

September 30, 1983

Robert Clancy, President Henry George Institute 5 East 44th Street New York, NY 10017

Dear Bob:

I cannot now remember, but I may have mentioned to you that FOCUS magazine expressed an interest in an article from me on unemployment. What started out to be a 1,000 word article has evolved into the enclosed essay (to be submitted to FOCUS as a paper of the Center for the Study of Economics). As you would expect the content is largely George spoken with a Dodson accent.

With the essay completed finally, my goal for the next few weeks is to actually write the article. At your leisure I would welcome a critical analysis on the essay and any suggestions for improvement. Do you think Schalkenbach might consider publishing it in pamphlet form?

Thanks for your suggestions on the newsletter project. George Collins has since expressed an interest in having me contribute a regular column on the political economy for his enhanced "Birthplace Briefs" along the lines you recommended. While I am prone to spreading myself very thin, I would still be ready to commit to a parallel (but with new material) article for Land & Liberty if Fred has an interest.

Here's something for the Journal you might want to use: Meg Worthington, who lives in Atlantic County, New Jersey, and has worked for land value taxation measures while working for Mike Mathews (the new mayor of Atlantic City) and as a project manager for the State's Department of Housing. She is now on her own as a political consultant and included the following question in a poll:

"WOULD YOU SUPPORT INCREASING THE PROPERTY TAX ON VACANT LAND IN ATLANTIC CITY TO ENCOURAGE THE DEVELOPMENT OF THAT VACANT LAND."

She said that given the complexity of the issue and the general lack of awareness on the part of the public, she was amazed that a little over 50% of those polled responded in the positive! She is to send me greater detail on the survey.



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Mildred Loomis has asked me to come out to York to speak to a group on George. She hopes to spark some interest in starting classes (using Progress and Poverty, I believe). Friday, October 7th, is the night if she can bring together enough of a group.

That's about it for now.

Best regards,

EDWARD JOSEPH DODSON

206 PEARLCROFT ROAD CHERRY HILL, NEW JERSEY 08034

May 11, 1983

Mr. James L. Busey Colorado Incentive Tax Association Box 7 Manitou Springs, Colorado 80829

Dear Jim:

Several months have quickly passed since our previous correspondence. I have not heard from Carl McGuire on the subject of writing a Georgist-oriented position paper; and, have been reluctant to contact him directly at this point. There has occurred just recently in Philadelphia a symposium of national importance which, I believe, presents a unique opportunity for response should the movement manage to pull together the academic resources.

The symposium was held at the University of Pennsylvania's Wharton School and was sponsored by Reliance Insurance Corp. Enclosed are photocopies of two news articles which appeared locally on the two-day sessions. The opportunity presented, as I see it, is to analyze the "conventional wisdom" presented and offer specific criticisms, clarifications, recommendations, etc., treating the problems as they really are -- on the perspective of worldwide dynamics. Two elements are necessary for success:

- Professional analyses prepared by individuals with acknowledged expertise (i.e., sufficiently credentialed); and
- Development of an advertising/marketing campaign designed to gain media attention and to "force" an issues-oriented discussion on the subject.

The argument has yet to be settled between theorists on the relative merits of supply-side economic proposals versus Keynesian intervention. And, this represents only the very tip of the iceberg.

George Collins is taking steps to secure a transcript of this symposium. I plan to propose that these expert recommendations be thoroughly reviewed by as many of our own "experts" as can be induced to commit such criticisms to print. To this end, I am hopeful of generating support for this project and will bring the matter up for discussion at the conference this summer in California. Once we have the transcript in hand, a roundtable brainstorming session should prove fruitful. An expression of interest from someone like yourself or Professor McGuire (as well as many others) might be sufficient to induce Schalkenbach to support publication of the various papers.

I welcome your thoughts on the matter.

Best personal regards,

Ed Dodson