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**The Henry George Tract Society**  
 Endwell, New York

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**When They Fall, They Fall Hard**

The Doctor lived in a distant city and received one of our tracts which interested him greatly. He was puzzled however about one statement that we made and wrote us concerning it. We answered promptly. He sent us a check for \$1.00. This was in March. About three weeks later he wrote again asking more questions, which we answered (to his satisfaction) and he sent a check for \$2.00. A couple of weeks later he wrote again, and then sent another check for \$1.00. A week later he seemed to be much enthused over explanations concerning PROGRESS AND POVERTY, the terms, constituent parts of ground rent, etc. and sent a check for \$10.00. Two weeks later, correspondence being very satisfactory (we presume) he sent a check for \$1.00. A week later a check for \$1.00 arrived. Three weeks later came a check for \$3.00. Then he drove 300 miles to pay us a visit and inspect our printing plant and see our treasured volumes of Henry George's "STANDARD" of which there are probably only about four copies in existence. We also showed him our illustrated lecture which we gave in our 12,000 mile tour of 1928-9. He was delighted—sent a check for \$10.00 when he arrived back home. Then in a few weeks a check for \$2.00. Then another for \$2.00, etc. Total \$40. in seven months.

This proves to our satisfaction that when Mr. George's "Peaceful Social Revolution," as he once called it, or as

(\$100 in 14 Months — That's Enthusiasm)

we might say, his "Solution of the Labor Problem," is rightly expounded people will become enthused over it, so much so that they will actually give some of their money for it. The Doctor is seeing some of the inner workings of the Science of Political Economy as we see it and as Henry George taught it, and which vision impelled us to come to this part of the country in 1910 to start a National Single-Tax Newspaper. Experience proves that what people REALLY believe in their heart of hearts controls their actions—always.

When they DO fall, they fall hard.

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We must confess that we had hoped in 1910 that our newspaper venture would receive consideration somewhat like this. Likewise the lecturing business. However the venture in tract printing seems to get more tangible results. More and more do people appreciate the fundamental literature we put out. More and more are people coming to realize that the Henry George movement is truly the NEW ABOLITION, for the emancipation of labor, as George himself said. Truly, as he also said, are we the Equal-Rights Men, or Natural-Order Men.

The expense of printing tracts is met by voluntary contributions. We distribute all over the country and to foreign countries. Every bit of help is a real aid in this work of education.

C. LEBARON GOELLER