

# SAGES PAGES

ISSUED BY

*Society for the Advancement of the George Economy, Inc.*

50 EAST 69th STREET  
NEW YORK 21, N. Y.

VOLUME I - ELEVENTH ISSUE

SEPTEMBER 1949

## Calendar

THURSDAY - SEPT. 1 - REGULAR MEETING - 7:30 P.M.

WEDNESDAY - SEPT. 7 - SUMMER GRADUATION EXERCISES - 8:30 P.M.  
GRADUATION CLASS TEA - 9:30 P.M.

THURSDAY - SEPT. 15 - SPAGHETTI SUPPER (75¢) - 6:30 P.M.  
SPEAKER: MR. GORDON BECKER - 7:30 P.M.  
SUBJECT: "WORLD GOVERNMENT & ECONOMICS"  
FORUM & SHORT BUSINESS MEETING

SUNDAY - SEPT. 18 - FIRST AUDITION & REHEARSAL FOR VARIETY SHOW  
TO BE HELD AT THE HENRY GEORGE  
SCHOOL AUDITORIUM - 3:00 P.M.

SPECIAL ATTENTION! - COMMENCING OCTOBER, THE REGULAR S.A.G.E MEETINGS  
WILL BE HELD ON THE FIRST AND THIRD SUNDAYS OF  
THE MONTH AT 3:00 P.M.

**SPECIAL 5-WEEK FALL SESSION !!!**

Sponsored by "S.A.G.E." Inc., ..... **SALES TRAINING & HUMAN RELATIONS**

Illustrated with Outstanding Training Motion Picture Films - now used by leading Corporations, is to be conducted by James F. Donnelly. One of these films is entitled **"THE AUTOPSY OF A LOST SALE"** dramatizes the twelve principal reasons why the average person fails to sell his ideas in every day life. By eliminating these sales killers, he's able to sell himself and thus make his business, political and social contacts more successful. One of the twelve highlights of the picture is the **"MOOSE CALL"** showing the way to bag a moose is to make the sound of a moose. This scene tells how important it is to talk the language of the prospect. "When you go fishing, you don't bait the line with what you like to eat, but with what the fish likes to eat - that is, if you catch fish".

At least one of these films will be shown at each session:

- "HOW TO MAKE A SALES PRESENTATION STAY PRESENTED"
- "HOW TO WIN A SALES ARGUMENT"
- "HOW TO REMEMBER NAMES AND FACES"
- "HOW TO MAKE YOUR SALES STORY SELL"
- "WORD MAGIC"
- "BY JUPITER" - How to get along with others.

Classes will be held in the School Auditorium every Thursday Evening, 7:30 to 9:30 P.M. On September 29th, October 6th, 13th, 20th and 27th. The Lectures, Discussion & Question Period will all be conducted by Mr. Donnelly who has had fifteen years sales training with leading corporations; Instructor of Public Speaking for the U.S. Army; Lecturer for the United Nations Speakers Research Committee; Instructor of Public Speaking for groups of business men and women; Speech Instructor for the Henry George School. There is a limited enrollment for Henry George Students only - Course fee: \$5.00 - Join early!

**BIOGRAPHY OF MR. GORDON BECKER of the UNITED WORLD FEDERALISTS, INC.**

Mr. Becker was born in Amsterdam, New York in 1916 and after attending the local public schools he went to Amherst College where he graduated in 1937, magna cum laude, and supplemented this with 3 years at Yale Law School, from which he graduated in 1940. Thereafter he joined a law firm, doing law work of a general nature until he was inducted into the Army in July 1943; after a year of miscellaneous experience in the Army, he was assigned to the legal division of the Maritime Tax Commission; there he devoted the next two years to Maritime Law work. Upon discharge from the Army in 1946 he remained in the United States Attorney's Office in a civilian capacity, continuing his previous work. We note he entered the Army as a Private and was discharged as a Captain! Since October 1947 he has been associated with a small legal firm in which he does a general type of work. As an active member of a political organizational club, he has done some speaking for various candidates and we shall indeed look forward with pleasure to hearing a most interesting talk delivered by this versatile gentleman.

ENTERTAINMENT - Peekskill Outing: - Sunday, August 27th, was one of those stifling hot days for which this Summer of 1949 has established a record. The group which assembled at Grand Central boarded the train with sighs of relief at escaping the confines of the baked city. The Old Sol shone with equal fervor in Peekskill, it was grand to be in the shade of the trees near the meadow where full exposure to any breeze was a delight! Picturing and lolling about in relaxed abandon, with gay companions was indeed a treat. The lake swimming at mood intervals was most refreshing. Much teasing and playfulness was in evidence as the exuberance of some of the members found expression in casting off their pals from the raft! As for Pushball, who wanted to go to that much exertion? So, we settled for a couple of innings of soft-ball. All in all, it was a wonderful day. The snapshots which were taken reflect, more than mere words, this memorable event! G. Musalino

Swim Party: - The members and friends who turned out on Sunday, August 21st, for this "last event of the Summer", had an ideal day. It was sunny and warm with a refreshing breeze cooling the glow of Old Sol. The water was perfect, prompting prolonged stays in it's buoyant fluidity. What a grand feeling such a day induces! Lolling about in lazy, relaxed (and whimsical!) attitudes brings a joy and peace to the soul which cannot be surpassed. A joviality in keen-witted banter made mirth the order of the day; and when the "coffee-pog" session held sway, there was no check on fun! It was wonderful, absolutely a wonderful day, and one long to be remembered! G. Musalino, Chairman

THE VARIETY SHOW!!! - Let's get going on this fun-producing, fund-raising project, People! Where is all that volunteer talent that's lurking within our grand group? How about friends, relatives, sweethearts? What can they do? Here is an opportunity for people to display their "stuff" - why the reluctance? Come forward and let us be the judge as to fitness and adaptability. Time's a-wasting!! See, or write your Chairman - PRONTO! We want sifting and rehearsals to start by mid-September. G.J. Musalino

MEMBERSHIP - The following new members have been received within our ranks:

Mrs. Hilda Chiros	Gilbert Faye	Mrs. Lillian Heath
Rose K. Rafkind	Constantin Lent	Mrs. Mabel Rees
Sidney Blitz	Marge Thibodeau	G. A. Friedman

W E L C O M E ! ! ! !

The following members have been assigned to Committees:

Helen Doering	..... Entertainment
Constantin P. Lent	... Advertising & Public Relations
Mabel L. Rees	..... SAGES PAGES

Following up the finance proposals as approved by the Assembly on the respective meeting dates of July 21st and August 4th, that \$50.00 be allocated as an initial fund and 10% of all dues received during the 3rd and 4th quarters of 1949 be used as a continuation fund, your Committee has commenced the membership drive which is mapped out so that a steady and continued effort is made to expand our regular member roster and to launch the drive to include correspondence graduates as Associate Members. The extension of membership to Correspondence Graduates outside the New York area, has the Assembly sanction of a special dues rate of \$2.00 per year which will cover the cost of a year's issue of "SAGES PAGES", and entitle them to participate and cooperate in every SAGE activity, other than a direct voice in our affairs.

Of prime importance, however, is the fact that we sincerely believe that the thousands of isolated Georgists all over the country will more effectively wield their

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influence if each knows that he or she is one of an active organization, devoted to the advancement of the principals of Henry George. Eventually, as we find that a number of Associate Members are within one locale, they will be invited to form their own "SAGE Inc." affiliate. Each such group will be the nucleus for the formation of an effective influence in promulgating the George Philosophy through the mediums of a school, advertising, socials, and the many other modes which we, as the parent organization, are now utilizing. Where an extension school already exists, we shall direct our efforts towards urging the correspondent graduate to avail himself of the opportunity to enlist with the alumni organization of that school.

The Georgists Conference recently held in New York stressed the need for strong organization. There are 50,000 or more graduates all over the country! Classes in the various schools are growing; more and more people are becoming intelligently aware of the philosophy that leads to greater freedom and abundance. As sincere disciples, we of SAGE must and will make every effort to bring about a unification of the scattered Georgists forces. We want the Georgists voice to become mighty. It can become so with the strength of numbers; and it shall be heard, for we know that we operate in truth and principle! The unified voice of 50,000 swelling constantly through it's positive efforts of enlightenment will eventually become an all-encompassing one!

Reiterating that the task is great, the Membership Committee requests that more volunteers come forward to assist in this undertaking. Please advise us of your desire to participate, by either mail or personal contact.

G.J. Musalino, (Temporary Chairman)

RADIO: - Contracts have been signed for the "Dollar-A-Year-For-Radio" Club's program with Station WINS for the week of September 26th, Monday to Friday at 7:30 A.M. and also Thursday at 8:00. Mr. William Harlow reported at the last meeting that six broadcasts will be made, one for each day at 7:30, with the extra one on Thursday at 8:00 A.M. for a total cost of \$90.00! The Club to date has taken in \$72.00. - Contributions are still welcome for this and future programs. S.A.G.E. thanks all those contributing and hopes the Club will continue to grow and sponsor such programs regularly before each term. Preparation of the text will be made when Mr. Clancy returns from England.

Thanks to all again! Let us continue this fine cooperation! This is your project .... We are proud of it and you!

EDUCATION: - Following are Bills now up in Congress, together with comments:

HR-524 - An Act to provide for the release of all the right, title and interest of the U.S. in a certain portion of a tract of land conditionally granted by it to the county of Los Angeles

Comment: We would be opposed, as the land belongs to everyone.

HR-5831 - An Act to exempt certain volatile fruit-flavor concentrates from the tax on liquors; to the Committee on Finance

Comment: We are in favor of exempting the products from tax & encourage Congress for more of this type legislation.

S-2287 - A Bill to give effect to the International Wheat Agreement entered into by the U.S. and other countries relating to the stabilization of supplies and prices in the international wheat market; to the Committee on Agriculture & Forestry.

Comment: We are opposed, since we are against controls.

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S-2317 - A Bill to authorize grants to the States for surveying their need for elementary and secondary school facilities & for planning state-wide programs of school construction; & to authorize grants for school construction, for, advance planning of school facilities, & for other purposes; to the Committee on Labor & Public Welfare

To be discussed

HR-4901 - An Act to authorize the Eastern Band of Cherokee Indians, North Carolina, to lease certain lands for a period not exceeding 40 years.

Comment: Good. Encourage Congress to lease land if it proves very successful.

HR-4986 - An Act to amend an Act entitled: "An Act to provide for the adjustment of irrigation charges on the Flathead Indian irrigation project, Montana, & for other purposes", approved May 25, 1948.

Comment: To be discussed

HR-29 - An Act to provide price support for tung nuts & honey; & for other purposes; to the Committee on Agriculture & Forestry  
S-2383 - Same as Bill S-2287

Comment: Opposed, as we are against controls!

HR-4059 - An Act to clarify exemption from taxation of certain property of the National Society of the Sons of the American Revolution.

Comment: Opposed, as we are against controls

S-1608 - A Bill to authorize the Secretary of the Interior to determine the validity of titles to lands acquired in the administration of the reclamation laws; without amendment

Comment: If the tax is on improvements, we are for its exemption; if on land, we are opposed to their exemption from paying taxes.

HR-5034 - An Act to authorize the taxation of Indiana land-holdings in the town of Lodge Grass, Mont., to assist in financing a municipal water supply & sewerage system

Comment: A letter can be written to the effect that U.S. Govt. should retain the title & put a tax on the land value in question only (NOT on improvements!)

HR-3982 - A bill to authorize the Secretary of Agriculture to sell certain lands to the Sisters of St. Joseph in Arizona, Inc., of Tucson, Ariz., to consolidate the desert laboratory experimental area of the South-Western forest & range experiment station & for other purposes; without amendment.

Comment: If the tax is placed on land values, it is a wise one. It would be advisable to put a flexible tax on the land they hold so that it will increase as the value of the land.

HR-4646 - An Act to authorize the Secretary of the Army, the Navy & the Air Force to lend certain property to national veterans organizations, & for other purposes.

Comment: On this and the following two bills, all land in question can be treated the same way. A tax should be put on the land - title maintained by the Government.

HR-4895 - An Act to permit the prospecting, development, mining, removal, & utilization of the mineral resources within the Superior National Forest, Minn., & for other purposes; to the Committee on Interior & Insular Affairs.

All legislation on revenue has to pass the House of Representatives before it comes to the Senate, however, it might be worth while writing to the Committee on Finance in reference to George Legislation, urging elimination of all taxes on wealth & urging increasing taxes on land values. (List of members on next page)

Committee of Finance Chairman, Walter F. George, Georgia

Members

Tom Connally, Texas	Clyde R. Hoey, N.C.	Hugh Butler, Nebraska
Harry Flood Bird, Va.	J. Howard McGrath, R.I.	Owen Brewster, Maine
Edwin C. Johnson, Colo.	Eugene D. Millikin, Colo.	Edward Martin, Penn.
Scott W. Lucas, Ill.	Robert M. La Follette, Ohio	John J. Williams, Del.

HR-2740 - A bill to establish rearing ponds & a fish hatchery at or near Milton, Ga.; with amendments. (Rept. No. 679)

Comment: On both items ...

Land in the areas where these improvements are to be made should be compelled to pay a higher tax, as these landowners did nothing to improve the land & it's value will go up, but so will the rent.

S-2042 - A bill to authorize the Secretary of the Interior to complete construction of the irrigation facilities & to contract with the water users on the Buffalo ~~Wyo.~~ Rapids project, Mont., increasing the reimbursable construction cost obligation, & for other purposes; without amendment (Rept. No. 668)

Comment: On both items ...

HJRES-242 - Joint resolution extending for two years the existing privilege of free importation of gifts from members of the armed forces of the U.S. on duty abroad; without amendment (Rept. No. 672)

Good - This free importation should be extended further to include everyone, any nation, or creed.

HR-5086 - A bill to accord privileges of free importation to members of the armed forces of other nations; without amendments (Rept. No. 685)

HR-5240 - An Act to continue for a temporary period certain powers, authority, & discretion for the purpose of exercising, administering, & enforcing import controls with respect to fats & oils (including butter) & rice and rice products; to the Committee on Banking & Currency

Comment: This law is very bad - what every Georgists should oppose & fight!

S-2189 - A bill to authorize the Federal Security Administrator to coordinate the arrangements for the employment of agricultural workers admitted for temporary agricultural employment from foreign countries in the Western Hemisphere, to assure that the migration of such workers will be limited to the minimum numbers required to meet domestic labor shortages, and for other purposes; to the Committee on Agriculture & Forestry.

Comment:

Debate -  
Some in favor,  
some opposed.

HR-4584 - An Act to provide for disposition of lands on the Cabazon, Augustine, & Torres-Martinez Indian Reservations in California, & for other purposes.

Comment: The land should not be sold, but rented - or if it is sold, a flexible tax placed on it, getting all it's value (not on improvements)

Elaine Wener, Chairman

PERSONAL GLIMPSES - We are glad to see that Helen Feisch is back from California & is still bubbling over with the excitement of the trip et al. See you at our next meeting, Helen! ..... Helene Callamaras finally too that Warwick weekend she won at the SAGE dance held last year - Let us know all about it, Helene. How were the horses - or weren't you interested in horses?

"The Roving Reporter"

Congratulations to Mrs. Maxwell! - Our good friend and kind helper has a new little grand-daughter, not quite three weeks old! Another Georgist, Mrs. M? - We will leave it to you to start the training! Best wishes to the dear little girl for a long & happy life! (vr)

HIGHLIGHTS OF THE MEETINGSXXXXXXXXXXXXXXXXXXXXXXXXXXXX

THURSDAY, AUGUST 4TH: - Among the interesting matters which came before the body assembled was the announcement that we were definitely "going on the air" before the start of the next Semester for a period of one week, before the start of classes; later on we hope to be able to do more with the air-waves, but this is a good beginning anyhow! Also, the fact that so far the reaction to publishing "P&P" in pocket-size edition has been very favorable, and while this is still being reviewed by the publishers, we hope to hear more on this subject in a very short time.

THURSDAY, AUGUST 18TH: - Definitely, the "highlight" of this meeting was the very generous offer of Mr. Constantin P. Lent to turn over to S.A.G.E. some several plots of land in Long Island for the mere payment of taxes (hateful word to us Georgists!), with the understanding that it be used as a camp-site for all SAGE members! - Who knows, we might form the nucleus for a Georgist Community in later years! - It's worth thinking about, isn't it? .... Anyway, this will be talked over at the next meeting and proper decisions made, but in the meantime we think that Mr. Lent deserves a vote of thanks for the offer. We can indeed take heart when we realize that S.A.G.E. continues to gather within it's forces those who are truly Georgists, not only in word but in deed as well. Maybe we can't all give so generously, but we can all devote more time and effort to building and supporting what has already been erected, under the guise of S.A.G.E.