

# democracy

CHARLES H. INGERSOLL  
EDITOR AND PUBLISHER

9315

with the small "d"

1165 Broadway  
New York City

THOMAS JEFFERSON

HENRY GEORGE

ABRAHAM LINCOLN

Vol. IV - No. 79.

6 Issues—25c

13 Issues—50c

26 Issues—\$1.00

October, 1946

## LABOR, LOADED WITH ALL TAXES, COULD VOTE THEM OFF OVERNIGHT

MONOPOLY, LABORS' 100% ENEMY SHOULD CARRY THEM ALL, DOUBLING SALES EMPLOYMENT AND WAGES

### ALL ANGLES OF THE TANGLED LABOR PROBLEM

THE LABOR PROBLEM INCLUDES SEVERAL OTHER of our basic problems and will solve only as they do. The wages of labor may rub out the fearful ravages of poverty. The union or organization solution brings us to the threshold of Marxism, under a half dozen different popular names.

Industrialism—the performance of capitalism or business in wealth production—can only reach its goals thru perfection of its labor relations. The taxing of labor products causes the exemption from taxes of the only natural tax source basic monopoly.

Failure to tax natural resources or land values results (a) in monopolizing the earth itself whence comes all of man's subsistence; and (b) also in product taxes which inflate prices at least half and thus cut employment in half.

The whole of wages being the stock-in-trade of some labor leaders, makes an irresistible temptation to racketeering among them: and with leaders of politics whose bureaucracy combines with labor into COMMUNISM.

#### THE BUYING OF LABOR

THIS IS PERHAPS THE original offense against labor. Back to the times of serfdom when there was no restraint in making slaves to crudely developed industry. The assumption of Marx unionism is that modern competition more effectively than ever does this.

And since capital is tangled with monopoly it is responsible for the failure of our industrial system to deliver labor from the rigors of depression, low wages and mass unemployment. So altho labor-buying or hiring has become enlightened, in bulk it is still WAGE SLAVERY.

The primary fault is capital's in not renouncing monopoly and demanding that it take over all the taxes now resting on the mutual products of labor and capital to their impoverishment in volume and profits, wages and employment.

In the employment of labor by its sole partner in all production labor is naturally given all the benefits of greatest wisdom and generosity which are possible under monopolistic conditions. The mutual STRUGGLE SHOULD BE TO REVERSE THOSE CONDITIONS.

WE GET NOWHERE WITH 'LABOR': WHY?

ABOUT EVERYONE IN THE U.S.A. has had a try at setting strikes and other problems of the LABOR CLASS WAR. And the last guessers — say Truman, Schwellenbach and Green—with all previous guesses to draw on —seen the farthest from results. The answer is the same as in several other fields but is best illustrated in the field of health where the M.D.'s isolate disease and try and cure it by specific treatment, paying little attention to the general causes where the roots of the trouble anchor. Of all 'leaders' of labor Karl Marx was the High Priest of this specific doctrine of treatment and tho I think following him is proof of our own desperate illiteracy—he did go thru the motions of trying to reason from cause to effect.

That is all that is now needed to get a comprehensive solution of all the related problems I am citing—it is needed only to follow a common sense course of checking over obvious causes related to what we all know as their effects.

#### THE SELLING OF LABOR

THE GETTING OF JOBS AND all that goes with that crucial process involves much more than the naked eye discloses at a glance. First, as a process of supply and demand and cause and effect it involves the number of applicants (competitive supply) for the jobs.

For there competition is freer than in many situations where the job-holder has to pay his slim earnings for the products of his own toil! He does not get enough back to pay for what he himself produces' is the phrase quite effectively used by labor.

Industrialism or capital-in-industry has created perhaps 100 million jobs in U.S.A. But it has also drawn from the farms, homes and everywhere perhaps 110 million to ask for them, leaving 10 million asking in vain. So in spite of its powerful efforts to supply jobs for all, there's that ghost of UNEMPLOYMENT.

And we don't need to put off one instant the CURE for this fatal disease of industry. It is in a shortage of demand for what the two-only-factors in industry (labor and capital) make. And there's no one to blame for that shortage but a tax-system WE-ALL are to blame for.

#### WHO BLAME FOR TAXES THAT EAT LABOR?

LABOR KNOWS SOMETHING is wrong and is provided with leaders who claim to know what it is and the cure. They say it is the boss or employer and so declare war to the death on him, which war reacts directly and most heavily on labor and touches neither cause nor cure.

Labor war for higher wages without higher production is exactly as destructive as taxes on labor products that double prices and have sales of products and hence demand for labor.

So let us shift the fire from the boss to the taxes when presumably the sales will double, and doubling of wages and jobs will inevitably follow. Leaders of labor must be found to see and lead this obvious war on taxes.

At present there is no move by labor or its leaders to unload are holding their wages at a HALF-LEVEL. So in self defense CAPITAL and all it can command should ORGANIZE this

#### A STRANGE COMPLEX, THIS

HERE IS LABOR BATTLING capital which has multiplied and can further multiply labor's wages, but only by more production. Here is capital making little effort to enlighten itself or employees as to the MAIN-SPRINGS OF PRODUCTION.

And here is one outstanding industrialist who has demonstrated absolutely those main-springs or principles. And who is spending his life and fortune trying to sell his demonstrated knowledge to his fellow employers and to the leaders of all employees. See top of column five.

This situation is parallel to the underlying position in Economics—at-large where is but one simple issue—the removal of all taxation from industry to monopoly. This action favors EVERYONE overwhelmingly except a paltry few monopolists. There are all the people, all the votes, all the pocket interest, all the moral influence, all the economics, and the decent politics.

Yet, to be explained only by human perversity or ignorance, these 95% of people, containing all who 'deserve' or 'deserve' let the 5% containing all who should be counted OUT, run things and take half the earnings of the 95%. The CURE merges and is the same for all the labor issues as for all other economic issues. The question is WHERE this iron ring of wrong can best be broken. LABOR LEADERS COULD ANSWER THIS!

#### TO LEADERS: AN ALL-OUT LABOR MOVEMENT ASKS FOR YOUR LEADERSHIP

I WON'T LIST THE INCREASING dangers to the cause of Labor and the Union Organization. You are doing that; and many outsiders are sincerely helping you. I want to urge you to study an ALL-OUT labor movement. One that will secure 100% of labor's share in ALL the profits of industry—not a small per cent of half those profits.

If you can win for labor ALL they are naturally and justly entitled to; and not by battling from any other interest but by also winning for EVERYONE else (except a few parasites) as much as labor gets—is not that a good deal to make?

You can't deny or ignore the fact that increasing the sale of everything labor makes will increase the demand for and employment of labor. Nor that such increase will automatically increase wages and every other need of labor. Nor that taxes removed from labor-products will double their sale.

Maybe you need to do some study of economics to be sure of this but I think your common sense and experience will sufficiently prove the effect of tax removals. And I think the same independent thought will convince you that placing ALL those taxes (\$23 billion, pre-war) on the monopolized earth itself will end a monopoly that devastates labor more than any other class.

fight for untaxing FIRST, them-selves: NEXT, all their co-producers, their employees, and FINALLY 140 million consumers.

#### LET US DO SOME RABBLE-ROUSING

THE 'APPEAL TO THE RABBLE' is quite properly condemned by well behaved citizens and reformers. Yet the influence of such disapproval has done little to stay the course of just that modus of 'bringing in the new order'—communist propaganda.

And so we find there are some 'manufacturers of great wealth' and respectability engaged in obvious anti-social acts of great extent and effect; and hiding themselves behind this timid position of those who quite exclusively are cognizant of them: but refuse to SOLIDAR because it may be called rabble-rousing!

My questions are: (a) IS it rabble rousing?; and (b) shall we leave all such effort in propaganda to the 'communists'? If the rabble are being robbed of \$15 or \$20 billion a year by our highest Churchmen, our tallest Educators and our greatest Statesmen, shall WE, who exclusively witness this act hold our peace?

Unearned increment appropriated (as if earned) by the Church, the Universities, the State and the University, I propose that we publicize. I propose that we publicize.

#### JUST WHAT I WOULD DO

SUPPOSE THE INCOME OF some \$200,000,000,000 of valuable lands and resources of U.S.A. which value by no possible claim of logic, justice, or good sense may be attributed to individual action, is MISappropriated by individuals or corporations.

Suppose such income be called RENT or Economic Rent, admitted to be a Social earning and therefore only entitled to be collected by SOCIETY; and for its use in providing Social Service for all the 140 million citizens.

Suppose by reason of this private misappropriation (bluntly called 'stealing') is caused a system of picking the pockets of the 140 million to pay for this social service.—Well, shall I call these malefactors thieves, naming them?

No! but I would at least with the top-layer, comprising only a few thousand but owning perhaps 60% of the land in value—I would print their names and 'HOLDINGS' to help CRYSTALLIZE SENTIMENT (instead of suppressing it) and hopefully, to start a real MOVEMENT for ILLEGALIZING THIS ABUSE.

#### LET'S PUT OUR PRECIOUS PARASITES ON THE MAT

BECAUSE WE ARE SO cowardly in a lack of bluntness with them here are some of the minor things that happen leaving the major ones aside for the moment. An economic teaching system calls for the 'ending of private ownership of land.'

It's true this system doesn't mean to teach this as their teachers (if they think of it) at some later time explain that they don't mean to disturb land ownership. But because they don't get clear the difference between ownership and monopoly they do teach this and monopoly they do teach this communist idea. Another economic teaching system, for the same lack of clarity, devotes itself mostly to denouncing TITLE-

#### A KNOCK AT INCENTIVES

AND FROM AN UNEXPECTED, likely unconscious, source. The 'N. Y. Sun' headlines this as 'Wallace's Pet Plan Buried' and narrates enough to indicate the extent of an unexcusable and tragic cleavage against the only solution possible to the current problem of Labor Class War.

That Wallace had actually studied Lincoln's Incentive System, as the author James F. Lincoln calls it in naming his recent McGraw-Hill book, may indicate another 'near' of the Ex-Secy which might have made a very different story.

Incentive-pay for labor is as old as the hills under the name of piecework. It has come into the disfavor of union-leaders for two particular reasons: (a) their specific 'philosophy' of anti-speeding, which (b) to quite an extent is because of abuse of speeding by many employers in applying it to output but not to pay.

Lincoln's 200 page book is largely expended in trying to show industrial leaders that the first object of incentive is to stabilize labor; and then to increase volume, lower consumer-prices; and finally to enlarge net profits.

#### I AM OUT FOR JOSEPH STALIN

I AM WON VERY DEFINITELY to the USSR Premier for his phlegmatism relating to things ATOMIC—even bombs. I have been able to see little to it all but the same HYSTERIA that has rushed us into two wars. And now Joseph, the easy-going man, is sneezing as well as phlegmatizing the bomb hysteria.

I am asked if I don't believe in science; and my answer is negative when it's tangled with hysteria, politics, several kinds of war and endless confusion. Evidently Joseph is afflicted with agnosticism, similar to mine.

Other scraps from this ad-lib or impromptu interview sound like what Hitler once weakly tried—to organize a free trade world of which he said 'if there's a war it will be theirs—not ours.' It wouldn't take superhuman talent for Stalin to get that kind of a shoe onto one of our feet.

I can see where a sideline or outlooker to all the skulduggery we are mixed up with at present, and one who had been observant and consistently negative as to 'coming in,' might turn some really big tricks. In this rumination I remember that in one of our Great Big Peace Parleys, 'UNRECOGNIZED' Russia was the only one who stood out for Freedom of Trade.

HOLDERS: and has very little to say about land speculators and monopolists and a product tax system they force on us.

Title-holders and Private Land Owners include every farmer and every householder and potentially EVERYONE; because ALL would own land for use and homes if they could. So these REFORM TEACHING SYSTEMS are verily MUCH BARKING UP THE wrong tree because they pick the right one.

VOL. IV  
No. 79.

**democracy**

October 1946

CHAS. H. INGERSOLL, Editor and Publisher

1165 Broadway, New York City

There are two kinds of Democracy: Political and Economic.



CHARLES H. INGERSOLL

50 years an industrialist and student of Scientific Economics, Co-ordinator, in 1892, of the 'watch' that made the dollar famous, 500 million sold. Record broadcaster and lecturer, Economics and Taxation nearly every State, President National Tax Relief Association, Ed. 'democracy', 1165 Broadway, New York City.

## TO 'INGERSOLLITES'

I AM HEREWITH HANDING you your initial copy of 'democracy'. This would have been done long ago but for our desire first to have you receive a report of the Great Birthday Party last October 29 but which has been delayed by the illness and passing of Billy.

I now hope the Committee will soon get it to you. You will of course all be saddened by the news of his death after so recently seeing him so vital, active and well. To all of us and especially his immediate family it was a terrific shock.

Reverting to the great kindness of over 100 of you in honoring me as you did, we have given some consideration, ever since W.H.'s death to the suggestion of several that we make this the starting point of some kind of an INGERSOLL ASSOCIATION to meet at least once a year.

This of course would tickle me and I beg of any of you favoring that idea to speak up as it will take some enthusiasm to put across. And let me suggest that your reaction be independent of any special objects, plans, etc. save the simple one of meeting periodically (and economically) for renewal of acquaintance—For And Lang Syne! Affectionately 'C.H.'

## WILLIAM H. INGERSOLL

MR. INGERSOLL, DIED ON August 23, 1946 at 68 years. He was born at his own home-town Delta, near Lansing, Mich., the son of my older brother Arthur. He leaves a wife, two daughters, and a son. He joined us in the watch business around the turn of the century.

His interest was centered mostly on the Sales Management and Advertising of which branches he came to be the head. He was largely responsible for Ingersoll public relations. In these capacities his touch with all the agencies and associations was complete and constant.

One of his most important interests was in the organizing of Price Maintenance for trade marked goods and thru the American Fair Trade League promoted by us. He had much to do with establishing and operating our many foreign branches.

His distinctly mental type made him of first importance in our organization when our way to the top required all available talent. An important outside business activity has been in the line of original plastic products.

## HOW MUCH CAN A GOVERNMENT EARN?

'SUPP OR T GOVERNMENT from its own earnings' say Messrs. Cullman and Walker in promoting what they call 'Voluntary Revenue'. What they mean is to take whatever value land acquires, by taxation in place of all present taxes on products. Tridhorne the daddy of Anarchism says answering the headline—'Absolutely Nothing!' And Albert Jay Nock wrote a book entitled 'Our Enemy, The State' which all but approves the anarchist pessimism. And about the best we make of it all is—Government is a Necessary Evil.

So we don't see where certain economists get their satisfaction in tying together integrally, the support of government and its own earnings. When such earnings are about the most doubtful thing in existence.

To include such earnings along with numerous other income of land, the earth, natural resources and benefactions of the Creator, etc., seems logical if care is taken not to arbitrarily single out any of them: or to exclude any.

## VOLUNTARY REVENUE IS FINE

PUBLIC REVENUE OUGHT to be voluntary and automatic. And if we all stick to the job of demanding ALL the SOCIAL EARNINGS such as caused by the pressure of population in big cities, as from rich alluvial soil on the plains—

Such as gold in the mines, timber in the forests, water in the springs—and the atoms in the air, franchise in the streets and other ET CETERAS. If we demand all this income there will be no shortage of enough for the kind of government we shall need and prefer under scientific economics.

But to pretend that government as it's now working or as fellow-travelers and those who have progressed into New Deal bureaucracy, English labor socialism and USSR communism 'envision' it, will earn its own way—this is launching into a new dream-world.

Methods of bringing a 100 million people to see a simple but novel truism may differ without limit. But when they lead such enterprises to abandon or distort the principles they aim to establish they might better revert to their simplest forms.

## WHAT IS THE STANDARD OF MONEY-VALUE?

PROF. HANEY OF N.Y.U. and N.Y. Journal frankly asks this, ending quite a general talk with—'you may not agree with my standard (presumably gold) but you will agree that (some) standard is necessary.' The professor is an economist but doesn't always make his economics square with science or even common sense.

By 'standard' he seems to follow the crowd in meaning 'Security.' If so, I can't agree with his standard if it's gold. Nor that ANY standard is needed if security is meant: any more than any solvent business house needs to secure its 'money' (checks, notes, etc.) except with its own signature.

It's something else than money that requires standardizing: and an economist should be telling us what. This talk, like all those of the large brood of 'MONEY-ISTS', makes of money something apart from our 'economy': when it is integral with and just a shadow of it.

When our economic system is reversed and put on its two feet its money will take care of itself (as with the other solvent con-

# Our Fight Over Russia Could Make Us Well

Let our two Secretaries take us thru a few Economic Paces

## BYRNES AND WALLACE: USA VS USSR

SHADOW BOXING AS THIS IS, IT REFLECTS A REAL fight that should be relentlessly waged. This is the finish-fight between real INDIVIDUALISM and COLLECTIVISM instead of a chasing around of shadows of the two present corrupted systems.

Each of these cabinet members imagines he is representing the realities of his system and the ultimates of the fight between them. And each is about equally self-deceived. Each existing system is perfect in economic concept and equally corrupted in political distortion.

Byrnes' democracy should consist of pure freedom of the individual which can only be if EACH and ALL individuals have their human and property rights completely protected by their government.

But Byrnes' government has not even defined these rights. His constitution failed to name the essentials to a full meaning of the word PROPERTY. Property involves proprietorship or ownership which can only derive from the production or creation of that property.

## OUR UNFINISHED BILL OF RIGHTS!

THIS IS QUOTED FROM THE brochure of a lawyer of Somerset, Pa., Ernest O. Kooser, devoted to expounding this theme which is brought back to us by our two national administrators. Individuals produce wealth by hand and brain and hence must own all that wealth.

Individuals, ALL OF THEM however, constitute SOCIETY, which, in the course of its natural and peaceful association of individuals CREATES values equaling all the individual wealth produced. These are values Society automatically gives to the natural resources of the Earth.

Here is the cleavage between individualism and collectivism. If they followed economic principle no cleavage would exist. Individualists would place their social obligation with protection of their individual property. Collectivists would collectivize only collective 'property'. So the two would meet at a meridian of economic perfection.

But Byrnes' individualism and Wallace's collectivism contain exactly the same faults: the former denies collective rights and the latter denies in the same measure, individual rights. Each is half-right and half-wrong. And political corruption of ECONOMIC JUSTICE results.

## WHY NO DEFENSE TO INDIVIDUALIST DEMOCRACY?

TWO REASONS: DISORGANIZATION of capitalist industry and influence of Basic Monopoly. These reasons merge into one—MONOPOLY: which, knowing it is safe from attack by collectivism very wisely fears destruction from an economically free industry.

Democracy has no independent and able fighting element—no leadership. Its name has nothing better behind it than New Deal Treason to its principles. The GOP is even worse off and really supplies the basic monopoly influence referred to.

This desperate situation is all the more dangerous because it is composed by 90% FELLOW-TRAVELLING with only 10% outright naming of its realities:—None of the ISMS of which there are many from Socialism to Communism could have got a foothold but for N.D. progressivism and GOP weakness.

So in place of a fair fight between two opposite systems we have DRIFTED from one into the other in a world-wide confusion of false-faces, double-talk, clever maneuvering, bad leadership and ignorance of the economics involved.

But with a system that breeds, sustains and increases Basic Monopoly by UNTAXING it and piling all taxation on to industry, burying billions of gold in the ground or any other standardizing money, will do no good.

## FUTILITY MAY SOME DAY DRIVE US TO ACTION

WE CERTAINLY SHALL credit ourselves with more enlightenment than USSR. Then we must expect some Byrnes sometime to take the economic position of demanding that BOTH individuals and society have their full and exact rights.

Individualism may not be the ideal name for such a system but it will BE both democracy and economic justice—a perfection of political statesmanship and scientific economics. When a STATE SECRETARY sees this he will have something to fight for at home and abroad.

Until such time it is possible for USSR or any other branch of statism to see the point of meeting us halfway by abandoning everything for Society, thus rendering communism the exact equivalent of democracy.

Everything for the individual or everything for the state is where the fight is. And the decision must be just about halfway because our assessment books everywhere show that the individual makes and stores permanent wealth only about as fast as society creates social values mostly in the EARTH ITSELF.

## A MOVEMENT WHICH INSPIRED SO MANY OF ITS ADHERENTS TO ACTION IN WRITING, SPEAKING AND TEACHING AS DOES THE ECONOMIC PRINCIPLES GIVEN US BY HENRY GEORGE MUST SOME DAY PREVAIL.

George MUST some day prevail. Hundreds of brochures on this single subject, each concentrated effectively on a special phase of it.

John T. Giddings (50 Cole St.) Providence, restrains himself more than the average Economic Pamphleteer. He neatly binds 4 small pages expounding 'Science versus Taxation', closing with a 6 verse poem and with 2 lines from Shakespeare.

'Revealing Most of the Cause of Poverty, Crime and Wars, With Basic Remedy,' is his subtitle. The condensation of this revelation in turn reveals the simplicity of Nature's Law—or Science, given to displace taxation of products, of labor, of capital and of wealth.

By a rare ability of succinctness, in choice of words and phrases, Mr. Giddings has packed more information backing his forthright claims than are found in chapters and volumes of the average writers. Asking him for the little booklet will be highly repaid by his conclusive ANSWERS.

## N.D. IS DEAD—LONG LIVE THE NEW DEAL!

WISE COLUMNISTS TOLL the Wallace Bell. And others, equally wise, say N.D.ISM still rules Washington. How may this paradox be explained? The answer 'democracy' has many times given is the abysmal G.O.P. weakness of economic illiteracy.

The New Deal has been earning complete oblivion for many years with its malfeasance, misfeasance and violations of all the rules. But of these wide-open acts there has been no one to take advantage. And no principles to replace fallacies and futilities.

So it is not a whim for voters or speculators to say—'Well I do hate N.D. but they may keep the ball full someone shows me!' N.D. inherited an overwhelming volume of political corruption from the G.O.P. prostrate combine of BUSINESS with MONOPOLY which they haven't even attempted to cure.

## A COMPLETE DEFENSE CLOSE AT HAND

WE ARE ALWAYS RUNNING close to a defense that would not only save us from the present vortex of world-wide communism: but which would forever remove the danger of relapse into that or any other danger to a democratic individualism.

Every interest in our country save the negligible one numerically and still more-so morally, the basic monopolist, demands the exact same relief. The economic welfare of all the people collides constantly with a system of taxation which goes counter to every normal activity.

This tax system would never have developed and would not now be tolerated but for an underlying monopoly system that sustains it while exempting itself from taxes.

To restore our democracy we must rid ourselves of all taxes on what labor makes and what consumers buy. To do this there is but one way, which is to put those taxes where they belong—on this basic monopoly that is waiting for them.

## 'DESTRUCTION OF POOR IS THEIR POVERTY!'

400,000 TRUCKS (MORE OR LESS) were recently offered by the War Dept. for \$3000 each (more or less). GI-VETS had 'priority' but didn't get the trucks. Why? Why, they didn't have the money! So now we may appropriate 10 billion to build 12.5 million houses which subsidized to even half their cost will be another pleasant gesture.



THIS FREEDOM WILL GIVE FIRST MEANING TO "FOREIGN RELATIONS" AND "ONE WORLD".  
THE CHURCHILL IDEA IS WELL MATURED AMERICA THE GREAT EXEMPLAR

THIS FREEDOM WILL GIVE FIRST MEANING TO "FOREIGN RELATIONS" AND "ONE WORLD".  
THE CHURCHILL IDEA IS WELL MATURED AMERICA THE GREAT EXEMPLAR

VICTOR H. DU ROSSILL  
181 East 43d Street  
HARDING WESTON,  
181 West 23d Street  
R. E. STARRATT,  
Room 1630 Times Bldg.  
HENRY GONZALES,  
532 West 133d Street  
WILLIAM S. BREDIN,  
406 Cardinal Park West  
JOHN KILDEEN,  
823 West 46th Street

CORNELIUS DONOVAN  
Cler. Organization Com.  
1160 Broadway

## 1160 BROADWAY, NEW YORK

"I represent a party that does not exist—the party of Revolutionary Civilization. This party will control the Twentieth-Century. Out of it will grow, first, the United States of Europe, and then the United States of the World."—Victor Hugo

**CHAS. H. INGBRILL, PRES.**  
Inverell Wapah Avenue  
315 Fourth Avenue

**EXECUTIVE COMMITTEE**

**P. C. LETHBRIDGE**  
388 Broadway New York

**WYCHON D. DE RUSSELL**  
181 East 42d Street

**LEANDRO WESTON**  
100 West 24d Street

**R. E. WATSON**  
Room 1009 Times Bldg  
329 West 138th Street

**WILLIAM H. BRENN**  
100 West 138th Street

**JOHN WATKINS**  
683 West 46th Street

**CORNELIUS DONOVAN**  
Carp Organization Com.  
1160 Broadway Com.

**HONORARY 榮譽顧問**

Hon. Calvin Tompkins  
President of Reform Club  
Sir Max Aitken  
39 St. James St., London  
Emile Armand, Luxembourg  
Géralde de Olon, France  
Prof. Nicholas M. Butler,  
Columbia University  
Prof. David Starr Jordan,  
University of California  
Prof. Charles W. Eliot,  
Harvard University  
Prof. Franklin H. Goodenow,  
Columbia University  
Rev. Charles F. Johnson,  
Union Theological Sem.  
Prof. John H. Compton,  
University of Wisconsin

# FORMATION

You are requested to attend an important meeting of The United States of Europe Association in the large parlor of the Hotel Martinique, 56 West 33rd Street, on Thursday, January 7, 1915, at 8 p. m.

Out of the depths of my ancient papers I turn up a document headed as above 29 years old decorated with my own name as president and much greater ones as officers and directors.

## RESOLUTIONS

Whereas, There is now raging in Europe a war already involving five of the greater Powers, and one of Asia, threatening to extend through the whole world; and

Whereas, Russia, The Austrian Em-

become involved for reasons to them seeming natural, in preservation of their honor, territorial, racial and national life. Whereas, (1) Racial and national frictions are created and festered by unnatural restraint upon trade, (2) The example of the United States of America shows the mutual advantage and amity that flows from State autonomy and the freedom of commerce, (3) The existence of Tariff Walls are the causes of na-

national and racial hatreds, requiring armaments to defend them, and tearing down these Walls would free the armies of destruction and death to become armies of production and life. Therefore be it Resolved, That we the people of the Great Metropolitan City of New York, representing all the nations, races and religions of the world and appreciating the blessings that flow from a union of

citizens in which there is absolute self-government, between which there exists no tariff wall whatever hereby urge the President of the United States and the representative branches of the Government to take steps looking to the assembling of the Congress of the Governments and the People of Europe at the Hague for the purpose of ending the War, universal disarmament, and the establishment of The United States of Europe.

THOS. A. LARKIN H.G.S.S.S.  
CULTIST

MORRIS J. HOENIG OF THE H.G.S.S.S. of N. J., a cultist headquarters, writes another of the regular type such as we have duly described. The cultist letters being so persistent I am choosing answering in some detail, to ignore

IN 'DEMOCRACY' No. 74, Apr. '46, I gave Mr. Lardin what he requested; and now he shows his incapacity for recognizing haymakers, by coming back—still on Goodbody stationery—for more. He hints he'd like to see his letter in print but we don't publish silly ones.

The reason I have given him this headline is that I believe him to have some relation to the Henry George School itself. If so, I hope this one will result in a statement from that institution as to whether it stands for capitalism which has led to charges of communism against it.

Mr. Larkin accuses me in this letter of advocating the single tax without warning that it will end the selling value of land. This being exactly a statement of the doctrine of Henry George as set forth in all his writings obviously demands such EGSSS action as I've indicated.

The only other coherency in this letter is a quibble about the meaning of CULTIST. My meaning is: 'one who distorts or changes any original doctrine and advocates or teaches his substitute.' He has found one he calls complimentary — perhaps he would prefer 'fellow-traveler'.

# DOES MIR?

HOW DOES MR. HOENTIG reconcile his charge (No. 1) that George demands destruction of private property in land and his charge (No. 4) that I advocate that same destruction (of private land values)? He makes much talk of distinction between 'purpose' and 'method' charging that my method, being taxation, is wrong.

The purpose being to 'destroy private property in land' values will Mr. H. consult his oracle and inform me of all the other ways he knows of collecting land values or doing anything else to the income of land, than by taxation?

What knowledge the responsible head of this school has of such letters as this of which there have been many in the past year or so, is interesting—and more interesting is what knowledge the Head H.G.S.S.S. at 50 E. 69th Street, N.Y.C. has of the performance of this school: and the extent to which its texts are used elsewhere.

**Will You Kindly Verify  
or Correct Your  
Address?**

We rely on the POD to re-  
turn undelivered papers at  
our expense. But they don't  
always do it.  
So please **DROP US A CARD**

**1165 Broadway, N. Y. C.**

WE DO WORLD WAR OVER AND OVER!

WINSTON CHURCHILL BACKS 'THE  
UNITED STATES OF EUROPE'

The Protective Theory is: that to permit the output of lower-wage foreign labor to enter our market would bring our labor to their level; and the fact denying protection, is that since trade is 'goods for goods',—

A shipload of our labor's product is required for each shipload brought in: so there can be no unfair wage competition with our labor. In fact there is a differential of profit averaging some 20% in our favor, so importations not only require an equal investment of our labor to balance them but more, to cover a margin of profit.

So it is that while our 48 states ABSOLUTELY prove the doctrine of Free Trade (which needs no proof, factually) our statesmen and diplomats—especially the 'foreign' ones—so far are not smart enough to see or advocate our GRAND ANALOGY.

**WE DO WORLD WAR OVER AND OVER!**

**WINSTON CHURCHILL BACKS 'THE UNITED STATES OF EUROPE'**

**BEFORE GOING INTO ANY** of the detail of Winston Churchill's injection into the confusion and futility of present peace parleys, of the only statesmanlike proposal, I wish to again present to 'democracy' readers what ap-

**A CHAIN WITH A MISSING LINK**

**THE OBVIOUS FIRST QUAL-** ity of a United States of Nations would be its freedom. Without that there would be no lure. This quality would be first wanted for its humanitarian interest. Next would be its industry and commerce with every other nation.

Peace, the prime object of such an adventure, would be first dependent on inter-nation commerce. Trade is always recognized by philosophers and economists as the first requisite to peaceful relations. So in the many such dreams FREE TRADE has always been implied.

as the first requisite to peaceful relations. So in the many such dreams FREE TRADE has always been implied.

But the implication of Free Trade has not yet been properly made an actual installation in such plans. Apart from our very definite project of 1915 here illustrated, based on the Victor Hugo conception, Adolf Hitler came nearest to the complete plan. This was fully detailed by Dorothy Thompson in a full double column in the Herald-Tribune of Sunday May 31, 1940 and reviewed in 'Democracy' No. 58 of June 21, 1944. If Adolf had stayed on this track we could have had a different 'One World'.

**A FORGOTTEN FREEDOM** and my **THE DOG-HOUSE**

WITH PAPERS ALL FULL of foreign news, mostly of potential and actual wars and other serious troubles, it is obvious that thinking folk that only SIMPLICITY can point the way to any durable Foreign Policy. That the attempt to do things abroad now we learned at home is FUTILE BUT that all the advantages of normal association with every other of 67 nations will automatically flow from a Free Trade Relationship with them. These advantages include every imaginable element of Culture, Commerce and Peace.

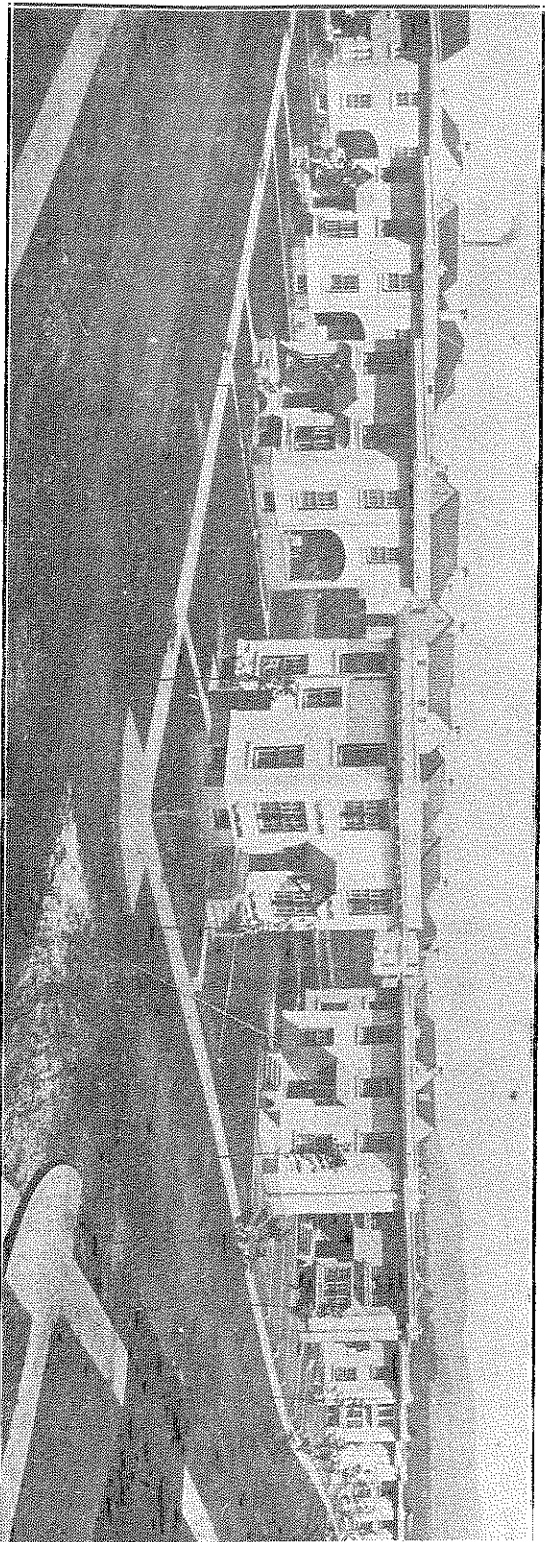
Free Trade was driven into the free-trade zone by the protectionist monopoly of the free-trade zone. The notion that trade was a hate-ful dangerous thing which should be stopped in favor of American business which would take good care of the American worker and this dinner-pail.

Tho the fantasy has decades ago faded out, it has never been officially discarded and still has the most logical and necessary FREEDOM in the International dog-house. And our job is to rescue it and put it to work for world humanity.



# MANUFACTURE, MASS-PRODUCTION, WILL PRODUCE \$1000 6 RM. HOUSES

This photo taken in 1918 when nearly 100 houses were "poured" for Ingersoll-Rand, Phillipsburg



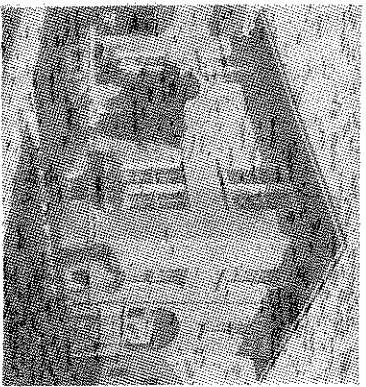
## MANUFACTURING DELIMITS LOW COST BUILDING

THE APPROACH TO THE \$1000 home is in the magic word 'manufacture' exactly as it has been successfully in the Colt Cotton Gin, the Clock and the Watch. And finally the Automobile.

A 'cycle of production' terminating in the moving of the escape from dawdling with unorganized methods has put accuracy and truth into talk of unlimited earnings of labor and capital and unlimited low prices to consumers. And NUMBERS are the essence of mass production.

And numbers are just now climbing to the lime-light of DEMAND for HOMES. Emotionally this demand concentrates from the returning millions of GIs whom we are smart enough to see are entitled to a home because (it is said) they were fighting for it.

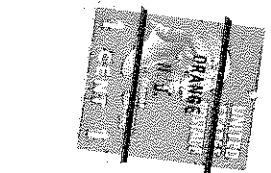
This emotion should bring us to realizing the economic truth that WAGES and JOBS should be so stabilized as to make every worker a customer for a \$1000 home. AND THEN the removal of every impediment to the delivery of the house on terms every worker could meet.



6 Rooms Completed

Geo. Bridgman  
50 E. 69th St.  
New York, N.Y.

#645



Room 506  
1165 Broadway  
New York 1, N.Y.  
"Democracy"  
Return Postage GUARANTEED  
SECTION 562—P. L. & R.

## THE UNLIMITED DEMAND FOR HOME OWNERSHIP

ALONG WITH THE DEMAND for wages and jobs and the demand for families, comes a demand which I hope will be at least as FORCIBLE, for the OWNERSHIP OF A HOME by every adult wage earner. And in this statement I am thinking in the actual terms of scores of millions of existent needs.

That industry has progressed to the point of supplying 30 to 40 million autos and has not produced as many of much simpler and more essential structures, reflects on it. But that will be corrected, I am sure, if unnatural impediments are removed.

Home ownership may be made the 'entering wedge' to bring labor and capital into permanent harmony. To this end I would propose to UNTAX all homes or all of this class. And also untax everything going into maintaining these homes.

This, I feel sure, would begin the movement which only can end the present class-war of labor on capital. And because it will begin capital's awareness of its own essential handicap by the present tax system in its IMPOVERISHMENT OF 140 MILLION CONSUMERS-CUSTOMERS.

## A JOB FOR EVERY HOME—A HOME FOR EVERY JOB

DOUBTING THOMAS WILL say this is too much to attempt. But as soon as this Marxian class-war ends in the only real solution—the doubling of sales of products to consumers so there will be 2 jobs for every man instead of 2 men for every job—the roving of men and of capital will cease.

And this doubling of business volume and jobs and wages will only need the removal of all taxes from LABOR-CAPITAL-PRODUCTS which will cut present (pre-war) cost and price in half and so double sales. This tax-shift will be concurrent with that herein provided to free the homesites.

Having automatically secured two necessities by the one act of tax-shift we have only to trace a third phase, equally important and equally miraculous, in its incidence. It is a halving of cost and price of not only the house and construction (to bring it to our \$1000 minimum) but the same ending of all other inflation.

We see that what we have done to free the land, the home and the job for say half our 140,000,000 people has automatically also freed not only them but the other 70 million, from a permanent inflation they had been slaves to; and literally given them a doubled value for all their spending.

YOUR SUBSCRIPTION INVITED  
AT RATE OF 26 TIMES  
FOR \$1.00

Name  
Address

**GREAT CHANGES SHOULD ACCOMPANY GREAT Events.** Every responsible man, Vet or civilian, wants and needs more than any other earthly thing A HOME OF HIS OWN. There is nothing the most active imagination can conceive in such universal demand as a \$1000 COMPLETE HOME.

There is nothing that could so contribute to stability, health, ambition and citizenship as the possession and OWNERSHIP by every American Family, of ITS OWN HOME. There is nothing that would make every family SUCH ABLE BUYING UNITS and be an anti-poverty influence.

These things being true and it being further true that our three MAJOR PROBLEMS MUST BE SOLVED if we are to survive, HOMES should supply the needed urge to forthwith put our problems on our national mat for settlement—JOBS, TAXES and MONOPOLY.

It may be true that these problems should need no other urge than last stated to initiate their solution. But it also seems to be true that great influences are necessary to move people to what seems very obvious action. HOMES should unite every adult in the U.S.A. to ACTION!

## A VIOLATION OF THE BUILDING STATUS-QUO!

WHAT IS MORE TIMID THAN 1000 dollars? The answer is 2000. That may not be a good 'sales-talk' for at once going against FOUR STATUS-QUOS but it's a big truth. And 'democracy' is used to considering such.

Tracing the relation of TAXATION to the other 3 Major Problems is the surest road to the complete understanding of them, each and in group. (1) To free the land for homes so it won't (as now) cost in cash more than the whole home should cost;... Putting all taxes on the land will (a) end excessive land price; and (b) make such nominal price payable only in monthly 'installments' of economic rent. Price and sales value for land in fact is ended. So land-cost is practically eliminated.

The next-most important move is (2) to stabilize the job and the wage. This is because a home can't be moved around in a jolopy as wife and babes can. In England, a housing 'expert' tells us in a speech: 'They do not recommend home-ownership to workers because of job-instability!' This is the test of whether our country has fallen to that depth—where he who produces all the wealth is classed as a MIGRANT WORKER.

## ★ AGAIN ANSWERING MY FRIENDLY CRITIC

IF GOVERNMENT TAKES land without payment it is confiscation. It is proposed that government shall take land values, not land; which values are created by the same people who command the government; so this can't be confiscation.

But it will end the confiscation of those values by individuals who did nothing to create them. This is 'arresting the theft' isn't it or does language no longer have meaning?

You say I 'do not pay the workman'. Again you ignore meanings—a workman is only a wealth-producer. The 'land value thief' instead of paying all taxes with those values, causes taxes on

## OUT OF THE HOUSE-BUILDING CHAOS

I WILL SOME DAY GATHER and print present-day headlines justifying this word CHAOS. Meantime I invite you to gaze on this actual scene of MANUFACTURING \$1000, 6-R O M HOUSES. Then if you are enough interested, go to Union and Phillipsburg, N. J. and inspect 100 of them now 20 years old.

Then you can look over the plans and cost schedules and compare them to some of the documents now in review in billion dollar and other schemes for entangling a bankrupt government and footing a disillusioned GI frantically.

The current cost cannot be guaranteed. But it is guaranteed to be the manufacturing process in mass production wherein every item of labor and material is specified and can be put into any period of costs you please. Our figures are at the end of World War No. 1.

With the then inflated costs, to have produced the first 100 houses including original tools and equipment to sell below \$2,500 at a profit, warrants the claim of \$1000 cost at normal labor and material costs and an unlimited cycle of manufacturing production—is mostly a matter of arithmetic.

## PUBLIC SPECULATION IN LAND

A STIFF BARGAINING GAME goes on between the City of Newark and the semi-public Port Authority, for the Newark Air Port. From an initial offer of some \$5,000,000 it now approaches 10 million and the talk runs up to 20.

The N.J. has a commission are wising up to the realtor tactic and now are bold in asserting all the RIGHTS they have to sell especially rights to the air and access to the Atlantic Ocean, Hudson and other rivers and the Bay of Newark.

Another incident falling under this head is the reported sale for \$10,000,000 of nearly a mile of Hudson River frontage including 10 full size ocean-going piers that should be owned and tightly held by Hoboken and Weehawken. The public ownership of land increment is the very first principles of the science of economics. Public ownership and management of land is something else. Here is apt to be found the difference between individualism and collectivism.

## THE PORT AUTHORITY: A PUBLIC MONOPOLY

PLAYING ON THE PEOPLE'S necessity of crossing a stream this new kind of AUTHORITY has imposed an unfair and excessive tax on practically all the citizens. And is using its vast takings to extend its authority over new fields and perpetrate itself.

This is communism using the cloak of public ownership and of anti-land-monopoly both of which, UNLOCKED, are of first social importance. Public ownership does not where private ownership does not best serve; and land monopoly under no conditions.

There is no more warrant for a toll bridge or tunnel than for toll streets, sidewalks, schools or any other public service. There is no more call for a public-airport than a seaport; of a public-owned bus or rail depot.

In all these cases, however, the public interest is very important and valuable and should be recognized in full compensation for such social values. Either in the form of taxation or of economic rent. The obtaining of authority over air, water, transportation or any other element of nature partakes of two abuses—communism and monopoly—from which we suffer about equally.