

THOMAS JEFFERSON

HENRY GEORGE

ABRAHAM LINCOLN

democracy

CHARLES H. INGERSOLL
EDITOR AND PUBLISHER

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with the small "d"

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ARE WE—THE U.S.A. PEOPLE—OUR BROTHERS' KEEPERS?

NO. AND THEY WILL NEED NO 'KEEPERS' IF WE WILL SET UP BETWEEN US THE GOD-GIVEN NATURAL RELATIONSHIP.

THE MARSHALL IS A BARGAIN PLAN

FREEDOM OF TRADE AS DEMANDED BY THE MARSHALL PLAN. This will be our greatest stride toward explaining what American Liberty and Democracy means: and in spreading them over the Old World in place of Communism.

The curse of tariff walls has made us play the role of enemies in peace time—the Foundation of Isolationism. This has been the immediate cause of wars and revolutions.

Tariff subsidies have been the feeders of our complete system of product-taxation which in turn has caused at least 50% of the inflation on which our present SPIRAL is firmly planted.

CRYSTALLIZING THE MARSHALL PLAN

DISCUSSION OF THE MARSHALL Plan is so voluminous and favorable as to impede consideration of its myriad of phases except in most general terms. The point already reached of definite acceptance of its principles and a general contemplation of a large measure of their application, is marvelous.

The outstanding incident—perhaps accomplishment—is as predicted in June 'democracy'—clearing the USSR status. And the this may seem like widening a breach, the circumstances of that process makes it appear more like an eventual closing of one. This measures the moribund of the Marshall Plan.

Now begins the process we have already begun for ourselves, of translating a broad generalization into specific terms. This juncture is almost a duplicate of our Declaration-Constitutional Period of some 30 years before our basic law was passed in 1788.

Our principles, as clarified by the merging of the Marshall few words with the similar brevity of Bevin, have withstood the first shock of world-wide discussion, with no serious challenge. This may occur at any time, or be deferred until the traditional ox is gored; or this lucky plan may NOT meet serious challenge.

LET US START MARSHALL PLAN-PLANNING

NATURALLY FEW HAVE YET realized the Plan's full meaning and none so fully as those who have studied a relatively new science, that of political economy: one of whose most significant terms is: — BASIC MONOPOLY. This means the Earth and its boundless Resources.

If monopolists are to enter for the defense of their unearned empires, which they possibly may not do, the UNEQUALITY of that contest should be made our first point of attack. 'democracy' is prepared to demonstrate its frequent statement that not over 2 to 5 persons in 100 have a major interest in monopoly.

The ulterior aspects in USA and possibly 86 other countries should next be frankly considered.—The former: the monopoly interests already entrenched in Resources and Tariffs. And the latter: who have acquired the habit of going to Uncle Sam for money.

The answers are (1) This is a democracy which only needs this fundamental economic anti-monopoly element added to make the 95-98 to 9-5 majority conclusive. (2) Recovery of Essential Natural Resources from Landlords, Junkies and Monopolists will not only make all the nations rich in their own rights but also make them perfectly good CREDIT RISKS.

PLANK NO. 1 IS FREE TRADE OR RECIPROCITY

SECY. MARSHALL NEEDS help more than has any man in all time, because he has refused to hold up an OBVIOUSLY sound and brilliant GENERAL idea while he ran around asking a lot of people about its political strength. He used his Common Sense. And it matched EVERYONE's common sense.

So we should fill in this GAP between Rare Highest Official Common Sense and that of the Wallace Common Man. Here are 86 Nations averaging nearly 8,000,000 citizens. They all say they want to dwell in peace and prosperity. Marshall knew this so he first applied the test of trading together.

Bevin had even better reason to know it on behalf of the nation of meagre home-resources and wide-flung colonies. And which had hundreds of years FREE WORLD TRADE, the loss of which had brought her two World Wars.

But don't drop this till you've submitted this question to your OWN common sense using your own neighborhood for demonstration; and then answer Merwin K. Bart's N.E.C. argument: — 'How would you like an ordinance to forbid your free access to friends and neighbors and dealing with them as the tariff does between countries?'

PLANK NO. 2: CONTENTS OF A GOD-GIVEN EARTH

COULD ANY MAN OF COMMON sense wonder that we have war between nations when we place no straws in the way of monopolizing the precious resources without which no nation could exist for a week? Answer this with a schedule of all these world-resources before you: oil, steel, coal, wheat — AND ALL!

So see what Marshall-Bevin prescribe for this mortal international disease: 'POOL YOUR ECONOMIC RESOURCES!' Here is where we must choose RIGHT method. Stalin TAKES the resources and adds to his bureaucracy. WE TAX the rent or royalty into our treasury.

This is VITAL. The cry will be heard before we get far. 'This is Socialism.' But this will save us from Socialism. It wants to 'take over' all industry. We want to avoid all disturbance to industry by leaving to it the needed resources on payment of rent.

Since this method of taxation favors EVERYONE and especially the 'humblest', leadership should readily secure passage of the simple law transferring all taxes from the things everyone buys (doubling their cost) to the resources now monopolized at double price and beyond the reach of producers.

REBUILDING A WORLD AT LITTLE COST

THE MARSHALL PLAN'S VALUE, as seems to be generally realized, is its POPULARITY in bringing 67 nations into a simple workable scheme of Mutual-Help and Self-Reliance. This scheme includes the two principles of Friendship and Firmness.

International Friendship is symbolized and guaranteed by the demand for destruction of tariff walls. "Free Trade means displacement of Battleships with Friendships." This will be the first step in the Destruction of Monopoly both INTRA-and-INTERNATIONAL.

FIRMNESS will be demanded in building soundly the Marshall Plan against the age-old two-phase Basic Monopoly. But as it is humanity's only all-out enemy it has almost no friends and will quickly yield to 95-98 to 2-5 majority against it.

These two phases of monopoly are NATURAL—all the resources of the Earth; and INDUSTRIAL. The former feeds from the private collection of economic rents and royalties. The latter thrives on legislative subsidy and taxation such as the tariff and all product taxes. And both phases assist and cause each other.

LASTING PEACE AS A FREE NATURAL GIFT

THERE ARE TWO DEMONSTRATIONS currently eloquent of a free system of (a) Reconstruction, and (b) Lasting Peace. These are first, high cost of inflation in building; and the next demonstration is in the Truman doctrine of buying peace or buying off causes of war such as USSR or Communism.

All sound industrialists know that with restraints removed our production is unlimited in volume. This means that paying our \$800 billion of war debt could with freedom be accomplished in a few years. Then, of course, whatever was required and we wanted to give in world reconstruction, FREEDOM would enable us to.

This freedom is the first aim of the Marshall Plan. split in the two freedoms from monopoly, the tariff and resources. This would free us to pay our debt and go on helping the world But the same freedom spread by this plan would end the need for our help.

Every nation with its resources freed of monopoly and its exchanges with other nations free, can reconstruct itself. That's where General Marshall's seeing is accurate. ALSO by these same freedoms the two (immediate and mediate) causes of war will be ended so new \$200 billion debts will never be again heard of.

WE HAVE TWO-WAY PRODUCTION of wealth, by labor and capital; and three-way division of the products: among labor, capital and monopoly.

*

OUR ECONOMIC SYSTEM permits two or three parasites in each hundred people to take away from the other 97 or 98, half their earnings. What sane person does not recognize in such a system the cause of poverty and two kinds of war.

ARE WE OUR BROTHERS' KEEPERS?

FROM A SENTIMENTAL, charitable point-of-view, not we agree with the 'isolationist'. And when we say isolationist we mean the real article, who planned isolation and practiced it with tariff walls and prohibitive tariffs called PROTECTIVE.

We don't mean the noble band that were smeared 'isolation' because they tried to stay war-monger hysteria that dragged us in. There are ways to do the best for our brothers while also keeping our home affairs in order.

The Marshall Plan liberally defined IS first, 'help yourselves by pooling your own resources' and second, by freely exchanging them with all your neighbors and the balance of the world for their resources and whatever else you need.'

Or, to all these nations:—all pool your resources. Then if you need money you will know how much and why; and we will know how good a risk you are. And Mr. Bevin instead of trying to work from this charity and platitudes sets about taking a hint long neglected and doing the only thing they should have done 100 years ago—taking inventory.

MARSHALL PLAN THE PRICE OF PEACE

THIS IS THE BIG TRUMAN headline. And from the author of a plan which was feared would cost 30 billions this makes a dollar-value which should attract international financiers. But Mr. Truman has no conception of how little the Marshall plan will cost if it is put into 100% practice.

Yet, with all his knowing, the President does not conceive a fraction of either of two vital facts:— (1) The Power for Peace inherent in the release of resources from restrictive monopoly. Nor (2) the fractional cost to our taxpayers all the demanded aid will total.

Expounding this briefly: the demands will be at minimum and in some cases cancelled by the simple 'help-yourselves' command AND the prescription of gaining possession of your own resources AND the means of free exchange. Taking our own production will double our own production and available assets.

The contrast of such payment from new bonds and from new productive income and new resource-assets is obvious. And more inconceivable is how this PRICE OF PEACE will make peace perpetual AND in due course wipe out the debt for all past wars.

EVEN GERMANY WANTS THE MARSHALL PLAN

THAT, OF COURSE, IS NO wonder. But when you consider that France and others are longingly thinking of the Ruhr and its other priceless resources. And our own many failures at policing. The years wasted in failure to settle war. And Russia's heavy cloud over it. THEN WHAT!

But the greatest credit here to the Marshall Plan is that it has released and made vocal the majority sentiment for decency and fairness toward the defeated victim of a war which every day shows more clearly as a vast and tragic mistake.

The Morgenthau plan France's

OUR FRIENDLY ENEMIES

IN PLANNING ANY CAMPAIGN—and especially so big a one as this—it is good strategy to minimize the resistance. In this case it is first the basic monopolists, used to the idea that land monopoly is a divine right and that the protective tariff is a sacrosanct institution.

Just how strong a hold these fallacies or fetiches have on the people we know are somewhat possessed with them, is a problem. The two kinds to be specifically dealt with are (a) as above, call them ideologic and (b) those who feather their nests.

Class 'a' monopolists can't be expected to fight to the finish for the No. 1 public enemy: while class 'b' can. But if the latter are not over 3 or 5 people in every 100 as I estimate, the contest shouldn't be long or hard. So let's present the Marshall-Bevin plan most favorably to the losers as well as the winners.

Land monopolists should be asked to pay the economic rent to the public treasury. But if they want to retain the land for use and distribute it their loss need not be great and they will 'merely' become useful citizens.

continued and the other, fantacies for revenge, are all exposed to the inherent justice of all majorities, by the released sentiments, provoked by this simple world-demand and its almost universal approval and acceptance.

Germany in destitution, is probably not capable of appraising and wanting the Marshall Plan as much as it NEEDS it. Indeed it is around its desperate needs this plan is constructed. And Germany's rebuilding and replacement will be the miracle the plan will perform.

MARSHALL'S RESTATEMENT AND PROMOTION

ONE OF THE GREAT FACTORS in furtherance of Marshall's great Plan is all the newspapers and their disposition to boost an already great personality. They unconsciously and automatically become a part of an achievement greater than its author first conceived.

Here the 'N.Y. Times' among a myriad of helps, now restates Marshall's few words of Plan, calling it his monumental PROBLEM OF LOGISTICS and sketching his career as made from such problems. Here again does the force of logic demand a clean-cut statement of TWO ABSTRACT PRINCIPLES.

And these statements are both by the editor and the General-Logistician-Stateman, and from several independent sources: The Marshall problem was always in duplicate:—(a) how to command AND GET the Resources known to exist (b) how to exchange them freely.

It might seem that these are not problems worthy of all this Marshall furor. But when a world DESCENDS TO WAR and repeats that holocaust indefinitely, calls itself civilized but seems to make no progress in discovering war cause and stopping war or even unable to make a semblance of peace.—Well a plan of this simplicity and force is the only appeal.

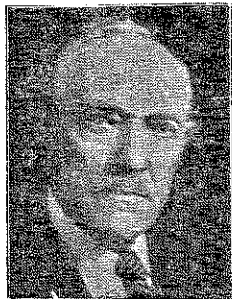
(Please turn to Page 2)

There are two kinds of Democracy: Political and Economic.

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CHAS. H. INGERSOLL, Editor and Publisher

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CHARLES H. INGERSOLL

50 years an industrialist and student of Scientific Economics. Co-ordinator, in 1892, of the "watch" that made the dollar famous—600 million sold. Record broadcaster and lecturer, Economics and Taxation, nearly every State. President National Tax Relief Association. Ed. "democracy", 1165 Broadway, New York City.

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'democracy' BEING A PROPAGANDA organ (for 140 million or 2½ billion people) the unlimited use of any of its content is most urgently solicited.

A MAGAZINE OF OPINION
Some friends of 'democracy' insist on calling it that and comparing it to such as the 'Nation', 'New Republic', 'Etcetera', mostly of the fellow-travelling type.

The Editor resents the comparison and asserts that this paper comes closer to immutable and basic facts than any other. He can not be flattered, however, to have been called his opinions. This leads him to correct a few friends who do not understand that ALL the content of 'democracy' must be credited (or charged) to him alone unless otherwise specified.

DIVORCE A PRODUCT OF ALIMONY?

FROM THE ALERTNESS OF the ladies to the threat of abolition of the ancient institution of collecting, from the gentlemen, one might believe the criminologist's charge. The latter has many other supporters: in fact it is being used by profound economists who threaten the end of monopoly thereby taking away its profit.

Monopoly of the earth itself is a horror worse than divorce, the deepest sealed and least defensible of all special privileges. And it would disappear instantly if the profit were taken out of it—of 10 or 20 billion a year in the U. S. A. But that promise could not be made as to alimony because it is high cost of homes and their operation that is the first cause of marital failure.

THE AMERICAN INDIAN
THE PASSING OF MY OLD friend, Senator Gore, author of the Reserve System and lifelong friend and defender of the former owners of the U.S.A.—this and an illustrated story in the N. Y. Sun showing 1000, largely Indian Boy Scouts, embarking for a 'Jamboree' at Moisson near Paris, provokes the thought, maybe a little joy-killing—Is this our statement for stealing their birthright?

And then—another old friend, Alfred N. Chandler, who has served not only Indians, but all of us by spending ten years of a fruitful life—now 89—writing a book of nearly 600 pages (published by Schellenbach Press, 50 E. 69th, N.Y.C., \$3) 'LAND TITLE ORIGINS—a Tale of Power and Fraud.' This book goes to the root of every states' reputation of the process of elbowing the only native Americans off their homesteads.

MARSHALL

(From Page 1)

"NEW ISOLATIONISM" OPPOSES THE PLAN

WHAT IS THIS NEW ELEMENT and what is its motive in splitting away from the majority favor for the Marshall plan? It is expounded by Cabell Phillips in the N. Y. Times; and the obviously the GOP Tariff crowd, is still held as a mystery—or Political Fetish.

The Times should go after it and tear off its mask and make it fight for existence or take the count. It is no 'new isolationism'. It is as old as our Constitution and the ONLY ISOLATIONISM its smug name having been adjusted to the brave few who tried to prevent WWII.

Now Marshall symbolized these pacifists in a plan and the only one that will prevent world war III and the GOP monopolists who have for almost 200 years been the sponsors of the two forms of monopoly, Tariff and all other product or sales taxes and resource exemption—rise to their defense.

But they dare not do it in the open. Nor will the leading and popular press be too ready to define and put into plain language the answer to questions about NEW ISOLATIONISM.

'EUROPE MUST SOLVE EUROPE'S PROBLEMS'

THE WISE BUT NEGATIVE contribution of the Journal-American in one of its full-face editorials. First it makes an admirable statement of the Marshall Plan which constitutes the most powerful of FREE TRADE argument. It credits the Secretary with a perfect statement thereof.

Then it digs up all the facts and influences that do or may stand in the path of a free trade Europe. Had Marshall been guided by these—or any other 'planner' of anything constructive—no plans would ever be made.

Marshall covered this safeguard plainly enough to warrant everyone getting busy to put the plan at work, as fortunately everyone seems inclined to. And without Hearst assistance there will be plenty who cannot see the fundamentals of this plan.

THEY ARE:—(1) YES—self-reliance and self-help. (2) All nations to pull one way. (3) List up their Natural Resource assets and Productive Capacities. (4) Lay it alongside all other lists. (5) Load the boats and trains in the Grand Reciprocity or better. (6) Make sure that all resources shall be released from the present state of RANSOM by monopolists and by the right method.

BOND-BUYERS LIKE THE PLAN

WISE OLD MARK SULLIVAN is gleeful at this sign of the Plan's worth—World Bank sells out its securities. With its many critics both from true progressive reform and from standpat true isolationist sources, Marshall atmosphere made it a popular buy.

Sullivan sees this as marking a whole trend from abnormal war to normal civil peace. He sees the popular awareness that the Marshall AIDS, great as they may total, may be volunteered from private sources and not make more top-heavy our public debt.

He intimates that if investors and statesmen had even an inkling of the sources of money-production which this simple, natural plan will FREE from their present restriction they would all be working overtime for its full and early adoption.

The fact is Marshall has uncovered and is, with the help of a few million private and public boosters, popularizing the only financial basis any nation, any bank,

Peace At Home And Abroad Is Equally Necessary

There is Little Use Trying To Promote One Without The Other

LINCOLN
(From Page 3)

DEPRESSIONS WORST PHASE

THIS EFFORT TO GET INDUSTRY to protect itself thru the initiative of the organized division of it, or Capital, should be helped by a contemplation of the cruelly devastating circumstances of the incidence of depression, unemployment and poverty.

If these conditions spent themselves on our financial and wealthy interests alone, we might be thankful for that fact and its corollary of 'about to take the punishment and recover.'

But this fearful visitation of an economic fury can only fulfill the demands of a wronged natural law by first destroying the workers dependent on production and then the customers of industry, the consumers of all the products doubled in cost by class-war and economic crime, monopoly and product taxes.

The abandonment of class-war physically needs to be preached only to die-hard Marxists. But what is of greatest psychological and constructive importance is the rebuilding of IDEAS—that there can be any form of separate interest which can profit either manager or man that are adverse to each other.

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than help correct this fault.

Mr. Lincoln's greatest task is with his own class, the employer to get him to secure his pleasure gains indirectly thru his workers, and his customers gains fully as much as thru his own direct gains in increased volume, lower unit cost, and higher profit. This conversion must precede labor's enthusiasm for 'incentive.'

TRUMAN ECONOMICS: 65¢ AN HOUR

THE PRESIDENT'S 'TUMBLING' to the reality of his position in politics consists mostly in finding how much not to talk and how to make individual acts talk for him. The same headline gives us his decision of what a minimum wage should be.

RAMADIER SAYS RUSSIA IS A MIST

THIS PREMIER OF FRANCE a nation almost destroyed by socialism and presumed to be an easy victim of USSR communism would naturally think Russia essential. But he bravely agreed with Bevin's bold and almost hasty challenge of 'take or leave.'

There has been no limit of hospitality and invitation for USSR to be the BIGGEST UNIT in this new world. But the Bevin guess of her DISPENSABILITY was his greatest contribution. It is fully proven by THOUSANDS of exhibits from EVERYWHERE (even the Gallipoli Poll.)

Germany is the ancient enemy of France or vice-versa. And both of them may have to work on their own cure rather than trying to cure Russia. Given time all of them will find this Marshall-Bevin medicine easy to take and the only kind that will do anything but aggravate the POVERTY, WAR, MONOPOLY, DISEASE.

As 'democracy' first said, this Plan may render its greatest service in clearing up the USSR which situation. Not merely its relation to the plan but to the U.N., the whole peace settlement and to world politics and economics and their relation to the commonest forms of democracy and freedom. And this is being shown as PROPHETIC.

statesman or individual should be willing to risk a dollar; or a step of enterprise upon—freedom of assets and freedom of exchange of them.

NUMEROUS WARS: ALL WITHOUT CAUSE!

NOW THEY ARE TRYING TO 'beat the Dutch' out of some of her priceless natural resources. That needs but a short argument to make every patriotic adult ready to sail for the Pacific: and to justify drafting all the numerous millions of Dutch Colonists.

And as USSR, England, France—and ourselves will, as a sure matter of course, be brought into that same collision, until we have the WW III, we are all hysterically looking for it. Yet the OBVIOUS cause—the resources—no one seems to notice.

That's what the Marshall Plan would do for us—designed mainly to help recover from wars, it would uncover and remove their two obvious causes—tariff walls and monopolized resources.

STRIKE SETTLEMENT AS CONSPIRACY

THIS IS COMING TO BE SEEN in some important quarters where it has been regarded as an inevitable incident of our modern life. I mean CONSPIRACY by all participants: labor, management, mediators and government. And AGAINST every one of our 142 million people AS CONSUMERS.

It is often remarked, rather casually and not by the most influential people, that the FORTY-GOTTEN man is EVERY man. So it's taken as a matter of course that when one of these settlements is made it is OK to arrange everything comfortably for all parties and present the bill to the humble consumer.

It's only a few odd geniuses like Ford in Lizzies; Lincoln of the Electric Co. in Cleveland; and Ingersoll, who—actually 'made the dollar famous,' who preach the doctrine of labor and capital being entitled to big wages and profits but ONLY AFTER giving every consumer biggest possible value.

The opposite position in industry must eventually yield to the ECONOMIC PHILOSOPHY of starting and ending production in the interest of him who supports it all by his supply of the cash. THAT MAKES THESE SETTLEMENTS OUTRIGHT CONSPIRACY. Coal now \$17 a ton!

That is the almost sole hope of the Marshall Plan. Not that (as stated) it presents a perfect program for recovery, for peace and for financing. But that it is lucky in its appeal. It promises to bypass possibly hundreds of years of INERTIA to real progress in economic development in every nation and of more than realizing all our practical ambitions.

FOREIGN ECONOMIC NAIVETE

THE PRESIDENT IS SAID TO have a Fact-Finding economic commission and that it has evolved a mission to China headed by a General (following the great prestige of at least 3 similar missions and rank). And the headlines, 'H-T', say we are importing some great Economic Reforms from there.

Then as one looks sharp and sees Mrs. Chiang Kai-shek's name, and recalls that her father, Sun Yat-Sen, set up the Republic of China with an entirely new Economic outfit of Free Trade and shift of all taxes to land monopoly, it is some let-down to find the 'importation' heralded a dazzling scheme to get some big money from U.S.A. by contracting to spend it for products 'made in U. S. A.'

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DOMESTIC FREE TRADE

FREE TRADE IS A WORLD-wide subject than which there is none that sane peoples of our 67 nations should be so crazy to adopt. At home we are supposed to 'enjoy' it, and our international wise-crackers talk as if they were proudly advocating it—but they ain't.

Yet when the PROTECTIVE (!) TARIFF principle is tried here at home (when it should be universal if it were in any form 'protective') nearly everyone rises in revolt against that particular form of ROBBERY.

The latest example is supplied by our little neighbor, Connecticut, where sub-sectable politicians adopt the murderous SALES TAX. Recently Atlantic City, and earlier all Jersey, went thru this revolting process.

The World Telegram delivers as fine a Free Trade sermon as a reformer could render, in describing works out in practice upon the thousands of commuters who are made potential criminals (smugglers) by a 3% Sales Tax!

JAP LAND REFORM: STALIN VS. ACHESON

HOW BASIC REFORMS OF vital importance make up the popular game of ducks and drakes between great persons is now shown by USSR (as the world's Al land reformer) which gives the laugh to the U. S. A. amateur—Military Type: defended, of course, by Scholastic 'Economic' Dean Acheson.

LAND REFORM should mean the ending of land MONOPOLY so that everyone could enjoy its OWNERSHIP, as everyone is directly and otherwise most anxious to do. The only METHOD of doing this is to take all taxes from everything else and load them onto valuable land.

This method (called the Henry George system) exactly carried out, would end monopoly and completely diffuse ownership. The USSR method is, of course, to make a complete and perpetual monopoly of the land by declaring what they call Common Ownership, adding it to their 100% Communist Bureaucracy.

And the farthest the U.S.A. and its 1600 colleges have got is to let USSR lead US into their system in our part of Germany and to back a similar contraption in our own military government of Japan and the few hundred Pacific Islands the War II has fortuitously made us Trustees of.

MIGRANT INDUSTRY AND MIGRANT WORKERS

IT IS ONLY THE ECONOMIC mentality that sees any relation between these two (to others) unrelated subjects. Why is the great O.N.T. Clark thread Co. pulling up stakes, big factories, and abandoning 1000 trained employees and retiring into Southern 'backwood'? There's surely as much reason as for Charley Post's Grapevines.

Why not ask them? Why not ask Prudential who were on the verge of moving? Why not ask Standard Oil and maybe a score of others who did move? The answer is the same disease that makes it UNSAFE for a worker to own his own HOME.

This is the DISEASE OF TAXATION. Since when was that a disease and is there a cure? The answer is—since economics became a science and designated the only NATURAL place for ALL taxation—as Natural Resources: which also answers the last question.

This tax disease, first and tragically, attacks the wage-earner who is turned into a 'transient' by these unstable conditions, caused by taxing labor, industry and their mutual PRODUCTS doubling consumer prices, halving his buying, jobs, wages and ability to own a home and the biggest business is driven by the same evil force.

INDUSTRY WILL COMPRISE BUT ONE CLASS—LABOR AND CAPITAL MERGED

MEN AND MANAGEMENT MUST BE GOVERNED BY THE SAME LAW OF SOLIDARITY

The Classless Organization of Industry

THIS IS THE ONLY PRINCIPLE WHICH WILL DEFEAT the class-war Marx unionism. Production, to yield its maximum, must be the result of the mutual cooperation of labor and its employer. To attain this result labor must, in effect, be its own employer.

The Incentive System only can solve the labor problem, by consolidating the aims of the two exclusive producers of all wealth. That capital may thrive only at the cost of labor—and vice versa—must be forgotten.

Piecework may double wages. If so it will more than double volume and profits. And both will more than halve prices the consumer will pay.—Thus Reversing Inflation.

This may be accomplished by reverting to principles long known and proven under three general names, VIZ: Piecework, Profit-sharing and Cooperation. They are all embodied in the 30-year-demonstrated Lincoln Incentive System here briefed by James F. Lincoln.

LINCOLN'S INCENTIVE SYSTEM OF PRODUCTION AGAIN DESCRIBED

JAMES F. LINCOLN IS A truly marvelous person. He has built an outstanding personal and industrial fortune. He has put the story of just how he did it in perfect shape for everyone to read. And it contains so much that is ideal that even those most favored in it—his 1000 employees can scarcely accept it.

If there ever was a convincing piece of business literature it is this 32 page beautiful brochure—'WHAT MAKES WORKERS WORK?'—of an hour's talk by the President of the Lincoln Electric Co., of Cleveland, and followed by an hour's quiz that literally seals up every point of this wonder-story—at the Canadian Club, Toronto (25c by Liberty Library, Fair Lawn, N. J.)—or the Lincoln Co.

As if to again prove his claim that there's no limit to human ability to produce, Lincoln persists in stating the Incentive Case in new and more telling ways, in print and on the platform.

It may be said that the very ideality and great practical success of this complete and perfect welding of labor and capital into a working unit, is about the only common objection heard advanced. Sounding like the U. S. Treasury official who said: 'No one could earn with two hands—that much money.'

WHAT MAKES WORKERS LAY DOWN?

ASKING THAT IS ONE WAY Lincoln answers you—because he will miss no chance of doing full justice to the worker. First he hasn't much incentive to keep on; only what is called his wage, but which has little of his ambition in it.

Next, he is badly trained in a system reversing all the principles of producing wealth of which he and the boss are the exclusive factors. But into which union organizers are largely alien and who are mainly pupils of the class-conscious warfare system of Karl Marx.

Bad government influence is about 100 percent in its trend to getting workers to lie down rather than work normally. He cites reports of many in his line that efficiency of labor is only from 35% to 75% today compared to pre-war. Cleavage between men and management is a deadly influence assisted by government intervention.

In all these negative influences there are two phases—direct thru unions of say 15,000,000 workers; and indirectly thru say 60,000,000 unorganized workers, but who are largely subject to the negative and class-influence of their zealous organized brothers. This measures the opportunity offered to an organization of a few AFFIRMATIVES in the labor field.

PROPERTY RIGHTS ARE THE only essential human rights, but Karl Marx has made 'property' inferior, using our professors in the process.

THE CLASSLESS MOVEMENT OF LABOR AND CAPITAL

LIKENING THESE WEAKNESSES to standard practice in the totalitarian, communist and Nazi states of Germany, Japan, Italy and USSR, where fear and serfdom rule, workers, Mr. Lincoln makes perhaps his greatest point: the ending of the distinction between Management and Men.

While he has been building a structure in reverse of that, whose business it is to make foremen, supervisors, and managers from the ordinary clay of workers, Unions, sponsored by government and all its bureaucracy have been legalizing their class-war.

Lincoln can apply either name to the function of WORK but he says both cannot exist in free industry. Except with indomitable courage and insight could a man attempt the intricate psychology of showing the necessary interplay in this organization where the man can be inspired to his limit by the thrust into his hands of the OPPORTUNITY.

Mr. Lincoln should here make full use of our parallel with the Constitutional function of framing and guaranteeing its Bill of Rights, as primarily the Rights of Man—rights to life OPPORTUNITY, etc. Full opportunity to EARN is ALL he needs.

LINCOLN DOCTRINE: OPPORTUNITY TO LEARN AND EARN

FASTLY IMPORTANT IS THE vacuum he finds in industry's providing education or development for workers except in some specialities; or in paternalistic ways, always doomed to failure. This may be a cause for a more serious 'vacuum' wherein industry, or the capital part of it, will default in the REorganization of LABOR.

Or if this is moving too rapidly, let us say the present vacuum, where there should be an irrepressible demand to ADOPT and push to the limit, the Incentive System—will assume permanent status. And merge with the Union-leader vacuum in the present ridiculous allergic movement—or walkout.

Lincoln narrates an institution-branch of this Educational type and devoted broadly, now for 15 years to instilling the precepts of 'incentivism' into up-toward-1000 workers. This is a complete logical reflex of the vacuum referred to.

Here is a temptation to suggestion which may be out of order:—cannot an organization which has done the impossible in so many and such important ways plan out the winning method for starting the Incentive System upon the Road of Expansion and not back up till it is going O.K.?

NOT A REFORM—AN EDUCATION

HE MUST SET UP AND POPULARIZE two natural and scientific incentive elements that have both been discredited by misuse, largely by the employer. They are piecework and the ambition: first to be done by sound principles of administration; and the latter by showing labor the way to normal

TO POPULARIZE ENLIGHTENED SELFISHNESS

IT IS THRU THIS MEASURE—ment channel that this new system in industry will extend a determining influence over our whole body-politic. By measuring with exactness the dollar-and-cent interest of labor, capital and the consumer have in everything produced, everything owned and everything consumed.

When a businessman is induced to see that the incentive of a fixed-unit-wage or piece-work is the only way to end labor disputes and, therefore, worthy of all his facilities to install, it should be a short step to his also seeing the same benefits would accrue to him and also to the greater factor in his success, his customer, the consumer.

In other words, when Mr. Lincoln makes the claim that there is no limit to man's increase in earning power and hence wages, if he can have them all, he might also claim there's no limit to the benefits to be realized in the adoption and applying the Incentive System to all affairs of business and industry.

THE COMPOSITION OF INDUSTRY

THE LINCOLN DOCTRINE that the two existent classes of men and management rendered so VIVID and VIOLENT by the Marxian NLRB, should actually be made obsolete by showing how naturally identical are the relations of labor and capital—This doctrine would be generally accepted if it were BETTER understood that INDUSTRY were composed only of those two elements, first of LABOR and next of CAPITAL.

This is the dictum of Economic Law which factually regulates labor relations, a function thought by New Dealers and Unionists to be exercised by the NLRB. In fact the whole scope of the Lincoln System is made clear by finding labor as much an indivisible part of INDUSTRY as is the machinery of organized and massed production, called capital.

And the further economic fact that capital is created out of labor—a subdivision of it as defined by our greatest economic authority, Henry George—gives reality to the ONENESS which is at the base of this whole effort to secure the joint action of the exclusive factors in Industry in their own mutual interest.

The fact that the 'Lincoln way' is that of logic and truth in its insistence on its own class, management, taking the initiative in hereafter merging its operations with its workers, is assurance of that way being the way of success. Mr. Lincoln is frank in blaming management for tolerating a breakdown when changes were available to avert it.

earnings; and showing the employer how to administer piecework and displacement of fear with cooperative interest or enthusiasm for maximum production.

Lincoln should here take far greater credit than he does for The Incentive System supplying the exact measurement system in what has been broadly referred to as the DIVISION OF WEALTH—an approach to economic enlightenment.

For not only by collectivists but by sound individualist economists, this has been understood as the weak spot in our economy—the spot, wherever it is, where wealth, produced wholly by labor and capital, is divided between those supposed to be entitled to it.

And, of course, this charge of unequal, unequitable or unjust division is even more harshly applied to the presently greatest possessors of wealth, Lincoln, only stressing his system as raising and exactly measuring wages, also measures both profits and prices—which are respectively raised and lowered.

HOW TO ORGANIZE INCENTIVE INDUSTRY

INCENTIVE INDUSTRY IS N—dustry (or labor and capital) which is INSPIRED by the 'profit incentive' and the 'wage-motive' to give the consumer the most for the least. The organization of it demands initial attention from the capitalist, management or employer since they are the NATURAL ORGANIZERS. They have already organized labor in production.

Incentive industry or profit sharing, as it is more popularly called, means to operate the production of wealth under the SPUR of the COMPLETE division of all that wealth or its proceeds, between its sole producers, labor and capital. And in this process to heavily increase the value the ultimate consumer shall get for his money.

This division of wealth must be EXACTLY according to the contribution of these two only producers. And this after checking closely the PRICE against COST. This division can only be made accurate and JUST to these divisors by use of the INCENTIVE WAGE. This is the PIECE-WORK method which has always controlled the earnings of capital; but not property of labor.

CHANGING A HABIT OF THOUGHT

FROM THIS BRIEF STATEMENT it is seen that it is up to Capital to see to it that this only way to properly measure and express earnings, prices and profits shall be as effectively applied to its largest factor of cost; the wages of its partners in production—the SOLE INCOME OF LABOR—as in their own case.

This not only because of capital being the only organizer, and ALREADY ORGANIZED, it is the only force available to set the ancient system of piecework on its proper base and make it serve labor as it has always done the organizer of labor in its most effective service to 140 million consumers in the U.S.A.

The delicacy of the task of getting capital to organize itself and its labor on the incentive basis is seen by Lincoln's showing how the fear-incentive of former times had been so largely replaced with the governmental removal of the normal incentive of frugality, by its supply of unemployment insurance, social security, old-age pensions, etc.

This is contrary to all Lincoln principles, he does not chide government for providing, nor labor or its leaders for the pressuring for what is generally called feather-bedding. He only pursues this delicate task of convincing both factors of industry, labor and capital or management, that they must return to the natural status of self-reliance; and the ONLY method by which the EXACT division of wages and profits may be determined.

CAPITAL TO USE ITS INTELLIGENCE

THE WEAKNESS OF WAGE—incentive or work-incentive in the past has been failure of administration. The cure of this weakness has been left to the Lincoln Electric Co. of Cleveland whose complete demonstration of the cure covering some 30 years, is detailed in a 200 page book 'Lincoln's Incentive System' by President James F. Lincoln (\$2 by McGraw or Lincoln).

That a system which would from zero, in a few years mount to 1000 workers at average wages of nearly \$6000 a year, business volume of nearly \$35 million; and reduce prices 80% (in these times)—that such a system had to be 'sold' to anyone and especially the BIGGEST GAINERS by it, the worker—this of course, needs explanation.

The reasons are two:—(a) labor has come to distrust and dislike piecework because employers have used it more to boost their volume and profit than their workers' wages. Lincoln reverses this; (b) union leaders magnify rather (See page 2, Col. 4)

NEW THINKING FOR INDUSTRY

IT IS NOT EASY TO SAY which branch of industry, labor or management, has greatest correction to make in their habit of thought. Both present an opportunity for sleazemanship which should be welcome to an enterprising propagandist of industrial change.

Labor is heavily weighted to sluggish progress by a false notion that hurrying in production tends to exhaust the available work. This destructive fallacy is perhaps equally due to false communistic (Marxian) union leadership and failure of our school system to teach economics.

Employers must live down a rather natural error in supposing that the INCENTIVE of paying specifically for what was actually done—or piecework—was properly employed when it procured a maximum volume and profit.

That it should accomplish that result ONLY by securing a maximum wage and hence enthusiastic cooperation of labor and also a possibly DOUBLED buying capacity to every consumer—EVERYONE—that has not dawned on relatively many employers.

INCENTIVE TAXATION SURE TO EVENTUATE

THO MR. LINCOLN KNOWS the vital relation of the taxing of the products of industry to wage and management incentives and has ideally expounded that subject, his mastery of both theory and practice of organization enables him to ration tasks to the human capacity.

It is one thing to be able to see the whole of a scene or program and quite another to see the successive moves and their continuity to make the picture a reality. When its time arrives the action of throwing off our class-production product taxes will again double results.

And this action will again demand the initiative of capital because again being a task for mass-organization and for its own doubled prosperity, achieved solely thru the same gain (a) for its partner-employees and (b) its customer-consumers EVERYONE of 142 million people.

Never has a prospect of such transcendent opportunity before been presented—one which by the law of self-interest, when duly and capably organized, called for the active cooperation of EVERYONE. And had practically no one to be called against it.

TO GET A NEW CONCERN STARTED

THIS IS THE TEST OF BUSINESS intelligence. Business is shy of anything but NARROWLY beneficial to it alone. Businessmen are sensitized to what they think is 'conservatism.' But they must see by now that something has got into the conservative ointment that they don't understand.

And it's right here in their labor-relations which this whole Lincoln approach is meant to eliminate; and it's easy to check it by your ordinary common-business-sense. The worker does not, or thinks he doesn't, get what he earns or could earn.

He gets all you can pay him, or think you can, under present conditions. There are two facts you must work on with your workers till you get them to agree on with you: (a) Both of you must have MAXIMUM OUTPUT.

(b) You will give them every facility for doing their share. And for every UNIT they deliver you contract to pay them, without the former resort to revision of piecework price to reduce costs or stabilize profits; other improvements, notably in overheads are to cover such necessities.

(Please turn to Page 2)

COLLEGES HAVE DUBBED economics "The dismal science." Their handling of it has rendered it true to that name.

WHAT IS THE FUNCTION OF POLITICAL ECONOMY AND SOCIAL SCIENCE?

TO BE TAUGHT IN SCHOOLS: OR TO SERVE ALL THE PEOPLE, IN ALL THEIR AFFAIRS, ALL THE TIME?

THE SCIENCE OF ECONOMICS COMPRISES THE NATURAL LAW that universally applies in the production of everything humanity needs, wealth: and the distribution of it and of its proceeds or profits. Individual and collective (social) affairs are served by this science with EQUAL EXACTNESS.

DENIAL by humanity of the service of economic law causes the turmoil of these times. And that denial is mainly due to lack of adequate teaching of the science. And this, in turn, is due to lack of simple and clear concept. And this may be traced to failure to apply common sense and common knowledge.

The common-sense concept is that of liberty which must start with the individual, as a natural inalienable RIGHT. This is obviously the right to himself and all he can produce. This brings us to the OWNERSHIP OF PROPERTY.

Next is the social element. Property or wealth, being the product of labor assisted by capital (itself a product of labor) IS INDIVIDUAL. 'Society' is as much a necessity as the individual and all his affairs. This is fiscally and physically measured by social 'wealth' (value) equalling private or individual accumulation.

Ending Nock Review and Democracy Defence

ASSENT ECONOMICS LEAVE POLITICS DEVASTATING

LET THE INS BE THREATENED by the outa 'the incidence of exploitation' in danger, and menaced interests will immediately trot out the spavined and glandered hobby of 'state rights' and 'return to the constitution' and put it thru its paces. And from opposite sources 'our institutions are in danger', and 'laissez-faire' grinds the faces of the poor.

Nock analyses our 6 STORY government as dispelling any mystery as to his general charges: —Federal, State, County, Local, Ward, etc., all of whom have that deadly power to TAX. Exchange (trading) is simple: but rendered complicated by money, checks and other debt evidences.

Interests which abhor collectivism are the very ones who have most eagerly urged the state to take the successive steps that have led to it. This means that rugged individualists don't deny themselves 'collectivist' subsidy, protection or exemption. He does not find this hard to prove from a long list.

As showing how the State is built up, starting with one of numerous complications its intervention causes, and following indefinitely with repeated such offenses, it may come to a revolutionary point where, a buccaneer may organize a coup d'etat. Our tariff has been an endless cause of such dangerous junctures.

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INDUSTRY SHOULD PERFORM DEMOCRACY'S FUNCTION

AS DEFENSE TO INDIVIDUALISM, as responsible for railroad exploitation and speculation. Nock puts the whole responsibility on the state, stating that few of our roads were built in response to demand but to corruption. This doubtless also explains their almost complete and continuous bankruptcy.

Here Nock rises to his limit of economic perception where, following a perfect description of A FARMER and compared to all his notations he shows where, in the pretense of HELPING him the state intervention has set up a system of land-tenure giving a monopoly-right over rental and use values.

At his chapter II I am easing up some. Here is where Nock comes to grips with his headlines and convinces you he means it! And I have got deeply enough into his philosophy to think why, if our state is our enemy, we can't furnish up 'government' or 'society' and DISMISS our State! And that's where I went as allies instead of enemies all the constitutionalists who do not use the constitution as an alternative to JUSTICE but as a developer of it. I would like to make a bargain package of democracy for the 100 now using it, if the constitution can be cleared of monopoly.

IS RENT CONTROL LEADING SOMEWHERE?

AN IGNORANT, CLUMSY ATTEMPT at a necessary reform. First, define RENT. It is the income or earning of land. But the word has got corrupted to mean the payment for occupancy or use of any kind of habitation or premises.

As a 'necessary of life,' the roof is on a par with food and clothing. And but for one thing to be mentioned, there is no more reason for 'controlling' rent than the other necessities. This reason is the fact of the Social Nature of about half of 'rent' the land half of total rent, as mis-named, is a social creation.

And this, according to our natural economic law of OWNERSHIP, makes this land-half of rent subject, in justice and equity to the 'control' or socialization or public ownership. This would move all taxes from 'strangers' cutting their cost half. And end the purchase-price of land by ending its monopoly.

Contrast this with the control everywhere being threatened, by FORCING landlords to hold or reduce rents. This may ruin the bulge-capitalist, just as taxing the building has bankrupted thousands of them in large cities. Such control is exactly as futile and foolish as that recently abandoned after a disgraceful record.

ECONOMIC CULTISTS OR HERETICS

THO NOT SERIOUSLY A CENSOR on this subject of growing importance (Economics), I have given it close attention for over 50 years and find it mostly so simple as to admit of very little LOGICAL or FACTUAL difference. And such is the ESSENTIAL of LAND-TENURE and TAXATION.

Since the existence of 2 1/4 billion people comes from the land, its Tenure or possession and use is of the most vital importance. Yet its Ownership and Monopoly are made more important in popular teaching and practice.

The word OWNERSHIP is a sort of connecting link between tenure and monopoly; and lack of clear definition of these words is partly responsible for cultism and heresy. Modern Political Economy is closely tied to the studies and writings of Henry George.

They teach that poverty, depression and war are caused by the monopoly of land and that the remedy is to tax the monopoly away from land by removal to it of all taxes, now levied, nearly 100% on labor products. These taxes are therefore the servant of land monopoly.

HARD ENOUGH TO TEACH THE TRUTH

THERE ARE THOSE WHO, failing to grasp the full Georgian philosophy and science, do not recognize the remedy as described, as being fully abreast of the cause, in his presentation of Economics and Social Science. These apostates I have initially called Cultists.

They assume first that private land ownership instead of land monopoly is the evil and cause of human degradation to be eliminated. They next assume that making land common property or ending private ownership of land will be the cure.

Their economic blindness relates to three principal points: —(1) This common ownership is pure Marx socialism. (2) It is no remedy for the evils cited. (3) Failure to end product taxes renders any cure for land monopoly impossible.

The matter of public concern involved in this subject is that our democratic individualism is being displaced by Marx state socialism or communism. And since 'Economics' demands a 'redistribution of wealth' on the basis of the production and ownership thereof, confusion of this science with Marx fallacy is widespread and accelerated by this abuse of theory.

WANTED: A CURE FOR PLAYING WITH FIRE

SUCH TRAGEDIES AS TEXAS City, Bellingham and other atomic hot ones are symbols only of unnatural events that every day and every hour prove the stress for which there must be a cause: the failure to find which shows the shallowness of our civilization and education.

'Burnt children dread the fire' says one slogan and 'Go to the child' for wisdom says another. But most of these tragedies are recurrent and traceable to only a few common causes. Of these, war, race to land economics.

Who that seriously thinks does not know that stress over some points of the earth and its vital resources causes every war of nations, immediately provoked by tariff-walls. And that labor war over wages is due to loading them with taxes that belong on those same monopolized resources.

While many other tragic events do not directly come from 'our two kinds of war' it would not take much 'research' by our educators to chain these events to an economic system that has got into reverse action.

THE THIRD FACTOR IN WEALTH PRODUCTION

THE 'PRODUCTION OF wealth' or the making of things people want or need, unquestionably involves three factors: land, labor and capital. These are usually stated, as here, in the order of their basic continuity in the process:—first the raw materials, then the 'hands' and brains; and finally the organization.

Because the earth is inert, static and DUMB, this first essential is least understood—especially in the babel usually going on between the two active factors. So, although land is the first, it is treated as the third factor in the vital process of PRODUCTION which involves ALL the people, all the wealth and capital, and all the earth.

Then comes the economic test of payment for these three contributions to production. It's easy to see wages that pay labor, interest or profits that pay capital; but nearly everyone takes to the tall timbers when asked to show how land gets paid, the all have heard of rent.

Here one great teacher, Mr. L. D. Beckwith, stalls and stakes a 50 year reputation as an economist; and will not budge an inch in this vital lesson in the 'Science of Production' or Political Economy, until the student accepts his viewpoint and definition of that single word, RENT.

LET'S TRY THE COMMONEST OF SENSE

IF THIS WERE A REALLY intricate question which teachers and professors nearly all fall down on, I would not be offering you a common sense solution. But I know and can prove it is so simple that they can't think it thru with their 'overwrought' mental machinery.

The OBVIOUS fact is that land cannot be shown as COSTING ANYTHING the it is the first, AND MOST VALUABLE, most basic element in all human affairs. So it should not and DOES not legitimately, add one cent to the cost of anything produced. There is (legitimately) no third factor of cost in production—only cost of labor and capital.

Since this is contrary to nearly all teaching, it must be made absolutely clear: All 'wealth' is produced by labor assisted by capital, so their cost needs no explanation or justification. The earth or land is not produced at all: it is created or exists as the benefaction of Jehovah or Nature; and only confusion follows any attempt to assign any form of ownership or payment to it.

In our crude efforts to organize an economic formula and harmonize it with what we have learned of individualism, democracy and civilization, we have attempted to make them real: a common ownership scheme. Practising it, however, is only attempted in USSR and England where it only becomes a part of slave-making bureaucracy. Yet ALL our own economic TEACHING involves this confused attempt or a downright fellow-travelling with communism.

'NO-MAN'S-LAND OF HOUSING-GAP'

THIS GAP IS SAID TO BE between \$5000 and \$6000 by Ned Brooks of Scripps. This means that this \$1000 is a crucial inflation that the stretch of builders' cost and buyers' cash won't cover; so there's nothing doing in housing!

And in the statesmanship of Washington, D.C. a bill must be passed, and some of the 738 (registered) lobbyists find 3 big Senators who understand this kind of gap-filling perfectly. In fact there's an ancient 'authority' for the exact purpose.

It will assume risks, make loans

THE COMMON-SENSE SCIENTIFIC FORMULA

THIS WE HAVE CLEAR AS to labor and capital normally getting ALL the price paid for their mutual product: of ALL that the consumer, (ALL OF US) consumes. Now we have to dispose of that third factor, the land or its rent which all concede is involved and of first necessity as the first factor; and usually called an equal factor in cost to the consumer.

The assumption is that this land and its rent belongs to the title-holder or landlord, and that; the addition of it to the labor-and-capital-cost of the product is equally legitimate. But even casual examination shows that NO ONE has ever obtained even a shadow of claim on a rent charge of some \$15 to \$20 billion dollars which is now being made against 142 million people of the U.S.A. which must be abated if COMMON-SENSE-EQUITY is sought. 'Then,' says the wise pragmatist, the PRACTICAL reason,—'common-sense should bow to our political solution of three productive and three distributive factors!'

The answer is 'no' because of the Economic Science completely formulated by Henry George which in a few words is that MONOPOLY of the earth, being accomplished by private collection of rent, can only be ended by public collection thereof in lieu of ALL other taxes.

WHO CAN DEFEND PRIVATE MONOPOLY OF THE EARTH?

THAT IS THE ONLY QUESTION in doubt. Defense of its private ownership is what is now being propounded. And the title-holding of it. Neither of those two forms involves the real issue. Neither owning or holding title to land does any harm. Yet there are the two approaches used almost exclusively by our only active land-reformers.

And to the vast extent of these teaching-errors they involve three obvious mistakes which cannot be denied to the naked eye of common sense:— (a) they forsake the obvious justice of greatest democracy in use of the earth. (b) They try to the arms of Marx communism. (c) They throw over the most essential portions of Georgian Political Economy: to wit,—How may land monopoly be eliminated with a remedy drastic enough to do that but one which will disturb no legitimate interest? ANSWER: A single-tax which will socialize the rent and thereby widely distribute land ownership.

So this third factor now permitted by our teachers to remain in the category of costs and by many called public enemy No. 1 as the maker of high price and low wage—this third factor becomes the great reforming element of the whole confused destructive industrial and social situation.

SORRY TO INTERRUPT!

But I'd like to remind you that (especially in war-time) printing and postage stamps cost money. Please show your understanding of this crucial fact by the size of YOUR REMITTANCE! and greatly thrill the Editor and Publisher.

WE HAVE CONSUMER, OR SALES-TAXES, BECAUSE WE DON'T COLLECT RENT AND ROYALTIES DUE US FROM BASIC MONOPOLY.

and so save the 1000; and all for only 500 million bucks that we don't have.

And yet to widen the gap down to \$3000 and pass one of these labor-bills and a tax-shift bill, from house to land, would really take in the average American family and the Yet by supplying in mass production a 3 room fire-proof house, easy to pay for.