

# *Incentive Taxation*

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## **VICTORY IN HARRISBURG!!**

Dear IT Reader,

Well, we finally did it! And by "we," we most certainly include you subscriber who has made it possible to send Incentive Taxation on an eight basis to city and state officials everywhere. The result: the Harrisburg City adopted Incentive Property Tax rates of 29 mills (2.9%) on land, 16 mills on buildings!

Previously, they had become stuck at 23/17 mills, but our repeated phone letters plus the invaluable constant contact of IT produced a concrete policy not just mere publicity.

And now we come to you and ask that you renew your subscription so you get still more victories in the coming year. Let's not count pre-hatched chickens. We have a number of hot prospects, and with your help we can maintain the contact with them which IT provides.

Can we still count on your support? Or will you drop off just before we bandwagon going?

With your help we have been sending the land value tax message to 1,500 officials (soon 2,000). We hope that you'll think this is worth \$5/yr. to your subscription, and as a bonus, for \$2/yr. we'll send Incentive Taxation to a friend of your choice (or you can let us pick likely prospects, as many do). Much appreciated.

But whatever you do, please act today. Together, let's make a bandwagon!

Sincerely,



Steven Cord  
Editor

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