this evidence will find its way to public view and help correct the misperceptions of these intransigent experts. There are many reasons that it is important to correct these misperceptions. Among them is the fact that inflation affects interest rates.

Interest rates can be said to be composed of two parts: a "real" component that reflects both the value of current use over future use plus the risk of loss because of non-payment and an "inflation" component that reflects the current rate of inflation plus the risk of future inflation.

With a constant value of money the inflation component of interest rates becomes zero. Historically the real interest rates for government bonds have been in the range of one to three percent. Such a change from present day rates would reduce the cost of servicing the national debt by some hundred billion dollars a year. There would also be a reduction of forty or fifty billion dollars a year in the cost of government payments. Among them is the fact that inflation affects interest rates.

The effect maintaining a constant value of money would have on the current crisis of debtor nations and their creditors can hardly be exaggerated. The effects would be both positive and significant. Because of lower interest rates, monies now insufficient to meet interest payments by these debtors would pay not only the interest but the principal as well.

Another effect of a constant value of money is a substantial improvement in the quality of business decisions. With a constant value of money, business decisions can be made with only the normal risks of the market place. Businesses need not consider the added risk of government manipulation of monetary policy and the attendant uncertainty of money value.

The effect maintaining a constant value of money would have on the current crisis of debtor nations and their creditors can hardly be exaggerated. The effects would be both positive and significant. Because of lower interest rates, monies now insufficient to meet interest payments by these debtors would pay not only the interest but the principal as well.

Another effect of a constant value of money is a substantial improvement in the quality of business decisions. With a constant value of money, business decisions can be made with only the normal risks of the market place. Businesses need not consider the added risk of government manipulation of monetary policy and the attendant uncertainty of money value.

Price Index. This may not be enough to eliminate the budget deficit of our profligate government, but it can certainly be called a significant contribution.

Henry George's analysis in his *Progress and Poverty* showed that it is the ability of monopolists to demand payment for the use of land that reduces the price of labor and inevitably leads to poverty amidst growing wealth. I say it is from abuse of any government created privilege, not just land monopoly.

A problem of using privilege fees to finance government is determining the price to charge for privileges granted. The best fee can be determined by imposing a tax on the value of a class of privileges (the tax base) and then observing the effect of routine changes in the rate of the tax on the growth in the total value of that class of privilege. If a change in the tax rate causes the value

to the Japanese investor is small and unimportant compared with the wages and profits that accrue to Americans.

Surely, Iacocca is aware of the far larger American presence in Japan. Polaroid has been posting record profits there for a quarter century. McDonalds is #2 in fast food. Coke sells 60% of the soft drinks. Schick has 70% of the razor business. Procter & Gamble supplies half the disposable diapers. IBM does \$3 billion or so each year. Avon has 160,000 women walking the streets.

In fact, if you add our presence in Japan to our export figures to Japan, the total is about equal to the Japanese presence and exports to the U.S. What isn't equal are the standards of living.

Ours is very much higher simply because we enjoy greater economic freedom. All that the protectionists offer is higher prices and a reduced standard of living - except for the few who are protected at the expense of the rest.

The most serious consequence of a trade war is a shooting war. The 1930

to 1932 Hawley-Smoot tariff joined the British "Ottawa Agreements" to stifle the efforts of other industrial nations to earn a living. Hungry people are likely to listen to political maniacs. Germany, Italy, and Japan needed trade to live. The Brits and Yanks throttled the opportunity and the Axis reaction cost dearly. Some 320,000 young Americans died, along with nearly half million Commonwealth youngsters.

The policy of complete Free Trade gave birth to the British Empire and to the Pax Britannica. It died by trade wars that led to shooting wars. The British malaise could inflict a fortress America, bringing behind trade barriers as our standard of living collapses.

A policy of restriction and stagnation on the edge of a nuclear precipice is not the way to a Pax Americana. An American Peace can come only from free trade between an interdependent family of nations enjoying an ever-increasing standard of living.

Trading with the Japanese by Harry Pollard

by Harry Pollard

Some powerful unions and major manufacturers are indulging in their favorite pastime - Japan-bashing. Their arguments show little regard for facts, and are essentially self-serving demands that we the public adopt policies detrimental to ourselves and keep Lee Iacocca in huge bonuses.

The Japanese tariff is lower than ours but is mainly concentrated in food items. Now, if the Japanese government feels compelled to make its people eat expensive cake because they are not allowed to inflict a similar penalty on us. All any government can do with trade is make things expensive for consumers.

The so-called "voluntary restraints" made millions for the auto companies. The Los Angeles Times reported a few months ago that Ford had more than 7.1 billion to spare and was looking for something to buy. That fortune was given Ford by the American consumer - courtesy of the Congress.

There are not many things that interest all of us. One of them is money. Money or at least the value of money is what I will be addressing here.

Economists agree that the value of money is affected by the quantity of money and that the method to control money quantity is the FED's (Federal Reserve System) open market operations. Why do they not agree that its value can be kept constant by the FED?

Most answers to this question seem to relate to notions that economic growth is also affected by money quantity. That this relationship is believed prevents use of the common sense approach to controlling money value. When such unsubstantiated beliefs are encountered it is good to heed the advice of my hero - Thomas Paine:

"When precedents fail to assist us, we must return to the first principles of things for information and think, as if we were the first men that thought."

Before we get into the specifics of this argument it is necessary to define our terms. There are many ways to express the value of money: the price of gold, a price index, etc. For this discussion the Consumer Price Index will be used. Inflation, in turn, is defined as an increase in the Consumer Price Index. With these definitions, we can now examine the control of money value.

One irrefutable characteristic of controls is that a single control can only control one thing. That is, if a light switch is wired to control the lights in one room it cannot at the same time have independent control of the lights in another. A switch can be rewired; other controls are not so flexible.

Often government is accepted by people to ensure their security and then they find it has become an intolerable tyranny. Why are people willing to have government when it so often becomes tyranny? Do people have an instinct like lemmings that leads them to self destruction? There must be something about government that people want and something else that leads to its decline.

People probably want the efficient division of labor as explained by Adam Smith in his *The Wealth of Nations*. With government monopoly on legitimate force, we are set free from personally defending our lives and property. This labor division lets us work and enjoy the fruits of our labor in reasonable security. But, government is not free; it must be financed.

119566 NOTICE OF TRUSTEE'S SALE

NOTICE OF TRUSTEE'S SALE

TRUSTEE SALE NO. 87-0719

NOTICE OF TRUSTEE'S SALE

TRUSTEE SALE NO. 1981-030

NOTICE OF TRUSTEE'S SALE

TS NO. 102241

NOTICE OF TRUSTEE'S SALE

TS No. F-12663193-4045795-714

On Friday, August 14, 1987 at 12:30 P.M. **PEDLANDS FINANCIAL SERVICES INCORPORATED**, California corporation as Trustee or Successor Trustee or Substituted Trustee, of Declarant/Deed of Trust executed by **JOHN PETERSON** a single man subsequently deceased to **TRIFAX DEVELOPMENT & INVESTMENT CORP.**, and recorded May 21, 1982 as instrument No. 82-153310 in Book —, Page —, of Official Records of **SAN DIEGO** County, California and pursuant to that certain Notice of Default thereunder recorded April 28, 1986 as instrument No. 86-16385, in Book —, Page —, of Official Records of said County, will under and pursuant to said Deed of Trust sell all personal property of the Declarant for cash, lawful money of the United States of America, a cashiers check payable to said Trustee drawn on a state or national bank, a check drawn by a state or federal credit union, or a check drawn by a state or federal savings and loan association, or savings bank specified in section 5192 of the Financial Code and authorized to do business in this state, at the main entrance to the City Hall, located at 704 Third Street, Oceanside, California all that right, title and interest conveyed to and now held by it under said Deed of Trust in the property situated in said County and described as: A Condominium composed of:

INTEREST 1.

INTEREST 1.

INTEREST

INTEREST

INTEREST

INTEREST

INTEREST

INTEREST

INTEREST

INTEREST

An undivided 1/80th apportionment fractional interest in and to lot 1 of **VILLA MADRID**, in the City of San Diego, County of San Diego, State of California, according to Map No. 9028 filed in the Office of the County Recorder of San Diego County, California on November 26, 1980 as set forth in the Condominium Plan hereinafter referred to as:

EXCILING THEREFROM the following:

INTEREST 2.

INTEREST 2.

INTEREST 2.

INTEREST 2.

INTEREST 2.

INTEREST 2.

INTEREST

(a) All living units as shown upon and defined in the **VILLA MADRID CONDOMINIUM PLAN** recorded in the Office of the County Recorder of San Diego County, California, on December 10, 1980, as file No. 80-136593 of Official Records of San Diego County, California on November 26, 1980 as set forth in the Condominium Plan referred to above, and shown upon the Condominium Plan referred to above.

Living Unit No. 24 as shown upon the Condominium Plan referred to above.

The exclusive right to use, possess and occupancy of those portions of lot 1 described in lot 1 in interest 1 above, designated as Exclusive Use Areas and shown upon this notice.

Those areas designated as Exclusive Use Areas described in and shown upon the Condominium Plan referred to above.

EXCILING THEREFROM the following:

INTEREST 3.

INTEREST 3.

INTEREST 3.

INTEREST 3.

INTEREST 3.

INTEREST 3.

INTEREST

(b) The right to possess or of trust in the property situated in said County and described as:

EXCILING THEREFROM the following:

INTEREST 4.

INTEREST 4.

INTEREST 4.

INTEREST 4.

INTEREST 4.

INTEREST 4.

INTEREST

INTEREST 5.

INTEREST

INTEREST 6.

INTEREST

INTEREST 7.

INTEREST

INTEREST 8.

INTEREST

INTEREST 9.

INTEREST

INTEREST 10.

INTEREST

INTEREST 11.

INTEREST

INTEREST 12.

INTEREST

INTEREST 13.

INTEREST

INTEREST 14.

INTEREST

INTEREST 15.

INTEREST

INTEREST 16.

INTEREST

INTEREST 17.

INTEREST

INTEREST 18.

INTEREST

INTEREST 19.

INTEREST

INTEREST 20.

INTEREST

INTEREST 21.

INTEREST

INTEREST 22.

INTEREST

INTEREST 23.

INTEREST

INTEREST 24.

INTEREST 24.

INTEREST 24.

INTEREST 24.

INTEREST 24.

INTEREST 24.</div

**19677
NOTICE OF TRUSTEE'S SALE
TS. NO. 5007-C
YOU ARE IN DEFAULT UNDER A
DEED OF TRUST DATED JANU-
ARY 2, 1985, UNLESS YOU TAKE
ACTION TO PROTECT YOUR
PROPERTY IT MAY BE SOLD AT
PUBLIC SALE IF YOU NEED AN
EXPLANATION OF THE NATURE
OF THE PROCEEDING AGAINST
YOU YOU SHOULD CONTACT A
LAWYER.**

ON JULY 31, 1987 at 12:30 PM
PROFESSIONAL FORECLOSURE
CORPORATION as duly appointed
Trustee under and pursuant to Deed
of Trust executed by ALLAN
ROSENSTEIN NEWKIRK and BON-
NIE LYNN NEWKIRK HUSBAND
AND WIFE AS JOINT TENANTS as
Trust(s) (referred to as "the Trust")
1985, as Inst. No. 85-012883 in book
page 2322 of Official Records in
the office of the County Recorder of
SAN DIEGO COUNTY, CALIFORNIA.
WILL SELL AT PUBLIC AUCTION
TO HIGHEST BIDDER FOR CASH
CASHIER'S CHECK OR CERTIFIED
CHECK (payable at time of sale in lawful
money of the United States) all
property to Professional Foreclosure
Corporation At the main entrance
to the City Hall 704 Third Street
Oceanside CA all right title and in-
terest conveyed to and now held by
it under said Deed of Trust in the
property situated in said County and
State described as:
LOT 6 AND THE EASTERN 100
FEET OF LOT 7 IN BLOCK 15 OF
VALENCIA PARK UNIT NO 2 IN
THE CITY OF SAN DIEGO,
COUNTY OF SAN DIEGO, STATE
OF CALIFORNIA ACCORDING TO
MAP THEREOF NO. 2008, FILED IN
THE OFFICE OF THE COUNTY
RECORDED OF SAN DIEGO
COUNTY, MARCH 30, 1927.

The street address and other
claims any liability to any incorrect-
ness of the street address and other
property described in said Deed of
Trust or, if any, shown
herein.

Said sale will be made, but
without covenant or warranty, ex-
cept as provided in said notes(s) ac-
curred in the county where the
Trust with interest thereon, as
provided in said notes(s) advances,
by the property to be sold and
delivered to the undersigned Trustee
under the terms of said Deed of
Trust, fees, charges and ex-
penses of the Trustee and of the
trusts created by said Deed of Trust.
The total amount of the unpaid
balance of the obligation secured
by the property to be sold and
delivered to the undersigned Trustee
under the terms of said Deed of
Trust, fees, charges and ex-
penses and advances at the time of
the initial publication of the Notice
of Trustee's Sale is \$96,121.98.

The beneficiary under said Deed
of Trust, hereinafter executed and
delivered to the undersigned Trustee
under the terms of said Deed of
Trust and Election to Sell The
undersigned caused said Notice of
Default and Election to Sell to be
recorded in the county where the
action of business on 6-18-87.

The benefit of the undivided
interest in the undivided interest in
the property to be sold and
delivered to the undersigned Trustee
under the terms of said Deed of
Trust, fees, charges and ex-
penses and advances at the time of
the initial publication of the Notice
of Trustee's Sale is \$96,121.98.

This business is conducted by a Cor-
poration Signature of registrant, Jimmy
Lamont Vice President
The business is conducted by an in-
dividual Signature of registrant, Ray
Quang on June 10, 1987.

This statement was filed with Robert
D. Zumwalt County Clerk of San Diego
County on June 15, 1987.

**FICTION'S BUSINESS
NAME STATEMENT**

87-12784
The name of the business: MCCABE
GISH ARCHITECTURE located at 12702
Via Cimbra, Suite 1-Dest. MA 92104
is hereby registered to the following Tom
McGabe 445 Safford Ave. Carroll CA
92067, John Gish 397 Riveria Drive.
San Diego, CA 92103.

This statement was filed with Robert
D. Zumwalt County Clerk of San Diego
County on June 10, 1987.

**FICTION'S BUSINESS
NAME STATEMENT**

87-12462
The name of the business: RAYLOR FAVOR
(87-1242) RAYLOR FAVOR (87-1243) lo-
cated at 4420 University Ave. San Die-
go CA 92105 is hereby registered to the
following: Huihuan Corporation,
California.

This business is conducted by a Cor-
poration Signature of registrant, Jimmy
Lamont Vice President

The business is conducted by an in-
dividual Signature of registrant, Ray
Quang on June 10, 1987.

This statement was filed with Robert
D. Zumwalt County Clerk of San Diego
County on June 15, 1987.

**NOTICE OF LIEN SALE
OF VEHICLE**

We, BIG O TIRES hereby state that
we have a 76 CAD. LIC. #1BN502
for the state of CALIF. VIN.
#EL47580228270, which will be
sold in Lien Sale on 08/04/87 at
10:00 a.m. EL CAJON
BIV, SAN DIEGO, CA. Hereby ex-
ecuted on 07/15/87 San Diego, CA.
Pacific Lien Sales, INC.
Agent for the above liendocde

**19677
NOTICE OF TRUSTEE'S SALE
TS. NO. 5007-C
YOU ARE IN DEFAULT UNDER A
DEED OF TRUST DATED JANU-
ARY 2, 1985, UNLESS YOU TAKE
ACTION TO PROTECT YOUR
PROPERTY IT MAY BE SOLD AT
PUBLIC SALE IF YOU NEED AN
EXPLANATION OF THE NATURE
OF THE PROCEEDING AGAINST
YOU YOU SHOULD CONTACT A
LAWYER.**

ON JULY 31, 1987 at 12:30 PM
PROFESSIONAL FORECLOSURE
CORPORATION as duly appointed
Trustee under and pursuant to Deed
of Trust executed by ALLAN
ROSENSTEIN NEWKIRK and BON-
NIE LYNN NEWKIRK HUSBAND
AND WIFE AS JOINT TENANTS as
Trust(s) (referred to as "the Trust")
1985, as Inst. No. 85-012883 in book
page 2322 of Official Records in
the office of the County Recorder of
SAN DIEGO COUNTY, CALIFORNIA.
WILL SELL AT PUBLIC AUCTION
TO HIGHEST BIDDER FOR CASH
CASHIER'S CHECK OR CERTIFIED
CHECK (payable at time of sale in lawful
money of the United States) all
property to Professional Foreclosure
Corporation At the main entrance
to the City Hall 704 Third Street
Oceanside CA all right title and in-
terest conveyed to and now held by
it under said Deed of Trust in the
property situated in said County and
State described as:
LOT 6 AND THE EASTERN 100
FEET OF LOT 7 IN BLOCK 15 OF
VALENCIA PARK UNIT NO 2 IN
THE CITY OF SAN DIEGO,
COUNTY OF SAN DIEGO, STATE
OF CALIFORNIA ACCORDING TO
MAP THEREOF NO. 2008, FILED IN
THE OFFICE OF THE COUNTY
RECORDED OF SAN DIEGO
COUNTY, MARCH 30, 1927.

The street address and other
claims any liability to any incorrect-
ness of the street address and other
property described in said Deed of
Trust or, if any, shown
herein.

Said sale will be made, but
without covenant or warranty, ex-
cept as provided in said notes(s) ac-
curred in the county where the
Trust with interest thereon, as
provided in said notes(s) advances,
by the property to be sold and
delivered to the undersigned Trustee
under the terms of said Deed of
Trust, fees, charges and ex-
penses and advances at the time of
the initial publication of the Notice
of Trustee's Sale is \$96,121.98.

The beneficiary under said Deed
of Trust, hereinafter executed and
delivered to the undersigned Trustee
under the terms of said Deed of
Trust and Election to Sell The
undersigned caused said Notice of
Default and Election to Sell to be
recorded in the county where the
action of business on 6-18-87.

The benefit of the undivided
interest in the undivided interest in
the property to be sold and
delivered to the undersigned Trustee
under the terms of said Deed of
Trust, fees, charges and ex-
penses and advances at the time of
the initial publication of the Notice
of Trustee's Sale is \$96,121.98.

This business is conducted by a Cor-
poration Signature of registrant, Jimmy
Lamont Vice President

The business is conducted by an in-
dividual Signature of registrant, Ray
Quang on June 10, 1987.

This statement was filed with Robert
D. Zumwalt County Clerk of San Diego
County on June 15, 1987.

**FICTION'S BUSINESS
NAME STATEMENT**

87-12463
The name of the business: RAYLOR FAVOR
(87-1242) RAYLOR FAVOR (87-1243) lo-
cated at 4420 University Ave. San Die-
go CA 92105 is hereby registered to the
following: Huihuan Corporation,
California.

This business is conducted by a Cor-
poration Signature of registrant, Jimmy
Lamont Vice President

The business is conducted by an in-
dividual Signature of registrant, Ray
Quang on June 10, 1987.

This statement was filed with Robert
D. Zumwalt County Clerk of San Diego
County on June 15, 1987.

**NOTICE OF LIEN SALE
OF VEHICLE**

We, BIG O TIRES hereby state that
we have a 76 CAD. LIC. #1BN502
for the state of CALIF. VIN.
#EL47580228270, which will be
sold in Lien Sale on 08/04/87 at
10:00 a.m. EL CAJON
BIV, SAN DIEGO, CA. Hereby ex-
ecuted on 07/15/87 San Diego, CA.
Pacific Lien Sales, INC.
Agent for the above liendocde

**19677
NOTICE OF TRUSTEE'S SALE
TS. NO. 5007-C
YOU ARE IN DEFAULT UNDER A
DEED OF TRUST DATED JANU-
ARY 2, 1985, UNLESS YOU TAKE
ACTION TO PROTECT YOUR
PROPERTY IT MAY BE SOLD AT
PUBLIC SALE IF YOU NEED AN
EXPLANATION OF THE NATURE
OF THE PROCEEDING AGAINST
YOU YOU SHOULD CONTACT A
LAWYER.**

ON JULY 31, 1987 at 12:30 PM
PROFESSIONAL FORECLOSURE
CORPORATION as duly appointed
Trustee under and pursuant to Deed
of Trust executed by ALLAN
ROSENSTEIN NEWKIRK and BON-
NIE LYNN NEWKIRK HUSBAND
AND WIFE AS JOINT TENANTS as
Trust(s) (referred to as "the Trust")
1985, as Inst. No. 85-012883 in book
page 2322 of Official Records in
the office of the County Recorder of
SAN DIEGO COUNTY, CALIFORNIA.
WILL SELL AT PUBLIC AUCTION
TO HIGHEST BIDDER FOR CASH
CASHIER'S CHECK OR CERTIFIED
CHECK (payable at time of sale in lawful
money of the United States) all
property to Professional Foreclosure
Corporation At the main entrance
to the City Hall 704 Third Street
Oceanside CA all right title and in-
terest conveyed to and now held by
it under said Deed of Trust in the
property situated in said County and
State described as:
LOT 6 AND THE EASTERN 100
FEET OF LOT 7 IN BLOCK 15 OF
VALENCIA PARK UNIT NO 2 IN
THE CITY OF SAN DIEGO,
COUNTY OF SAN DIEGO, STATE
OF CALIFORNIA ACCORDING TO
MAP THEREOF NO. 2008, FILED IN
THE OFFICE OF THE COUNTY
RECORDED OF SAN DIEGO
COUNTY, MARCH 30, 1927.

The street address and other
claims any liability to any incorrect-
ness of the street address and other
property described in said Deed of
Trust or, if any, shown
herein.

Said sale will be made, but
without covenant or warranty, ex-
cept as provided in said notes(s) ac-
curred in the county where the
Trust with interest thereon, as
provided in said notes(s) advances,
by the property to be sold and
delivered to the undersigned Trustee
under the terms of said Deed of
Trust, fees, charges and ex-
penses and advances at the time of
the initial publication of the Notice
of Trustee's Sale is \$96,121.98.

The beneficiary under said Deed
of Trust, hereinafter executed and
delivered to the undersigned Trustee
under the terms of said Deed of
Trust and Election to Sell The
undersigned caused said Notice of
Default and Election to Sell to be
recorded in the county where the
action of business on 6-18-87.

The benefit of the undivided
interest in the undivided interest in
the property to be sold and
delivered to the undersigned Trustee
under the terms of said Deed of
Trust, fees, charges and ex-
penses and advances at the time of
the initial publication of the Notice
of Trustee's Sale is \$96,121.98.

This business is conducted by a Cor-
poration Signature of registrant, Jimmy
Lamont Vice President

The business is conducted by an in-
dividual Signature of registrant, Ray
Quang on June 10, 1987.

This statement was filed with Robert
D. Zumwalt County Clerk of San Diego
County on June 15, 1987.

**FICTION'S BUSINESS
NAME STATEMENT**

87-12463
The name of the business: RAYLOR FAVOR
(87-1242) RAYLOR FAVOR (87-1243) lo-
cated at 4420 University Ave. San Die-
go CA 92105 is hereby registered to the
following: Huihuan Corporation,
California.

This business is conducted by a Cor-
poration Signature of registrant, Jimmy
Lamont Vice President

The business is conducted by an in-
dividual Signature of registrant, Ray
Quang on June 10, 1987.

This statement was filed with Robert
D. Zumwalt County Clerk of San Diego
County on June 15, 1987.

**NOTICE OF LIEN SALE
OF VEHICLE**

We, BIG O TIRES hereby state that
we have a 76 CAD. LIC. #1BN502
for the state of CALIF. VIN.
#EL47580228270, which will be
sold in Lien Sale on 08/04/87 at
10:00 a.m. EL CAJON
BIV, SAN DIEGO, CA. Hereby ex-
ecuted on 07/15/87 San Diego, CA.
Pacific Lien Sales, INC.
Agent for the above liendocde

**19677
NOTICE OF TRUSTEE'S SALE
TS. NO. 5007-C
YOU ARE IN DEFAULT UNDER A
DEED OF TRUST DATED JANU-
ARY 2, 1985, UNLESS YOU TAKE
ACTION TO PROTECT YOUR
PROPERTY IT MAY BE SOLD AT
PUBLIC SALE IF YOU NEED AN
EXPLANATION OF THE NATURE
OF THE PROCEEDING AGAINST
YOU YOU SHOULD CONTACT A
LAWYER.**

ON JULY 31, 1987 at 12:30 PM
PROFESSIONAL FORECLOSURE
CORPORATION as duly appointed
Trustee under and pursuant to Deed
of Trust executed by ALLAN
ROSENSTEIN NEWKIRK and BON-
NIE LYNN NEWKIRK HUSBAND
AND WIFE AS JOINT TENANTS as
Trust(s) (referred to as "the Trust")
1985, as Inst. No. 85-012883 in book
page 2322 of Official Records in
the office of the County Recorder of
SAN DIEGO COUNTY, CALIFORNIA.
WILL SELL AT PUBLIC AUCTION
TO HIGHEST BIDDER FOR CASH
CASHIER'S CHECK OR CERTIFIED
CHECK (payable at time of sale in lawful
money of the United States) all
property to Professional Foreclosure
Corporation At the main entrance
to the City Hall 704 Third Street
Oceanside CA all right title and in-
terest conveyed to and now held by
it under said Deed of Trust in the
property situated in said County and
State described as:
LOT 6 AND THE EASTERN 100
FEET OF LOT 7 IN BLOCK 15 OF
VALENCIA PARK UNIT NO 2 IN
THE CITY OF SAN DIEGO,
COUNTY OF SAN DIEGO, STATE
OF CALIFORNIA ACCORDING TO
MAP THEREOF NO. 2008, FILED IN
THE OFFICE OF THE COUNTY
RECORDED OF SAN DIEGO
COUNTY, MARCH 30, 1927.

The street address and other
claims any liability to any incorrect-
ness of the street address and other
property described in said Deed of
Trust or, if any, shown
herein.

Said sale will be made, but
without covenant or warranty, ex-
cept as provided in said notes(s) ac-
curred in the county where the
Trust with interest thereon, as
provided in said notes(s) advances,
by the property to be sold and
delivered to the undersigned Trustee
under the terms of said Deed of
Trust, fees, charges and ex-
penses and advances at the time of
the initial publication of the Notice
of Trustee's Sale is \$96,121.98.

The beneficiary under said Deed
of Trust, hereinafter executed and
delivered to the undersigned Trustee
under the terms of said Deed of
Trust and Election to Sell The
undersigned caused said Notice of
Default and Election to Sell to be
recorded in the county where the
action of business on 6-18-87.

The benefit of the undivided
interest in the undivided interest in
the property to be sold and
delivered to the undersigned Trustee
under the terms of said Deed of
Trust, fees, charges and ex-
penses and advances at the time of
the initial publication of the Notice
of Trustee's Sale is \$96,121.98.

This business is conducted by a Cor-
poration Signature of registrant, Jimmy
Lamont Vice President

The business is conducted by an in-
dividual Signature of registrant, Ray
Quang on June 10, 1987.

This statement was filed with Robert
D. Zumwalt County Clerk of San Diego
County on June 15, 1987.

**FICTION'S BUSINESS
NAME STATEMENT**

87-12463
The name of the business: RAYLOR FAVOR
(87-1242) RAYLOR FAVOR (87-1243) lo-
cated at 4420 University Ave. San Die-
go CA 92105 is hereby registered to the
following: Huihuan Corporation,
California.

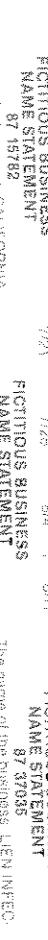
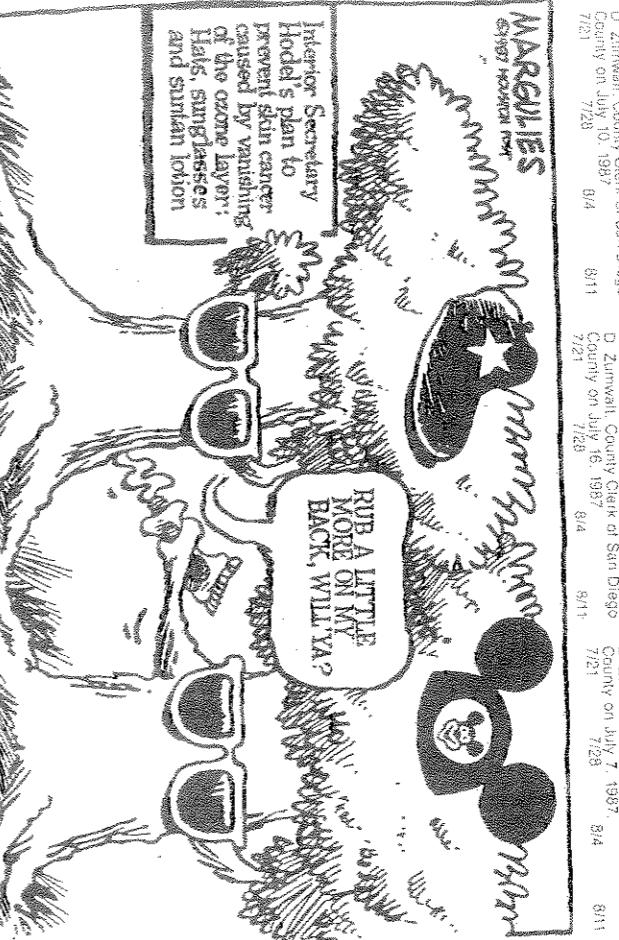
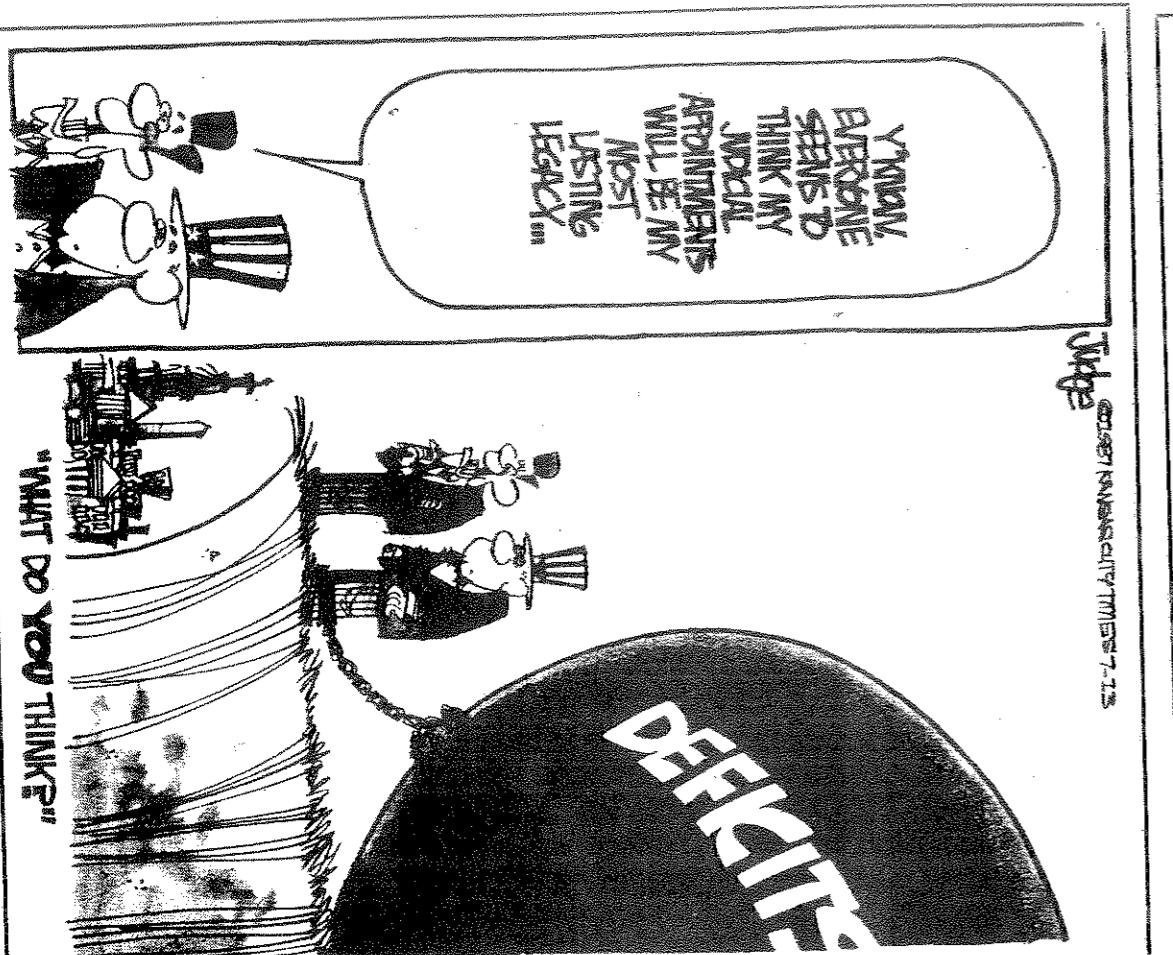
This business is conducted by a Cor-
poration Signature of registrant, Jimmy
Lamont Vice President

The business is conducted by an in-
dividual Signature of registrant, Ray
Quang on June 10, 1987.

This statement was filed with Robert
D. Zumwalt County Clerk of San Diego
County on June 15, 1987.

**NOTICE OF LIEN SALE
OF VEHICLE**

We, BIG O TIRES hereby state that
we have a 76 CAD. LIC. #1BN502
for the state of CALIF. VIN.
#EL47580228270, which will be
sold in Lien Sale on 08/04/87 at<br



**PETITION FOR SUBMISSION
TO VOTERS OF PROPOSED
AMENDMENT TO THE
CHARTER OF THE CITY OF
SAN DIEGO**

To the Honorable Council of the City of San Diego:

We, the undersigned, registered and qualified voters of the State of California, residents of the City of San Diego pursuant to Section 3 of Article XI of the Constitution of this

state and Chapter 3 of Division 2 of

File A, commencing at Section 204,350 of the Government Code, to

the City Council, do hereby present to the City Council the following:

The registrant commenced the trans-

action of business on: N/A

This statement was filed with Robert

D. Zumwalt, County Clerk of San Diego

County on July 13, 1987.

7/21 7/28 8/4 8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

8/11

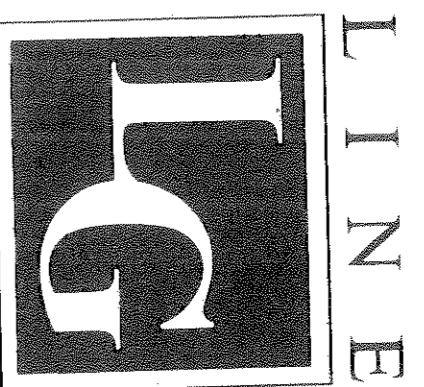
8/11

8/11

8/11

8/11

8/11



LINE GRAPHICS

MCS 8400 Compugraphic Digitized Phototypesetting • Fast • Sharp High Quality Image • Resin Coated Paper • 4-72 Point Size • Condense or Expand Any Typeface • Slant Any Typeface Left or Right up to 30° • Vertical and Horizontal Rules from Hairline up to 72 Point • Boxes • Matrix Grids • Modem Telecommunications Interface • Designer Letter Kerning • Character Compensation • Floppy Disk Storage • Disk Conversion

CAMERA

25% - 420% Range • Halftones • Photostats • Reverses • Film Positives

GRAPHIC DESIGN AND PRODUCTION

Ads • Annual Reports • Books • Brochures • Business Cards • Business Forms
 Catalogs • Direct Mail Pieces • Flyers • Invitations • Labels •
 Letterheads • Logos • Magazines
 • Memos • Menus • Newsletters • Newspapers • Resumes • And More

Our System

The heart of our typography system is the Compugraphic 8400 series Modular Composition System. This state-of-the-art machinery gives our operators the capacity to perform top shelf work in less time. We can condense or expand any of our typefaces to your exact specifications. We can create pseudo-italic faces from our library by slanting left or right up to 30 degrees.

TYPOGRAPHY

Typography

Typography

Our automatic ruling allows us to create vertical and horizontal rules and matrices in moments. Our point sizes range from 4 to 72 point in half-point increments. Our telecommunications hardware allows us to "talk" to your PC via modern, resulting in faster turn-around, lower prices, and more control over your product.

Price

Our rates are competitive because we know that the bottom line matters to you. If you search, you might find cheaper typesetters—but not with the same quality and service. Line Graphics gives you good value for your graphics dollar.

If Service and Quality mean everything to you—but price matters too...

295-6640

Quality

Our goal is professional *excellence*. Our system of assuring quality control contains many checks and balances. We begin by communicating with you. We work as a team with one goal in mind: to give you what you want when you want it.

Service

Line Graphics is committed to *service*. Whether you are a seasoned professional in the communications field or an inexperienced beginner, Line Graphics will work with you on a personal basis to meet *your* needs in a timely and efficient manner. We turn your job around when *you* need it because we know the importance of deadlines. We are a full service graphics house specializing in typography, graphic design and production, and camera work. At Line Graphics, the customer really matters.

Specifying a typeface can sometimes be a difficult or confusing task. Typeface designs can change subtly from one manufacturer to another and, in many cases, be given new names. Compugraphic has compiled an alphabetically arranged guide of analogous typefaces. It is a convenient cross-reference of the most often used and/or confused typeface names. Please call our office if you have any questions regarding typeface analogues when specifying type.

