

Wainwright Evans

February 18, 1944

Mr. Wainwright Evans
Closter, New Jersey

Dear Mr. Evans,

We thank you for your frank and interesting letter and the suggestion contained therein. I should however, like to correct one impression that you seem to be laboring under when you say we are making a mistake in our uncompromising demand "that everybody rely wholly on "Progress and Poverty" for their knowledge of Henry George's philosophy." It is true, one can get an understanding of this philosophy from reading other books by Henry George, in fact I will go so far as to say that others have reached the same conclusions even without ever having heard of Henry George, which it would seem to me to prove the validity of this philosophy. What we do claim for "Progress and Poverty" is that in studying this book you will get a more comprehensive understanding of this philosophy than from any other one book. To be sure the very best method of studying this work is in our class room discussion method, but where these facilities are not available the Correspondence Course is the best alternative.

I would suggest you get in touch with our New Jersey Headquarters, at No. 1 Clinton Street, Newark.

Under separate cover we are sending you a number of articles that may be helpful to you in the form of shorter and more direct articles. We also suggest that you read "Economics Simplified" by Dr. Bowen, see the Schalkenbach catalogue enclosed herewith.

Incidentally, the New Jersey Henry George School also has courses in "Economics Simplified".

If we can be of further help to you please feel free to call upon us.

Sincerely yours,

O. E. Barn